1	BEFORE THE PUBLIC EDUCATION COMMISSION
2	STATE OF NEW MEXICO
3	
4	
5	
6	
7	
8	
9	
10	TRANSCRIPT OF PROCEEDINGS CHARTER SCHOOL REVOCATION HEARING
11	In Re: CREATIVE EDUCATION PREPARATORY INSTITUTE March 22, 2016
12	1:00 p.m. 300 Don Gaspar
13	Jerry Apodaca Education Building, Mabry Hall Santa Fe, New Mexico
14	
15	
16	
17	
18	
19	
20	REPORTED BY: Cynthia C. Chapman, RMR-CRR, NM CCR #219 Bean & Associates, Inc.
21	Professional Court Reporting Service 201 Third Street, NW, Suite 1630
22	Albuquerque, New Mexico 87102
23	
24	
25	JOB NO.: 5197L (CC)





1	APPEARANCES
2	COMMISSIONERS:
3	MR. VINCE BERGMAN, Chair MS. PATRICIA GIPSON, Vice Chair
4	MR. GILBERT PERALTA, Secretary MS. KARYL ANN ARMBRUSTER, Member
5	MR. JEFF CARR, Member MS. ELEANOR CHAVEZ, Member
6	MS. CAROLYN SHEARMAN, Member MS. CARMIE TOULOUSE, Member
7	STAFF:
8	MS. KATIE POULOS, Director, Charter School Division
9	MR. DYLAN LANGE, Assistant Attorney General Counsel to the PEC
11	MS. KIMBERLY ULIBARRI, PED
12	
13	For the New Mexico Public Education Department:
14	MR. DANIEL HILL, General Counsel New Mexico Public Education Department 300 Don Gaspar
15	Jerry Apodaca Education Building Santa Fe, New Mexico 87501
16	daniel.hill@state.nm.us
17	For Creative Education Preparatory Institute:
MS. SUSAN BARGER FOX MATTHEWS FOX, PC 19 1925 Aspen Drive, Suite 301A Santa Fe. New Mexico 87505-5587	
20	sfox@matthewsfox.com
21	
22	
23	
2 4	
2.5	





		3
		3
1	I N D E X	
2	OPENING STATEMENTS:	PAGE
3	By Mr. Hill	24 30
4	By Ms. Fox PETITIONER'S WITNESSES:	30
5		
6	EXAMINATION OF KATIE POULOS By Mr. Hill	37
7	By Ms. Fox By Mr. Hill	7 8 8 4
8	EXAMINATION OF EILEEN MARRUJO-GALLEGOS	
9	By Mr. Hill By Ms. Fox	90 101
10	By Mr. Hill By Ms. Fox	105 110
	-	110
11	RESPONDENT'S WITNESSES:	
12	EXAMINATION OF MICHAEL VIGIL By Ms. Fox	123
13	By Mr. Hill By Ms. Fox	132 143
14	-	140
15	EXAMINATION OF CHRISTOPHER HOTCHKISS By Ms. Fox	152
16	By Mr. Hill	168
17	EXAMINATION OF LISA LOFTIS By Ms. Fox	183
18	PUBLIC COMMENT	206
19	CLOSING ARGUMENTS:	
20	By Mr. Hill	220
21	By Ms. Fox	224
22	REPORTER'S CERTIFICATE	236
23		
24		
25		





1		INDEX TO EXHIBITS ADMITTED INTO EVIDENCE	
2	PETI	TIONER'S EXHIBITS:	
3	3	IRS Letter to CEPi, 2/8/16, with Attachment	s 91
4	5	Charter School Contract, July 1, 2014	46
5	6	Letter, CEPi to P. Aguilar re Unpaid Federal and New Mexico State Payroll Taxes, 1/7/16	50
7	8	E-Mail, A. Martinez to C. Hotchkiss	52
8	9	2015-2016 School Calendar	46
9	10	Axiom CPA and Business Advisors, LLC, Report Excerpts	110
10	1 2	Letter, H. Reed to C. Hotchkiss, 11/4/15	70
11		PONDENT'S EXHIBITS:	7 0
12			
13	А	"Exhibit 2: Waivers for Creative Education Preparatory Institute"	200
14 15	В	Documents re Instructional Hours and Response, 11/13	200
16	С	NM PED, CEPi #1 2013-2014 Renewal Application Prelimary Analysis	200
17	D	Distance Learning Documentation	200
18	E	Documents re Proof of notification, monitoring, and encouragement for extra	200
19		time outside of school"	
20	F	Documents re "How hours were met (prior to this school year)"	200
21	G	Affidavit of Cynthia Sanchez	200
22			
23	Н	E-Mail Thread, "First day of school," and Various E-Mails	200
24	I	School Attendance Documents, 2/11/16	200
25	J	Teachers' Handwritten Attendance Documents	200





1	INDI	EX TO EXHIBITS ADMITTED INTO EVIDENCE, Conti	nued
2	K	Letter, Governor's Commission on Disability, H. Reed, to C. Hotchkiss, 11/4/	200 15
4	L	Documents re "Lesson Plans, Common Core State Standards, Objections"	200
5	М	Mentorship Documentation	200
6	N	Level Two License, Starla Shannon Vernon	200
7	0	Governing Body Membership Documentation, E-Mails	200
8	P	WiDA Accreditations	200
10	Q	Documents re ELL Program	200
	R	SAT Documentation	200
11	S	SAT Documentation	200
12	Т	PLC Meeting Documentation	200
13 14 15	U	Documentation re "Scores and Comparisons from Short-Cycle Assessments (all students, three times per year)"	200
16	V	Documents re "RtI Pullout Classes for Reading/ELA"	200
17	W	Documentation re "Tier 2, RtI Examples (SAT meetings)"	200
18 19	Χ	"Response to CSD's Finding 'Special Education Process'"	200
20	Y	"Instructional Accommodations and/or Modifications" Documentation	200
21	Ζ	Special Education Profile Documentation	200
22	ВВ	E-Mail Thread, H. Good/K. Poulos, re "CEPi wheelchair restroom stall"	161
24	ALSO	ATTACHED:	
25	Sign [.]	-In Sheets - Attendees and Public Comment	





1	THE CHAIR: I'm going to call this Public
2	Education Commission revocation hearing for CEPi
3	into session.
4	As our first order of business, I will
5	ask let Mr. Secretary call the roll, please.
6	COMMISSIONER PERALTA: Commissioner Pogna?
7	(No response.)
8	THE CHAIR: Commissioner Toulouse?
9	COMMISSIONER TOULOUSE: Present.
10	COMMISSIONER PERALTA: Commissioner
11	Ambruster?
12	COMMISSIONER ARMBRUSTER: Present.
13	COMMISSIONER PERALTA: Commissioner
14	Conyers?
15	(No response.)
16	COMMISSIONER PERALTA: Commissioner
17	Shearman?
18	COMMISSIONER SHEARMAN: Here.
19	THE CHAIR: Commissioner Chavez?
20	COMMISSIONER CHAVEZ: Here.
21	COMMISSIONER PERALTA: Commissioner Carr?
22	COMMISSIONER CARR: Here.
23	COMMISSIONER PERALTA: Commissioner
24	Peralta is here.
25	Commissioner Gipson?







25



Hall in the Jerry Apodaca Education Building in

Santa Fe, New Mexico. The purpose of this hearing is to take evidence concerning the Notice of Intent to Revoke the Charter issued against Respondent Creative Education Preparatory Institute, also known as "CEPi."

I am Chairman Vince Bergman, and I will preside over this hearing. I will make evidentiary and procedural rulings, and those rulings are final. Any dispositive motions made will be presented to the PEC for decision. Assistant Attorney General Dylan K. Lange will advise me in this matter.

This hearing is being conducted in accordance with the Uniform Licensing Act, NMSA, 1978, Section 61-1 through 31 and the Charter School Act, NMSA 1978, Sections 22-8B-1 through 17.1.

This hearing is being recorded by our court reporter to provide an accurate record. I ask that only one person speak at a time and that everyone speak in a loud and clear voice, since the recorder will not pick up nods, gestures, or soft-spoken answers.

I also ask everyone present to silence all telephones and electronic equipment at this time.

This hearing will be conducted in accordance with the Uniform Licensing Act. Hearings





before this Commission do not follow the Rules of
Evidence. And as the presiding officer, I may admit
any evidence I so choose. Hearsay may be introduced
and considered and will be given its due weight.

The Commission may limit testimony that is
incompetent, irrelevant, immaterial, or unduly
repetitious. The decision to exclude or limit such
evidence will be made by the presiding officer.

The hearing is scheduled for approximately three hours. The Commission will provide 20 minutes for opening statements, ten minutes for each side; 60 minutes for each side to present its case, including the examination of witnesses and questions by Commissioners; 20 minutes for public comment; followed by 20 minutes for closing arguments, ten minutes each. Time will stop during questioning by the Commission or our attorney.

Ms. Beverly Friedman, who is not here at this time -- she is being substituted for by Kimberly Ulibarri, who will serve as our official timekeeper.

We will limit all testimony and public comment to the issues identified as being within the scope of the hearing. The scope of the hearing has been set out in a Notice of Intent to Revoke the



Charter of CEPi and includes the issues outlined in the February 29th, 2016, letter, sent by Ms. Poulos to CEPi.

The rules of privilege apply at this hearing. This Commission may take notice of judicially cognizable facts and of general technical or scientific facts within our specialized knowledge.

The representative from PED will present evidence first; and then the Respondent may present evidence in defense of the allegations alleged in the Notice of Intent to Revoke, and subsequent allegations.

Any witness offering testimony will be questioned first by the party offering the testimony, and then by the opposing party. I will permit direct examination, cross-examination, redirect examination, and recross-examination of all witnesses. The Rule of Sequester applies, and if requested, all witnesses will be asked to wait outside and not discuss this case until they are called to testify.

As the presiding hearing officer, I may, in my discretion, question witnesses when both parties have finished their examinations.





After that, other Commissioners may question the witnesses, with my approval. No other questioning will be permitted after the Commissioners have finished questioning the witness.

Because the Commission will consider public comment presented that is within the scope of the hearing, each Commissioner may question a person providing public comment; however, only the Commissioners may question the public.

early as today during this open hearing. The

Commission may decide to revoke the charter of this school. The Commission may also decide to allow the school to retain its charter and may take testimony and hear argument regarding conditions that may be placed on the school if the school's charter is not revoked.

Unless the parties have anything further, we are ready to begin; just in time, I might add.

MS. FOX: Mr. Chair, members of the Commission, my name is Susan Fox, and I'm representing CEPi, the Creative Education Preparatory Institute. I'm going to refer to them as "CEPi" throughout.

I have a quick preliminary motion



1

2

3

5

6

7

8

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

1 regarding housekeeping matters, if I might? THE CHAIR: Just one second. Actually, I 2 3 have both parties entering their appearances. 4 That's what's in front of us. Should I --MR. HILL: That's fine. 5 THE CHAIR: I would ask the PED 6 7 representative to enter his appearance, please. Mr. Commissioner -- Mr. Chair, 8 MR. HILL: rather -- Commissioners, Dan Hill for Public 9 10 Education Department. 11 Thank you, Mr. Hill. THE CHAIR: Thank 12 you, Counsel. I just wanted his appearance to be 13 here. 14 You may proceed, then. 15 MS. FOX: Commissioners, as you know Section 11.1 of CEPi's charter contract with you 16 17 says until the PED promulgates regulations that set forth specific procedures for revocation, the 18 19 parties are going to follow the process, as set 20 forth in the Uniform Licensing Act, to the extent that those are consistent with the Charter Schools 21 22 Act provisions. 23 I have -- or I'm having passed out to you 24 a copy of a relevant portion of the Uniform 25 Licensing Act, as well as some e-mail



correspondence.

1

2

3

5

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

Once we received the Notice of Intent to
Revoke on February 22nd, I looked at the Uniform
Licensing Act to determine next steps. So I've
handed you a copy of Section 61-1-8 of the
New Mexico statutes, which says, in Section B, that,
"Upon written request to another party, any party is
entitled to, 1, obtain the names and addresses of
witnesses who will or may be called by the other
party to testify; and, 2, to inspect and copy any
documents or items which the other party will or may
introduce in evidence at the hearing."

It further goes on to say, "The party to whom such a request is made shall comply with it within 10 days after the mailing or the delivery of the request. No such request shall be made less than 15 days before the hearing."

Accordingly, on February 23rd, I sent

Ms. Poulos, Mr. Friedman, and Mr. Lange -- excuse

me -- Ms. Friedman and Mr. Lange -- a written

request via electronic mail specifically asking for

a copy of the documents and communications upon

which the NMPED intended to rely or introduce at

this hearing in support of CEPi's charter revocation

and the names and address of witnesses who will or



may be called by NMPED or the PEC to testify at this hearing.

This was sent 28 days in advance of today's hearing.

I also asked to examine PED documents relating to CEPi, generally, with regard to CEPi waivers, and also with regard to its most recent charter renewal in 2013-'14. I also made this request in addition to, under the ULA, pursuant to the New Mexico Inspection of Public Records Act, which provides for a maximum 15 days' response period.

The e-mail thread that I have in front of you is the second document in your packet. And if you read from the bottom up, you can see what my request was and what the responses were.

I did receive an e-mail from Ms. Friedman on February 23rd acknowledging receipt of my request, pursuant to IPRA, and indicating that a response would be forthcoming within 15 days of my request to examine documents.

Under the ULA 10-day provision, the list of PED's witnesses and a copy of the exhibits it intends to use at this hearing was due to me by March 8th, if you don't count weekend days.



1

2

3

4

5

6

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

Under IPRA requirements, the response to my request to inspect PED's files pertaining to CEPi was due March 9th.

As I indicated to you at the last PEC meeting as an item of housekeeping, as of March 11th, we hadn't received any documents pursuant to our IPRA request, or anything pursuant to our ULA request.

PED did provide three CDs of unsorted documents totaling more than 8,000 pages last Tuesday, Wednesday, and Thursday, a week past the deadline for the IPRA request and 10 days beyond the ULA deadline. So we have had very little time to review and digest the materials produced in advance of this very critical hearing.

We also have reason to believe that the production was incomplete as at least one letter that CEPi sent to CSD Staff relating to the 2013-'14 renewal, and an e-mail thread between CSD Staff and CEPi was not part of the 8,000 documents produced. We do have our own copies of the e-mail thread that will be introduced as part of CEPi's presentation; but, unfortunately, we were relying on the PED to have retained a copy of the signed original letter from CEPi and to provide it to us. So we don't have



a copy of that original for you today as part of our case. We'll have to rely on the draft copy from our files.

We don't believe that CEPi's case should be prejudiced by the late production by PED, which was within their control, nor by PED's failure to produce documents that we know should be part of PED's records.

Normally, a motion to continue this hearing to a later date might be in order. But in this case, CSD already has waited until February to provide its notice of intended revocation, and moving this hearing to a later date would impact the school's right to appeal in a time frame that would have a meaningful chance of being decided prior to the end of the school year.

As it is, this hearing's late in the game, given that over the next month, as a practical matter, students and staff will be needing to explore other school and employment options, and the school budgeting process for the next year will be in swing. We need to have this decided sooner rather than later for the sake of staff and students, and continuing it beyond today would just prejudice the school's rights further.



1

2

3

5

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

Therefore, because PED has failed to comply with the time frames required by 61-18B for production of its witness list, and compiled late, with respect to its production, a copy of documents that PED will or may use as evidence at this hearing after we sent a valid and timely request, I move to strike any witness PED intends to offer to testify at this hearing and any documents it intends to use as evidence at this hearing.

If this were a case in court, these sanctions would be proper and appropriate under Rule 37B(2)(b) of the Rules of Civil Procedure, which I've also included in your packet, because pretrial discovery matters are taken seriously and failure to adhere to statutory and rule requirements can be a violation of basic fairness and a party's right to due process.

I ask that you grant this motion today.

THE CHAIR: Counsel Hill, would you like to respond, sir?

MR. HILL: I would.

Mr. Chair, just so I get this right, do I need to hold this down while I'm speaking?

THE CHAIR: Unfortunately. We might try that microphone there. See if that works.





1 MR. HILL: Is this working? 2 Yes. THE CHAIR: 3 So before I address CEPi's MR. HILL: 4 motion, I agreed with -- with Ms. Fox to make a 5 statement on the record before the hearing begins. And that statement was that I had recused myself 6 7 from representing the Secretary in any further 8 matters in this case. The reason why that was necessary is 9 because I was made aware of the facts that underlie 10 11 this revocation hearing; and so it would be 12 inappropriate for me to later represent the 13 Secretary in the matter if I had actual knowledge of 14 the facts. 15 The reason why I'm making this statement is Ms. Fox threatened to file a motion to bar me 16 17 from representing the Department in this case. 18 Seems like this statement has resolved that motion; 19 but, you know, now there's another attempt, at the 20 last minute, to prevent a hearing from happening; so 21 I want to address the arguments that Ms. Fox made in 22 her motion. 23 First, it is correct, she did file an IPRA She sent it to Ms. Friedman and cc'd Katie 24 request.



Poulos and Dylan Lange. I will confess I believe

the Department treated it as an IPRA request and responded completely.

There are some questions that Ms. Fox raised about certain documents, and we went back to our files and determined whether we had those documents and produced everything we had.

What I do want to note in this case is the IPRA request was filed; a response was given.

Nowhere in Ms. Fox's responses to the PED did she ever alert us of this argument that she was being denied -- her client was being denied due process or there was some sort of discovery violation. Had she done so, which is the normal course in civil litigation; it's called a "good faith letter" is the first step in a discovery dispute -- you send the letter saying, "Excuse me. I think you missed something," or, "We're entitled to some piece of evidence." And then the other party responds; and if you can't come to an agreement, a motion is filed.

I raise that because we come here before you. Everyone is prepared to have a hearing on the merits of this matter. And now at this last minute, we're hearing this motion to strike all of the Department's witnesses and exhibits. It feels to me



like this was a tactical move, and not, as the school represents, something where they're being blindsided by it.

They've had plenty of time to follow up with the Department and make their dispute known.

They waited until the very start of this hearing to raise a motion that is the first time I'm hearing it.

So I think, one, it's appropriate for the hearing to go on. It's clear that CEPi was able to prepare for the hearing. They have put together a case, and they have -- they have adequate counsel to proceed. The Department is also prepared, and we spent a lot of time preparing.

I think, if -- if, Mr. Chair, the members of the Commission -- if you're concerned about the evidentiary issue, it seems like the more appropriate course here would be to enter a scheduling order that requires an exchange of witnesses and exhibits, and then reset the hearing.

I understand Ms. Fox's concerns about the timing; however, everybody's ready to go. It doesn't have to be reset for a long time, just as much time as Ms. Fox needs to review the witness list and exhibits.

SANTA FE OFFICE 119 East Marcy, Suite 110 Santa Fe, NM 87501 (505) 989-4949 FAX (505) 820-6349

1

2

3

4

5

6

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24



And in closing, I'll add, there's nothing surprising about the Department's witnesses or exhibits. One, all of the documents we're -- we're going to present to you today, or plan to as exhibits, were provided to Ms. Fox in response to the discovery request and are documents that the school should be aware of. They come from the school. It's -- there are no documents that we've created that the school wouldn't have already had notice of.

The Notice of Intent to Revoke made clear the basis for this action and for the Commission's potential action against the charter. And I simply do not believe there is an issue of unfairness or gamesmanship going on here. This matter should proceed as scheduled.

And if the Commission is concerned about the discovery matter that Ms. Fox has raised, I don't think the proper course is to dismiss this petition; I think the proper course would be to reset the hearing.

THE CHAIR: Thank you, Counsel Hill.

One moment, please.

(Chair consults with PEC counsel.)

THE CHAIR: Thank you for the comments





1 from both attorneys who are involved in this hearing 2 today. 3 At this time, I will deny that motion for 4 the reasons that Counsel Fox actually stated herself. Because of the time, we act when we have 5 The fact that it's later in the facts to act on. 7 year is unfortunate; but we do need, I believe, to go forward with this hearing today if everyone is 8 9 prepared. The Commissioners are prepared. 10 So I will deny that motion. 11 Thank you. MS. FOX: 12 Then I will ask, are there any THE CHAIR: 13 other preliminary matters that the parties wish the 14 PEC to consider today? 15 Seeing no response, I will ask, are there 16 any exhibits to be received into evidence by 17 agreement or stipulation? Seeing no response, I -- it says my next 18 action is to administer oaths. 19 20 I ask any person who will be testifying in 21 this matter to please rise and raise your right hand 22 to be sworn. 23 Do we have witnesses here today? (Potential witnesses rise.) 24 25 THE CHAIR: Please raise your right hand.



```
1
               Do I need to have them identify
 2
     themselves?
 3
               All right. I'll ask you to take this
 4
     following oath:
 5
               "Do you solemnly swear or affirm that the
     testimony you are about to give will be the truth,
 6
 7
     the whole truth, and nothing but the truth?"
               (All potential witnesses answer
 8
                in the affirmative.)
 9
10
               THE CHAIR:
                           Thank you. You may be seated.
11
               Do either of the parties want to invoke
12
     the Rule of Sequester to exclude these witnesses
13
     during this hearing?
14
               MS. FOX: No.
15
               MR. HILL: No, Mr. Chair.
16
                           I see a "No" from both sides.
               THE CHAIR:
17
     Thank you so much.
18
               Are there any parties that are going to
19
     testify today by phone?
2.0
               MS. FOX: Not on our part.
               MR. HILL:
21
                         No.
22
               THE CHAIR: Both sides have answered "No."
23
               And now it says we are ready to begin this
24
     hearing.
25
               We will have -- the PED will start with
```





their opening statement. They will be given ten 1 minutes; so -- and, Kimberly, I will ask you -- I 2 3 will tell you when to start. 4 Please step forward, Counsel Hill. I think, identify yourself, and then I will instruct 5 the timekeeper to begin your time. 6 7 MR. HILL: Thank you, Mr. Chair, members 8 of the Commission. Are you ready to proceed? 9 THE CHAIR: 10 MR. HILL: Yes, Mr. Chair. 11 THE CHAIR: You may start the timer. 12 Mr. Chair, members of the MR. HILL: 13 Commission, I have to confess, I'd rather not be 14 here this afternoon. It's never a pleasant matter 15 to think about, let alone actually close a school. 16 The folks that have started the school and 17 that run the school, I'm very confident, believe in 18 what they're doing. I'm not here to tell you that 19 they're bad people; I'm not here to attack their 20 character or to say they haven't worked hard. But what makes this difficult to do, and 21 22

But what makes this difficult to do, and why it's so difficult, the matter set before you, is that there are times when a school, despite the best efforts of the folks involved, shouldn't remain open.



23

24

And in this case, I believe we have a school where the facts and evidence suggest that it should be closed. There are very serious matters at issue here.

The PEC, as the authorizer of the school, has the discretion to revoke a charter for four reasons:

The first reason is that the school has committed a material violation of any of the conditions, standards, or procedures set forth in the charter contract.

The second basis, the school has failed to make or meet substantial progress toward the achievement of the Department's standards of excellence or student performance standards identified in the charter contract.

Third, the charter failed to meet generally accepted standards of fiscal management.

Or, four, the charter violated any provision of law for which the charter was not specifically exempted.

Now, as I mentioned earlier, the Notice of Intent to Revoke sets forth the bases for this hearing, sets forth the issues. And those were more fully explained in a letter that was provided to the



1

2

3

5

6

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

PEC by Ms. Poulos on February 8th. Rather than
recite all of those bases and do the work that the
witnesses the PED will have testify will do, I want
to just go over a few of the, we can say,
highlights -- but they're really "lowlights" -- from
that notice.

One of the most serious issues that is presented to the Commission today with regard to CEPi really goes to this third prong of your discretion to revoke a charter: Failing to meet generally accepted standards of fiscal management.

This school came to the PEC and told you that they have past due tax liabilities, quite substantial past due tax liabilities, federal tax liabilities for payroll taxes that were not paid, and for some time, for many months. Those -- those funds were withheld from employees' paychecks, as they should have been. But rather than sending them to the IRS, as the school is required to do by law, there was no payment made.

And the school has incurred substantial penalties for that, not only owing the taxes that they've withheld from their employees' paychecks, but then interest and penalties incur on top of that. It's a serious matter. It's serious to begin



8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

with that they haven't paid their taxes. More alarming to me is that it took almost two to three years for it to be discovered by the school.

That suggests lack of governance, a lack of oversight by the board -- really, the board and board of finance of the school being asleep at the wheel.

Aside from this very serious issue of a very large tax liability that the school owes -there's no question as to their owing that liability and the penalties and interest that come along with it -- this school's finances cannot be audited.
Their past two fiscal audits have resulted in a Disclaimer of Opinion.

That's a fancy way for an audit firm to say, "We're not going to touch this. We can't give you an opinion as to the finances of the school. It's too bad; it's not clear. The accounting practices aren't right. And we can't tell you whether their books are real, whether they match what their actual financial position is."

That's the central purpose of a financial audit. The audit firm goes in; they look at your books; and they say, "You said you ended the year with \$100,000 in the black, and, we agree, you ended



1

2

3

4

5

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

the year with \$100,000 in the black." They affirm your financial statements. They give an opinion affirming those statements.

For this school, the audit firm can't give an opinion; they won't. They're disclaiming that opinion, saying, "We can't -- we can't go there.

Too many issues with controls, accounting, bookkeeping, for us to be able to say with any reliability we can give an opinion as to the state of the finances of the school."

We'll go through the audit findings from the past two fiscal years, where audits have been completed. And they're very serious findings. Not only are there a large number of findings; but they're serious findings, suggesting, again, lack of governance, oversight, the board not exercising its role to make sure that the finances at the school are correct, the board not overseeing the staff and the director of the school to make sure that these things aren't happening. These are serious matters.

I think the reasons that were set forth in the notice, each of them could be a basis to revoke the school's charter. I think the totality of those reasons, to me, makes it such the case that the hard job the PEC is faced with is one that they should



exercise today, which is to make that hard decision to close a school.

And, again, I'm not here to attack the director of the school, attack the staff or their students. I truly believe there are folks at the school who are committed to what they're doing.

They think it's right. They think that the mission of the school is important. And I empathize with that.

But the bottom line is that the PEC is here, as the authorizer, to make those hard decisions. And this is a school that's gone very far off the path.

The -- the thing that really solidifies it to me is looking at statements that came from an investigator that was hired at the school's request. And the findings of that investigator, I think, were alarming.

The students are not receiving the attention they should be getting because of turmoil at the school. Their futures are at stake.

Couldn't agree with that more. The future of these students is at stake.

I understand this is a hard decision. I understand that there are folks who are committed to



1

2

3

4

5

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

```
this school. But at the end of the day, the -- the
 1
 2
     evidence is serious.
                           There have been serious
 3
     transgressions that were listed in the notice.
 4
               And I think, for those reasons, the PEC
     should revoke the school's charter.
 5
               THE CHAIR: Thank you, Counsel Hill.
 6
               Counsel Fox, do you wish to make an
 7
     opening statement at this time, or would you prefer
 8
     to reserve until you begin your case?
 9
               MS. FOX: I'll go ahead and do it at this
10
11
     time, Mr. Chair, if you don't mind.
12
               THE CHAIR: Proceed, then. Are you --
13
     identify yourself again, please.
14
               MS. FOX: Susan Fox, Matthews Fox Law
15
     Firm.
16
               Is this on? Can you hear me?
17
               MR. HILL: Flip it up.
18
               MS. FOX:
                         Flip it up?
                                      Now?
                                             I can hear
19
     myself.
20
               THE CHAIR: Are you ready?
               MS. FOX: Yes.
21
22
               THE CHAIR: You may start the time, then.
23
     Ten minutes.
24
               MS. FOX: Mr. Chair and members of the
25
     Commission, revocation, as you know, is a drastic
```





step, which closes a school before the end of its contract. And it severely impacts students, staff, and families. So to ensure that this step isn't taken lightly, the Legislature requires, as Mr. Hill has stated, that the authorizer not revoke the charter unless one of the four reasons are present.

The CSD has here the burden of proving that CEPi did any of these, by a preponderance of the evidence.

There's a lot that CSD has put into its recommendation for revocation, so much that a half-day hearing hardly seems enough time. And it's probably a good idea, under the circumstances, to outline what this hearing is not about briefly.

It's not about the school failing to make progress toward achievement or student performance standards. There's nothing in the Notice of Intent to Revoke that alleges this. And this hearing is limited to those allegations that are in the -- contained in the Notice of Intent to Revoke.

And it's not about school personnel matters, which are also not alleged as a basis for revocation in this notice, and which are not a statutory basis for revocation.

This school changed principals this year,



1

2

3

5

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

which was not a welcome development in the eyes of some. However, these matters are not properly part of this hearing, and we cannot discuss these matters in open session.

CEPi's school personnel matters have been, and will continue to be, addressed by the school in accordance with the School Personnel Act and due process. And, background about the school, which you'll hear more of during the school's presentation.

This is a high school designed for up to 200 at-risk youth in Albuquerque, who, for various reasons, are looking for an alternative educational scenario that better fits their individual life situations and needs.

CEPi was initially chartered in the early 2000s by APS, and in 2009, the school moved over to PEC. It was recently renewed by you in 2013 with no conditions.

The school at that time received a "No Financial Issues" report from PED.

This renewal also continued the four-hour instructional block time that had been in place for the prior charter terms, pursuant to a statutory waiver in the Charter Schools Act from a





Length-of-School-Day Statute and pursuant to an explicit waiver from PED to that effect.

The school will present that this school has never, and was never designed to, provide -- provide the 1,080 hours in school time stated in the statute, which doesn't apply to them. And the former CSD and the 2013 PEC understood this and renewed the school that way.

Each of the other operational allegations addressed in the CSD's February 8th letter and appendices will be discussed by school representatives when it's our turn.

In several respects, the school will demonstrate that CSD's operational allegations are simply wrong. In a few instances, the CSD's conclusions are correct; and in some cases, the school has already corrected those deficiencies that were pointed out.

The appropriate way to have handled these operational criticisms, as you'll hear from the school, was through a Corrective Action or Improvement Plan under the contract, or even by CSD discussing the matter with the school and giving the school the opportunity to fix it, as was the practice of prior CSD Staff.



1

2

3

4

5

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

Under the circumstances that will be presented to you today, proceeding immediately to revocation with regard to these operational issues is an unwarranted and too drastic step, and the school will urge you to consider a Corrective Action Plan instead.

With respect to the financial matters alleged by CSD, you will not hear the school deny that it had a disclaimed audit for both fiscal years 2014 and 2015; but you'll hear about what this really means. When the school learned about these audits in the summer of 2015, the school took immediate steps to address the situation, including entering into a Corrective Action Plan with the PED and hiring an independent firm to reconcile the books.

When that firm discovered that State and federal employee payroll taxes had not been consistently paid, going back several years, the school informed PED immediately and has since worked to address the situation.

The school will assure you that it is currently operating in the black, and that if spending continues as budgeted, the school will end the year with a good cash balance, which the school



would propose to use to pay off a significant portion of the IRS liability.

The school asks you to remain open so that it can address its tax liability, fix these financial issues over the next few years, and demonstrate to you at it's 2019 renewal that it is back on financial course.

You'll hear the PED's contracted business manager opine that he thinks the school can do so, if it is allowed to remain open.

As the PED has done in other charter and district situations, the PED has taken over the school's Board of Finance to, in the words of Hanna Skandera in PED's letter, "resolve all areas of concern so that the charter can move forward to strengthen student success in an environment of fiscal accountability."

The school agrees with Ms. Skandera and feels confident that, with PED assistance, it can put its financial house back in order within the remainder of its charter term.

This corrective action, coupled with perhaps a Corrective Action Plan with the PEC on the operational issues, should be the direction we head together from here.



1

2

3

4

5

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

1 Thank you. 2 Thank you, Counsel Fox. THE CHAIR: 3 If there is no other business, then, at 4 this point, I would say it is time to hear PED's 5 They will have 60 minutes for that. And case. whenever you're ready, Mr. Hill, I will have her 6 7 start the clock. 8 MR. HILL: We're ready to proceed, Mr. Chair. 9 10 THE CHAIR: Start the clock. Please, 11 proceed, sir. 12 MR. HILL: PED calls its first witness, 13 Katie Poulos. Where would you like the witness to 14 sit? 15 MR. LANGE: Have her sit up there. Ιt 16 might be hard to navigate. What do you think? 17 COMMISSIONER GIPSON: The corner is over 18 there because there's a -- yeah. 19 THE CHAIR: If everyone agrees to that, 20 that'll be fine. That way, we can see and hear 21 perhaps in the audience but also see and hear --22 MR. HILL: While Ms. Poulos is getting 23 situated, the Department has hearing notebooks with 24 exhibits it intends to use in this hearing. 25 Obviously, the parties haven't stipulated to any



1	exhibits, and each exhibit will have to be entered
2	into evidence accordingly.
3	Mr. Chair, can I pass out the notebooks?
4	THE CHAIR: Yes, you may. Go ahead and
5	stop the clock, Kimberly, while we're doing this
6	housekeeping.
7	MR. HILL: I could have gone fast.
8	THE CHAIR: I'm just going to note that
9	some are white; some are black. There's no
10	significance there, is there?
11	MR. HILL: Not that I'm aware of,
12	Mr. Chair.
13	THE CHAIR: Thank you.
14	MR. HILL: I guess it would be a good idea
15	to give the witness one.
16	THE CHAIR: Go ahead and start the clock
17	again.
18	KATIE POULOS,
19	after having been duly sworn under oath,
20	was questioned and testified as follows:
21	DIRECT EXAMINATION
22	BY MR. HILL:
23	Q. Ms. Poulos, can you identify yourself to
24	the Commission?
2.5	A. I am the Director of the Charter Schools





Division at the Public Education Department.

- Q. Ms. Poulos, in this matter involving CEPi did you conduct a site visit regarding the school?
 - A. I did, along with two members of my team.
- Q. And did that site visit amount to, or end with the recommendation that you made to the PEC?
 - A. It did.

1

2

3

4

5

6

8

9

10

- Q. And what was that recommendation?
- A. The recommendation was for the revocation of the charter of CEPi Charter School.
- 11 Q. And, Ms. Poulos, did you craft a letter?
- 12 A. Yes, I did.
- Q. And did that letter set forth the findings of your site visit?
 - A. Yes, it did.
- 16 Q. Can you summarize those findings to the 17 Commission?
- A. It might be a little challenging. But
 there were findings, particularly and most notably,
 that the charter school was not providing the
 minimum required instructional hours, which is
 1,080 hours.
- Additionally, there was a concern that the school was not compliant with the Americans with Disabilities Act.





There were concerns about the school not having the ability to demonstrate compliance with background check requirements, not being able to demonstrate that English Language Learners were being provided the services to which they are entitled.

Additionally, there was a concern about the reporting of and service of special education students.

There may have been others; but that's what comes to mind.

- Q. So, Ms. Poulos, can you turn to Exhibit 9 in the notebook in front of you? Would you tell the Commission what this document is?
 - A. This document is the 2015-'16 school calendar that was submitted. It's three pages. And it was submitted to our Budget and Finance

 Department by CEPi Charter School for the 2015-'16 school year and the approval of the 2015-'16 school-year budget.
 - Q. Is this a requirement?
 - A. This is a requirement for all schools.
- Q. What happens if the school doesn't submit this document?
 - A. Without this, they wouldn't get an



1

2

3

5

6

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

1 approved budget. 2 Okay. Let's go to the third page of the 3 document, please. And this has --4 MR. HILL: Are we missing a document? 5 COMMISSIONER GIPSON: Yeah. If it's just 6 the calendar, I can look on. I'm okay. We'll correct that in a second. 7 MR. HILL: Apologize, Commissioner Gipson. 8 9 COMMISSIONER GIPSON: That's okay. 10 Q. (By Mr. Hill) On the third page of this 11 calendar, can you explain what this page is? 12 This page is used by the School Budget and 13 Finance Department to check to ensure that all 14 schools are providing, at a minimum, 15 1,080 instructional hours, if they serve high school 16 students. 17 There's different requirements based on grade levels; but this is a requirement before a 18 19 budget can be approved, that they do verify the 1,080 hours. 20 Ms. Poulos, the top of this page has a box 21 22 that includes the statute; correct? 23 That's correct. Α.



number of hours, instructional hours, for a school

And that statute sets forth the required

Q.

24

1 year for a school; correct?

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

- A. That is correct.
- Q. What is it for this particular school?
- A. For this school, Section 22-2-18.A(3) is relevant, because this school serves Grades 7 through 12. In fact, it serves Grades 9 through 12. And that requirement is 1,080 hours per year.
- Q. Ms. Poulos, did CEPi submit a budget with the school calendar indicating that they would meet that requirement?
- A. They did.
 - Q. And where is that found on this document?
- A. If you look at the last column in the table that says "Total Hours," under Grade 9, 10, 11, and 12, it says that there will be 1,086 hours.
- Q. So you're looking at the table in the middle and to the right-hand side of the page?
- A. That's correct.
- Q. What would happen if the school submitted a budget that didn't meet that 1,080-hour requirement?
 - A. The budget would not have been approved.
- Q. Ms. Poulos, when you visited the school and when you reviewed the documents that the school provided, in your opinion, does the school actually





hold that number of instructional hours per school year?

A. It did not.

1

2

3

5

6

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

- Q. What makes you say this?
- A. So -- if you don't mind, if I could point to one of the other pages?
 - Q. Go ahead.
 - A. Specifically, if you look at Page 2, it says the total number of instructional days will be 181 instructional days. And then if you look down into the box that says, "Indicate instructional hours for five-day weeks," for Grades 7 and 12, it indicates that there will be four hours per day.

That was the first issue we noticed, because according to the school calendar, the students do not attend four days a week for 181 -- sorry -- four hours a day for 181 days.

I don't have the exact number in front of me; but, in fact, they attend approximately four hours a day four days a week, Monday through Thursday, and then do not attend four hours on Fridays. In fact, Friday sessions are only three hours, approximately. And then students don't attend every Friday; it is an alternate Friday. And so that was the first issue with the calendar.



The next issue that we explored was, if you go back to Page 3, where we were on that table, in the column identified as "Additional Hours," the school was supposed to have 362 additional hours.

Now, we had to look in a variety of places to understand what that was supposed to mean. But in their contract and waiver, it identified a couple of things:

One, that there would be a requirement that students log on to their studies for at least one hour a day, in addition to the four hours that they are required to attend every day.

And then the other items that the contract and waiver stated was that they would monitor to ensure every student met the 1,080 hours through additional programs, including work study or service learning.

We asked to see evidence or documentation of that or of a formalized program, and we were not provided anything to demonstrate that those additional hours are being logged, monitored, or are a part of an official program to ensure that the school is offering a 1,080 instructional program [verbatim].

Q. So, Ms. Poulos, let me make sure I



1

2

3

5

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

understood what you said, because there was a lot in there.

On the first -- second page of this document, the school indicated that it would have a five-day week with four hours of school each day.

But in reality, the school operates a four-day week, alternating Fridays with additional classes; is that correct?

- A. That's correct. And on those Fridays, it's approximately three hours, not four hours.
- Q. And on the next page, the table indicates additional hours that the school is counting towards its 100- -- 1,080 requirement; but the school hasn't documented that students are actually attending for those hours. Is that correct?
- A. That's correct; they did not demonstrate any documentation for us.
- Q. Ms. Poulos, are schools required to take attendance?
- A. Yes, they are. In fact, schools are required to take attendance, not just for the day, but for each class period.
 - Q. Why is that?
- A. To know -- I think the easy answer is there's a compulsory attendance law in New Mexico



1

2

3

4

5

6

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

that requires students to attend, and, in fact, requires them to attend for the minimum instructional hours. And the only way to determine whether they're doing that is by taking attendance.

- Q. When you visited the school and reviewed their documents, are they complying with that requirement to take attendance?
- A. We -- we had some concerns that they were not. We certainly had information from interviews with staff members that for the first two weeks of school, the beginning fall semester, they did not; additionally, on the day that we were there, which was the beginning of this semester, we again saw inconsistencies, that some classrooms were taking attendance and some classrooms did not appear to be taking attendance.

And we also received from them an attendance roster, which we tried to understand and had great difficulty in understanding. And it left great gaps. And so it appeared that they had not been taking attendance for periods of time.

MR. HILL: Thank you. At this point, I want to move the admission of Exhibit 12. Excuse me. I said the wrong number. 9.

MS. FOX: No objection.





THE CHAIR: Then I so move. 1 2 MR. HILL: Thank you. 3 (By Mr. Hill) Ms. Poulos, can you turn to Q. 4 Exhibit 5 in this binder, which, hopefully, all the 5 Commissioners and everyone else has? Charter School Contract. Do you recognize 6 7 this document? 8 Α. Yes, I do. 9 MR. HILL: I just ask that we move 10 Exhibit 5 into evidence, as well. 11 (Chair consults with PEC counsel.) 12 THE CHAIR: Excuse me. I'm sorry. 13 MR. HILL: Has Exhibit 5 been accepted 14 into evidence? 15 THE CHAIR: Yes, it has. 16 (By Mr. Hill) Ms. Poulos, is this the 17 charter contract between the Public Education 18 Commission and CEPi? Α. 19 It is. 20 And this contract sets forth the terms and conditions that apply to the school; correct? 21 22 Α. That's correct. 23 All right. I want to go to Page 17 of 24 this contract. 25 And, Ms. Poulos, at the top of this page,



1 this contract talks about improvement plans; is that 2 correct? 3 Α. That's correct. 4 Q. Does anything in this contract require 5 that an improvement plan be entered before the PEC can revoke the charter? 6 Α. No. 8 Q. What was your answer? 9 Α. No. 10 Q. Okay. 11 COMMISSIONER SHEARMAN: I'm sorry. I did 12 not hear the question. 13 MR. HILL: I can repeat it. 14 COMMISSIONER SHEARMAN: Please do. 15 Q. (By Mr. Hill) Ms. Poulos, is there 16 anything in the charter contract that requires the 17 PEC to implement an Improvement Plan or a Corrective 18 Action Plan prior to revoking the school's charter? 19 Α. No.

- 20 Q. And, Ms. Poulos, the section I've 21 referenced references another section of the 22 contract; is that correct?
 - A. Oh, yes, that's correct.
 - Q. What section are we talking about?
- 25 A. I believe you're referencing Article



23

```
1
     X-I -- which, pardon my brain -- I believe that's
     "9."
 2
 3
               COMMISSIONER GIPSON: No, it's 11.
               THE WITNESS: 11. Not working very well
 4
 5
     today.
                                  So you're not Roman.
 6
               MR. HILL: Okay.
 7
     We'll let that slide.
 8
               COMMISSIONER GIPSON: I'm showing my age.
 9
          Q.
               (By Mr. Hill) If we go to Article XI --
10
     and I'm just going to find the page number guickly.
11
               COMMISSIONER TOULOUSE:
                                        56.
12
               56.
          0.
13
               THE CHAIR: Page 56.
14
               Ms. Poulos, are you there?
          Q.
15
               I am.
                      I am.
          Α.
               And what is this section? What is it
16
          Q.
17
     about?
18
               This section references suspension,
          Α.
19
     nonrenewal, and revocation.
20
          Q.
               And the second sentence of this section.
21
     What does it say?
22
               It says, "Corrective action required by
23
     authorizer for actions not warranting immediate
24
     revocation."
```



The second sentence. I'm sorry.

- I'm sorry? 1 Α. 2 Of the first paragraph. Q. 3 It says, "The authorizer is not required Α. to allow corrective action, as set forth below, if 4 the unsatisfactory review warrants revocation." 5 Okay. And then if we go on to the -- to the next section, what does that section define? 7 It defines the corrective actions required 8 by the authorizer for actions that do not warrant 9 10 immediate revocation. 11 Okay. And then if we keep going -- and, Q. 12 so, Ms. Poulos, as you understand this charter 13 contract, do the conditions that you present to the 14 PEC require or warrant a Corrective Action Plan? 15
- 15 A. No. There's nothing in the contract that 16 references that.
 - Q. And so your testimony is that the PEC can proceed with revocation without entering into a Corrective Action Plan?
 - A. That's correct.
- 21 Q. Okay.
- MS. POULOS: Thank you.
- Q. Ms. Poulos, I want to go to Exhibit 6,
- 24 please.

17

18

19

20

A. (Witness complies.)



1	Q. And can you tell me what this document is?
2	A. This document is a letter from CEPi
3	Charter School to Paul Aguilar, the Deputy
4	Secretary, titled, "Unpaid Federal and New Mexico
5	State Payroll Taxes."
6	Q. And, Ms. Poulos, have you seen this letter
7	before?
8	A. I have.
9	MR. HILL: And at this point, I'm going to
10	ask that Exhibit 6 is admitted into evidence.
11	THE CHAIR: So ruled.
12	Q. (By Mr. Hill) Ms. Poulos, on the second
13	page of this letter, there is a table. Can you
14	describe that table to the Commission?
15	A. The table identifies school years, or
16	fiscal years, from 2011 through 2015, and the unpaid
17	taxes both to the IRS and to the State of New
18	Mexico, as well as the total that is due.
19	Q. What is the total due?
20	A. For both the State and the IRS, it's
21	\$5,200 \$520,620.
22	Q. So it appears you're going to have trouble
23	with Arabic numbers, too; but you got it.
24	Can you look at the first sentence



underneath that table and read it to the Commission?

1	A. "The school has identified approximately
2	\$300,000 in its account that was earmarked for such
3	payments, but which, apparently, was not processed.
4	Q. Okay. And, Ms. Poulos, I know you're not
5	here to testify to your knowledge of math. But
6	would you agree with me that \$300,000 is less than
7	\$520,000?
8	A. I would agree with that.
9	Q. Thank you. To your knowledge, has has
10	this tax liability been paid by the school?
11	A. No.
12	Q. Ms. Poulos, do you know if this table
13	includes potential penalties or interest on that
14	total amount due?
15	A. I do not believe that it covers interest
16	or penalties.
17	Q. Okay. I'd like to move to Exhibit 8.
18	Will you please identify this exhibit to
19	the Commission?
20	A. This is a letter, or an e-mail, from
21	Alfred Martinez to Mr. Christopher Hotchkiss.
22	Mr. Martinez, my understanding was, had
23	been hired to assist the school with budget and
2.4	finance.



How did you come to have a copy of this?

Q.

1	A. It was provided to me.
2	Q. From someone at the school?
3	A. From someone at the school, yes.
4	Q. And if we look at the second sentence of
5	the letter, can you tell the Commission what it
6	says?
7	A. It says, "My concern is that CEPi, number
8	one, has overspent their fiscal year 2015-'16 budget
9	and have five months remaining in the current fiscal
10	year."
11	Q. Ms. Poulos, does Mr. Martinez make a
12	recommendation in this letter?
13	A. He does.
14	Q. What is that?
15	A. He recommends that the school freeze
16	spending immediately, other than emergency
17	purchases. And then states, "Once prior year cash
18	balances are determined, midyear adjustments could
19	be made to make informed decisions."
20	MR. HILL: At this point, I'm going to ask
21	that Exhibit 8 is admitted into evidence.
22	THE CHAIR: So rule.
23	Q. (By Mr. Hill) Ms. Poulos, having reviewed
2 4	this e-mail, is it concerning to you?



It's very concerning.

Α.

1	Q. After reading this e-mail, would you say
2	that the school is adhering to Generally Accepted
3	fiscal or Accounting Practices?
4	A. No, I would not.
5	Q. Ms. Poulos, Mr. Martinez makes eight
6	outlines eight concerns; is that correct?
7	A. That's correct.
8	Q. Having reviewed those concerns, do you
9	find them serious?
10	A. I do.
11	Q. Do they suggest that the school is
12	adhering to generally accepted accounting practices?
13	A. No, they do not.
14	Q. Would you expect a school that has
15	adequate board and board of finance oversight would
16	have these sorts of concerns?
17	A. Absolutely not.
18	Q. In your opinion, do these concerns raise
19	to a level that would support revoking the school's
20	charter?

- A. Absolutely.
- Q. All right. Ms. Poulos, I have another
 document that is not in the binder that I'm going to
 show you and pass out.
 - MS. FOX: Mr. Chair, I object to the



21

1 admission of this report. This report was specifically prepared for school personnel 2 3 investigative purposes and is not properly presented as a public document in public session at a public 5 hearing on this matter. In addition, it's outside the course and 7 scope of the Notice of Intent to Revoke that was 8 provided by the Charter Schools Division. 9 THE CHAIR: Counsel Hill, do you have a 10 response to that objection? 11 I do, Mr. Chair. MR. HILL: First, I 12 haven't offered the exhibit into evidence yet. 13 so I think the proper juncture to make an 14 evidentiary ruling would be when it's offered into 15 evidence, understanding that if the exhibit is not offered into evidence, it's not made part of the 16 17 record, it can't be relied upon by the Commission in 18 its final action. 19 I think it would be appropriate for 20 Ms. Poulos to lay some foundation to the document, and that would inform the Commission as to -- and 21 22 Mr. Chair -- as to whether the document is 23 appropriate to be entered into evidence or not.



THE CHAIR:

24

25

Santa Fe, NM 87501 (505) 989-4949

FAX (505) 820-6349



(Chair consults with PEC counsel.)

I will deny the motion at this

1 time and allow it to proceed. But you may refile 2 your motion later. 3 MS. FOX: Jump up, you mean? 4 THE CHAIR: Yes. 5 MS. FOX: Okay. 6 THE CHAIR: Proceed. 7 Q. (By Mr. Hill) Ms. Poulos, what is this document? 8 This document is an investigative report 9 Α. 10 that was created by Mr. Dennis Good. It was created 11 by the CEPi Preparatory Institute, Charter School, 12 in response to complaints, both the ones that 13 initially came to the attention of the PEC in the 14 late fall and, I believe, as well as other 15 complaints. 16 MS. FOX: I object to that testimony. 17 That's just completely wrong. And, again, if you 18 look at the introduction to this, it says this was 19 prepared on behalf of Matthews Fox Law Firm. 20 is work-product material, which, frankly, I'm not sure how it got to the PED in this context. 21 22 I offered, in prior sessions, to meet with



forthcoming yet. So we're -- that request hadn't

you all in closed session to discuss the results of

these investigations. And that hadn't been

23

24

been followed up on. And so I would move that we not go any further with this document for those reasons.

MR. HILL: Mr. Chair, I think it would be appropriate to figure out how Ms. Poulos came to possess the document. Seems like if Ms. Fox is going to assert privilege, the privilege has been waived somehow, and it wouldn't apply.

I also don't think it's appropriate for Ms. Fox to object to the testimony of Ms. Poulos. Certainly, she can cross-examine Ms. Poulos on the matter, if she disagrees with her testimony.

MR. LANGE: So, Ms. Fox, are you objecting to the -- discussing this document, generally, or --

MS. FOX: I am. We're in open session.

This is -- this is confidential personnel matters,

attorney work product. And is if -- if this -- if

this -- and it's outside the scope -- course and

scope of this hearing.

If this Commission wants to learn about the personnel matters that are discussed at length in this report, which is part of attorney work-product material, again, I would be happy to do so in a properly noticed closed session for that purpose.



1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

1 THE CHAIR: So it is your claim that it is 2 attorney-client work product, and is privileged. 3 It absolutely is, Your Honor. MS. FOX: That's a new one; but that's 4 THE CHAIR: fine. 5 It absolutely is. 6 MS. FOX: I do not 7 believe that either my office nor any member of the 8 governing council waived the privilege or was authorized to waive the privilege on behalf of the 9 10 school. 11 On that basis, then, I believe THE CHAIR: 12 in this case, I will sustain your -- do you wish --13 can he respond? 14 Go ahead and respond, Counsel Hill. 15 MR. HILL: Mr. Chair, again, privilege can 16 be waived. Ms. Fox has made a representation that 17 it hasn't been waived. I disagree with her representation, in that the school doesn't hold the 18 19 privilege. The only legal client that Ms. Fox can 20 have is the governing council. And I believe if we were to inquire as to how this document was obtained 21 22 by the PED, the -- the Commission would be able to 23 rule on whether the document is privileged. 24 With regard to sensitive matters in the 25 document, the PED has no objection to the documents



being redacted to exclude names from the record or 1 to be entered under seal, so that the matters that 2 3 are sensitive are not disclosed publicly. 4 It's not the intent of the PED to go 5 through and read the names of folks; but there are findings in this -- these reports that are relevant 6 to the matter at hand. 8 THE CHAIR: Thank you. I take note of that, also. However, it does concern me that this 9 10 involves personnel issues. I believe I will restate 11 again, I believe I will sustain the motion by 12 Counsel Fox, and I believe that's to exclude this 13 document. 14 COMMISSIONER SHEARMAN: Good. 15 THE CHAIR: Is that -- I'm not -- am I on I have made my ruling then. 16 solid ground there? 17 MR. HILL: Mr. Chair, may I ask you on 18 what basis you are excluding the document? 19 THE CHAIR: Well, if I was an attorney, I 20 would provide you with one. 21 MR. LANGE: Ms. Poulos, how did you 22 receive this document? 23 THE WITNESS: This document came to me 24 from -- through one of the governing board members, 25 who did also send it out to, I believe, other



```
members of the PEC, saying her position is as a
 1
 2
     whistleblower.
 3
               COMMISSIONER GIPSON: No, we have not
 4
     received this before.
 5
               THE WITNESS: I believe Mr. Lange did
 6
     receive that e-mail, also.
               COMMISSIONER SHEARMAN: He's not a member
 8
     of the PEC.
               COMMISSIONER GIPSON: It didn't come out
 9
10
     to the PEC.
11
                           I guess, Mr. Hill, the basis
               MR. LANGE:
12
     that we're denying this is basically it's attorney
13
     work product, and hasn't been waived.
                                             There's an
14
     assertation [verbatim] that it maybe has; but at
15
     this point, we're not going to entertain any
16
     questions regarding this report.
17
               MR. HILL: Mr. Chair, I'm assuming
18
     Mr. Lange is speaking for the Commission?
19
               THE CHAIR: Would you like me to restate
            I will --
20
     that?
               (Commissioner Carr consults with
21
22
                PEC counsel.)
23
               THE CHAIR: Commissioner Carr has asked to
             I believe I will allow him to do that.
24
     speak.
25
               COMMISSIONER CARR: I -- I think that all
```





the members of the Commission are not in agreement;

but -- and I think that we need to be part of that

decision. So I -- carte blanche is that, you know,

we're all equal members here. And so we all need to

be part of this decision. There's not one person

that's in charge.

COMMISSIONER GIPSON: I thought it was a legal decision we were abiding by, not our individual decisions. I thought we were following the recommendation of the attorney.

COMMISSIONER CARR: That wasn't clear to me that it was the recommendation of the attorney. It sounded like it was the recommendation of the Chair.

So if that's the case, yeah, I would like -- yeah, I'm going to go with our attorney; but it didn't sound like our attorney was completely on board.

THE CHAIR: Well, I will also make note that in my initial reading, I note I was the presiding officer, and I would rule on all motions and procedural initiatives. I don't want us to get offtrack here.

COMMISSIONER TOULOUSE: Mr. Chair, first of all, I think the clock should be stopped while



7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24



we're having this discussion.

THE CHAIR: Yeah. Stop the clock, please.

COMMISSIONER TOULOUSE: I want to point out the fact that this is personnel information which should not be made public. As long as there are names in this -- I will not sit here -- if we do proceed to do it, I will get up and leave, because with my many years in management in government, I know you do not put personnel things, and with names on them, out for the general public. And I don't

want to be a part of it, if we do that.

So I agree with your decision. I wouldn't mind discussing it in private; but publicly, I don't think it's fair to the people whose names are in this document to have them potentially made public, where they did not intend for them to be made public.

And so whatever your choice is, if you choose to hear it, I will leave the room while you do. If you don't choose to hear it, I would appreciate it.

But either way, thank you.

THE CHAIR: But the problem with hearing it in private is that we perhaps need to make a decision today. I don't know when we would hear it





in private.

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

COMMISSIONER CARR: Well, Mr. Chair, I'd

be -- I would like to hear it clearly from our

attorney what his recommendation is. And then -
and then I -- I will most likely abide by that.

I do agree that normally personnel decisions are kept private; but if they've already been made public, you know, that's -- that's a different matter.

But I'd just like to hear from our attorney, and then I'll -- I'll just go with whatever he says.

THE CHAIR: Counsel Fox?

MS. FOX: Yeah, Mr. Chair, members of the Commission. Just like Commissioner Carr pointed out, no one member of any governing board or Commission can act alone in this matter. And here, I think we heard that one member of the school's governing council, without authorization from the remainder of the governing council, has apparently acted alone to provide this document -- which is not even the final document created by the Matthews Fox Firm on this issue -- has made that apparently publicly available, and now -- you know -- or available to the PED.



And I disagree that it was made publicly available. So it's as if one of you had taken one of your internal documents and made it publicly available. I'm sure all of you would be up in arms about that, as well.

MR. HILL: Mr. Chair, members of the Commission, I can -- I can have the witness put on this evidence, or I can testify to it myself, that this document was provided in response to a public records request to Ms. Fox. It's a public record; it was produced to her.

MS. FOX: That -- I don't think that's correct. I never got a public records request for this document. And I believe if we had gotten one, and if we would have gotten one, this would have been denied, as attorney -- under what I just mentioned to you before.

MR. HILL: If the Commission wants to take a recess, we can get the record from -- well, I say that Ms. Friedman isn't here today. But Ms. Poulos can testify to the document being produced in response to CEPi's public records request.

THE CHAIR: Our counsel, legal counsel, is recommending we take a recess. So this is probably an appropriate time, anyway, to take a short recess.





1 How long? 2 MR. LANGE: Five minutes. 3 THE CHAIR: Five minutes, please. Be back 4 in five minutes. (Recess taken, 2:15 p.m. to 2:28 p.m.) 5 THE CHAIR: We are all here. I am going 6 7 to call recess over. We are back in session. 8 And our legal counsel advises me again that the issues that have been raised here could be 9 10 argued for day or two in a regular court and still 11 not necessarily be resolved. 12 So as the presiding officer for this 13 particular hearing, I am going to sustain the motion 14 from Counsel Fox. I believe that that is the 15 decision that is the way we need to go at this time. 16 So I will sustain that motion, and these documents 17 are not to be considered. 18 And I'm also going to announce in the 19 future, if you have new evidence to present, before 20 it goes to the full Commission, bring it to me, please, under the advice of my counsel -- our 21 22 counsel. 23 Thank you. MR. HILL: Mr. Chair, for the record, 24 25 what's the basis for excluding evidence?



MR. LANGE: Mr. Chair, members of the

Commission, Mr. Hill, the basis is there's a claim

of attorney work-client privilege. The rules of

privilege apply to this hearing. And unfortunately,

that's -- that's the claim. We're going to sustain

any -- any conversation, questioning, or admitting

of this document.

8 MR. HILL: Is that the only basis for 9 excluding the document?

MR. LANGE: At this point, that is the basis that we have for you here now.

MR. HILL: Okay. I just want to make sure the record is clear what the basis is for excluding the evidence. It's the Department's burden to put on the case, and it's our burden to present the evidence. And so I want to make sure there's a clear record as to why evidence is being excluded that's being offered by the Department.

THE CHAIR: I believe the answer from our legal counsel should suffice in that. And, Kim, if you haven't already, start the clock again.

- Q. (By Mr. Hill) Ms. Poulos?
- A. Yes, sir.
- Q. Did you receive an e-mail including investigative reports from CEPi?

SANTA FE OFFICE 119 East Marcy, Suite 110 Santa Fe, NM 87501 (505) 989-4949 FAX (505) 820-6349

10

11

12

13

14

15

16

17

18

19

20

21

22



- Α. Yes, I did.
- In that e-mail, did you make any 2 Okay. 3 representation that you would keep those documents
- 4 confidential?

1

5

6

7

8

- Α. No.
- Were those documents then later produced 0. in response to an Inspection of Public Records Act request?
- 9 Α. Yes.
 - Who were they produced to?
- 11 To Ms. Sue Fox. Α.
- 12 And the documents were referencing --13 those are the documents that have been excluded from 14 use in this hearing; correct?
- 15 Α. That's correct.
- 16 Okay. Do you recall what the findings 17 from those documents were?
- 18 Α. Relevant --
- I'm going to object again. 19 MS. FOX:
- 20 Please, we've been through this. It's outside the
- 21 It's attorney-client privilege; it contains scope.
- 22 confidential matters. And, again, this document was
- 23 not produced by the school pursuant to any sort of
- waiver of any sort of privilege or any other -- or 24
- 25 personnel matter issues.



So I -- you know, don't know where this came from. No one has produced a document showing that the school has waived the attorney-client privilege; and so I'm going to continue to object and ask that this line of questioning be stopped.

THE CHAIR: Counsel, it does sound to me like you're trying to go around my sustaining of the original motion. Although I'm not a judge, I'm going to sustain the motion.

MR. HILL: Mr. Bergman, I'm not seeking at this point to enter the exhibit into evidence. I'm questioning the witness about her knowledge of the facts that relate to this hearing and the school. I think it's relevant evidence. The findings that she's aware of would be relevant.

It seems like members of the Commission were interested in those findings and were not interested in the personnel matters; and we're making every effort to not draw personnel matters into this case.

I think -- I understand Ms. Fox's objection. I don't understand her argument, because the document was produced to her in response to a public records request. It's -- privilege has been waived at this point.

SANTA FE OFFICE 119 East Marcy, Suite 110 Santa Fe, NM 87501 (505) 989-4949 FAX (505) 820-6349

1

2

3

5

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24



1	But in the interest of time, unless the
2	Commission wants to discuss this further, I will
3	continue.
4	COMMISSIONER CARR: I have a question.
5	MR. LANGE: Go ahead.
6	THE CHAIR: Commissioner Carr?
7	COMMISSIONER CARR: Can you produce the
8	document that was the request to Ms. Fox?
9	THE WITNESS: It wasn't a request to
10	Ms. Fox. It was a request by Ms. Fox for all files
11	in PED's files with regards to CEPi. This document
12	was contained in that.
13	COMMISSIONER CARR: So you are
14	COMMISSIONER CHAVEZ: You told him to stop
15	the clock; right?
16	MR. HILL: Mr. Chair, can we stop the
17	clock if we're not putting on evidence on the
18	State's behalf?
19	THE CHAIR: My legal counsel our legal
20	counsel continues to tell me we should not hear any
21	more on this issue. And that's going to be my
22	ruling at this time.
23	COMMISSIONER CARR: Okay.
24	COMMISSIONER SHEARMAN: And, Mr. Chair, in
25	line with that ruling, may I ask that these



```
documents be collected and no longer in our hands?
 1
     I don't want anybody to think that I've read or, in
 2
 3
     any way, shape, form, or fashion, am I aware of any
     of the personnel information that's in that report.
               THE CHAIR: Do we have a consensus on that
 5
 6
               Let's dispense with those documents.
 7
               MR. HILL: Mr. Chair, I want to confirm
 8
     that the time has been paused for the State.
 9
               MS. ULIBARRI: I've not been given
     direction.
10
11
                           Is it still running?
               THE CHAIR:
                                                  Is the
12
     clock still running?
13
               MS. ULIBARRI: Yes.
14
               THE CHAIR: Please stop it again, and
15
     leave it stopped for a few minutes, since we're --
16
     because of all this back-and-forth, we will add ten
17
     minutes, with the agreement of Counsel Fox, to your
18
     time.
19
               So make a note on that, Kimberly, that
20
     we're going to add ten minutes.
21
               Is that satisfactory to both counsel?
22
               MS. FOX: Yes, it is.
23
               MR. HILL: Yes, Mr. Chair.
24
               THE CHAIR: All right. Let's proceed
25
     forward, please.
```





1	Q. (By Mr. Hill) Ms. Poulos, I want to have
2	you turn to Exhibit 12. Can you identify this to
3	the Commission?
4	A. Exhibit 12 is a letter that was addressed
5	to Mr. Hotchkiss. And it was sent by the Governor's
6	Commission on Disability. We, at the PED, received
7	a copy when this original letter was sent to
8	Mr. Hotchkiss.
9	Q. Ms. Poulos, how did you receive this
L 0	letter?
L1	A. Again, we were copied in on the original
L2	letter to Mr. Hotchkiss from the Governor's
L 3	Commission on Disability.
L 4	MR. HILL: I move the admission of
L 5	Exhibit 12.
L 6	THE CHAIR: Any objection to this?
L 7	MS. FOX: No.
L 8	THE CHAIR: So approved; so moved.
L 9	Q. (By Mr. Hill) Ms. Poulos, what does this
20	letter say? What is it about?
21	A. This letter concerns accesses to
22	handicapped stalls in both the men's and women's
23	restroom. And it directs the school to ensure
2 4	compliance with the Americans With Disabilities Act
25	by making the bathroom stalls that are built for



- appropriate access -- making those open and not keeping those locked.
- Q. Was the school in compliance with the law on this matter?
- A. It was not. And each time that I visited the school, I found that specifically, the restroom -- the handicapped stall in the women's restroom was locked. I asked several times for it to be unlocked. It would be unlocked and then relocked the next time I tried to enter it.
 - Q. To your knowledge, has this noncompliance been rectified by the school?
 - A. No, it has not.
 - O. Is this a serious matter?
- 15 A. I believe it is.
- 16 Q. Why?

1

2

3

4

11

12

13

14

17

18

19

20

21

22

23

24

- A. It's a federal law to enable those with disabilities to access public facilities. And their actions show that they have disregard for the requirements of that law.
- Q. What possible consequences could the school face because of this?
- A. I believe that there are -- there is the possibility for penalties; or if an individual felt that they were being denied access, they could



1	potentially have a civil suit against the school.
2	Q. Ms. Poulos, can you go to Page 37 of
3	Exhibit 5?
4	A. (Witness complies.)
5	MR. HILL: Of Exhibit 5, the charter
6	contract.
7	COMMISSIONER GIPSON: Oh.
8	Q. (By Mr. Hill) Ms. Poulos, on Page 37,
9	there's a section entitled, "Facilities Occupancy
10	Requirement."
11	Can you look to the second paragraph of
12	that section and read it to the Commission?
13	A. That portion of the contract states, "The
14	school shall comply with all state and federal
15	health and safety requirements applicable to public
16	schools, including those health and safety codes
17	relating to educational building occupancy."
18	Q. Ms. Poulos, looking back to Exhibit 12
19	without turning to it does is the school in
20	violation of the charter contract as a result of
21	that finding from the Governor's Commission?
22	A. It appears to be.
23	Q. Ms. Poulos, I want to stay on Exhibit 5.
24	This is the charter contract; correct?
25	A. That's correct.



- Q. If we go back to Page 33, in subsection

 (a), of section 8.1, it's entitled, "Material Terms

 of the Charter"; is that correct?
 - A. That's correct.

2

3

5

6

8

9

10

15

- Q. And the first subsection, (i), of the material terms is what?
- A. It's the "Operational Structure," and it includes the length of school day, school year, and the grades, and the number of students they can serve.
- 11 Q. Ms. Poulos, if you look at the table in 12 that subsection (i), the second row is labeled 13 "Length of School year"; is that correct?
- 14 A. That's correct.
 - O. And what does it state?
- 16 A. "Students [will] receive 181 days of instruction."
- 18 Q. Ms. Poulos, did students at CEPi receive 19 181 days of instruction?
 - A. It depends on -- well, no, they did not.
- 21 Q. And, Ms. Poulos, if -- if we recall, we
- 22 went over the school's budget; that was Exhibit 9.
- The school's budget also indicated 181 days of instruction; right?
- 25 A. That's correct.





1	Q. When we were going over Exhibit 9, you
2	indicated there were issues with how the school
3	accounted for those days; is that correct?
4	A. That's correct.
5	Q. They listed a five-day school week, when
6	they had a four-day week; is that correct?
7	A. Correct.
8	Q. Based on your review of of the this
9	term and your knowledge from the site visit and
10	review of documents, is the school in compliance
11	with the charter contract with regard to subsection
12	(i), "Operational Structure"?
13	A. It is not.
14	Q. Ms. Poulos, in the course of your work at
15	the Charter Schools Division, did you come to have
16	any knowledge of the governing morning structure of
17	this charter school?
18	A. I did.
19	Q. Ms. Poulos, are you aware of the laws
20	that that apply to the governing councils of
21	charter schools?
22	A. I am.
23	Q. Is there a requirement for a certain
24	number of members on a governing council?



There is a requirement that each governing

Α.

council have at least five members.

- Q. If we turn to Page 35 of Exhibit 5, I'm looking at subsection (vii). Does that section say anything about the number of governing council members required for the school?
- A. It states that the school, according to its bylaws will have between five and nine members.
- Q. Ms. Poulos, at any point during your tenure at CSD, did CEPi fall under the minimum requirement for charter school governing council members?
- 12 A. Yes.

1

2

3

4

5

7

8

9

10

11

13

14

15

16

17

18

19

20

21

22

23

24

25

- Q. Can you explain that, please?
- A. So throughout the fall, I did attend governing council meetings. And it appeared, at the first meeting I attended in November, that they may have been short of membership. They, at that time, removed a board member and then voted on two new members.

I think at that point, they then had five members. And then they added new members again in December. And then the members that had been added in November left in January; additional members left in January. At some point during January, I believe they had three board members.



Q.	Ms.	Poulos,	this	may	be	а	silly	question.
But would	l that	violate	e that	pro	ovis	sio	n of	the
charter?								

A. It would.

1

2

3

4

5

6

8

10

11

12

13

14

15

18

19

20

21

22

23

24

- Q. Ms. Poulos, if we go ahead in the contract to Page 46, towards the bottom of the page, subsection (a) of section 8.10, is there anything else about governing council membership contained in the contract in this section?
- A. The contract does state that they shall have at least five members. It also requires them to notify of a resignation or a designation within 30 days. And if they fail to fill a vacancy within 40 days, they must seek an extension from the authorizer.
- Q. And, Ms. Poulos, you were reading onto the next page, Page 47; correct?
 - A. Yes, that's correct.
 - Q. To your knowledge, is this school -- or was the school -- in compliance with this requirement of the contract?
 - A. I believe specifically in relation to having five board members they were not in compliance; as well as notifying the authorizer within 30 days of resignation, they were not.





1	Q. If we go back to Page 46, Section 8.9, can
2	you describe to rather, read to the Commission
3	what that section is?
4	A. It states, "The school shall demonstrate
5	compliance with applicable laws, rules, and
6	regulations relating to financial management and
7	oversight expectations that shows the school is
8	following generally accepted accounting principles."
9	Q. In your opinion, has the school complied
10	with this requirement of the contract?
11	A. No.
12	MR. HILL: I'm going to pass the witness
13	at this point. Before I pass the witness, I want to
14	confirm with Mr. Chair whether the time is running
15	for cross-examination or not.
16	THE CHAIR: Counsel Hill stop the clock
17	for a second for that procedural question.
18	The clock will be stopped for the
19	cross-examination.
20	MR. HILL: Thank you.
21	THE CHAIR: So leave the clock off,
22	please.
23	Counsel Fox, are you prepared to
24	cross-examine this witness?
25	MS. FOX: I am.



1 THE CHAIR: Proceed. 2 MS. FOX: I just have a few 3 cross-examination questions; so we won't be taking 4 too long, I don't believe. 5 CROSS-EXAMINATION 6 BY MS. FOX: Ms. Poulos, are you an expert, or even 8 trained in, generally accepted accounting principles? 9 I am not trained in the principles. 10 11 able to read the information that's provided and do 12 liaise with our Finance and Budget Department. 13 Okay. What generally accepted accounting 14 principles exactly has the school violated? 15 Α. I did provide that, with the assistance of our Audit and Budget and Finance Departments in the 16 17 letter that was provided to you, as well as to the 18 school. 19 I think I could provide a big-picture 20 description of the issues with regards to the 21 disclaimed audit: Not maintaining records 22 appropriately; not maintaining appropriate 23 separation of duties, segregation of duties. think specifically in relation to the Charter School 24



Act and the requirement of a Board of Finance, the

1	audit subcommittee and the budget finance
2	subcommittee also did not demonstrate that they
3	complied with their requirements.
4	Q. Okay. You are aware that there is a set
5	of what's called "generally accepted accounting
6	principles," and you know and they are
7	numbered or lettered or somehow set out?
8	A. Yes.
9	Q. And you are not able to identify for us
10	here today which ones the school has violated. I
11	understand you've given us a general idea; but
12	you're not able to point to any specific GAAPs
13	today?
14	MR. HILL: Mr. Chairman, object to the
15	line of questioning to the extent it
16	mischaracterizes what the earlier testimony was.
17	The statute sets forth a basis for the PEC to revoke
18	a school's charter for failure to meet generally
19	accepted standards of fiscal management. I believe
20	that is what the earlier testimony was to.
21	MS. FOX: I believe they used the term
22	"generally accepted accounting principles"; and I



(Chair consults with PEC counsel.)

THE CHAIR: Just one moment.

23

24

25

was following up on that.

1 THE CHAIR: I think I'll not accept the 2 objection. I'll deny it. But please clarify a 3 little bit exactly what you're going for. 4 I was just -- the term was used by Ms. Poulos, a "violation of generally accepted 5 accounting principles," or GAAP, I guess. 6 And I was following up on exactly which ones she believed that the school had violated so that the record is clear. 8 THE CHAIR: Go ahead and proceed. 9 (By Ms. Fox) Ms. Poulos, if you would look 10 Q. 11 at Exhibit 12, please, and, specifically, on 12 Page 2 --13 Α. (Witness complies.) 14 -- the third paragraph, first sentence. 0. 15 Would you agree that Ms. -- Ms. Hope -- used the 16 word "recommend" in that letter? 17 She does use the word "recommend." 18 Thank you. 0. Okay. 19 With respect to membership of the 20 governing council, what evidence do you have that 21 the governing council didn't notify you of



resignations within 30 days?

22

23

24

25



I have received no notice of the

of designations; but that did not include the notice

resignations within 30 days. I did receive notice

of resignations.

1

2

3

4

5

8

14

15

16

17

18

19

20

21

22

23

24

- Q. Okay. So you're drawing a distinction.

 Were you generally aware that the governing council had been -- changes had been made in the governing council?
 - A. We had not been provided any notice.
- Q. But you had been attending CEPi's governing council meetings for several months; correct?
- 10 A. I had. And I had not received any notice 11 of the changes.
- 12 Q. But you were generally aware of that fact;
 13 correct?
 - A. I have not received notice.
 - Q. With respect to the school calendar,

 Exhibit 9, that school calendar check, the inputting

 for that is computerized; correct?
 - A. It is computerized and verified by our Budget and Finance Department.
 - Q. Are you in charge of that verification, or ensuring that that calendar gets inputted correctly?
 - A. I am not. Our Budget and Finance is. A programmatic review is done by the Charter Schools Division. And that was where we went and verified the implementation of the calendar, as submitted.





- Q. Okay. So who is -- who is the school's liaison, then, when it comes to how to input that information into that program?
- A. I don't have the list of all the school budget analysts; but they do have an assigned budget analyst.
- Q. Okay. And you don't know, then, what instructions were given to the school regarding how to complete that inputting?
- A. I do not have any information about the communications between the analyst and the school.
- Q. Okay. Is it possible that the budget analyst told CEPi personnel to put the 100- -- 1,080-hour figure in there in order to get the program to work correctly?
- A. It's not possible. The Budget and Finance Department know that they may not, under law, approve a budget if the school does not provide the minimum instructional hours; so they would not provide contrary advice.
- Q. If you look at the actual calendar, is it not clear that the school is providing four hours, plus an additional 300-and-some hours as part of its -- as its program?
 - A. I'm not sure I understand your question.





1	Q. Well, if you look at that same chart,
2	where the 1,086 hours is provided, right before
3	that, it says four hours, and then an additional
4	amount of 362 hours; right?
5	A. Uh-huh.
6	Q. And if you times that by if you times
7	four hours by 181 days, and at 362, you don't come
8	up with 1086, do you?
9	A. I believe you do. I don't have a
LO	calculator with me.
L1	Q. I'm as bad at math as you are with Roman
L 2	numerals.
L 3	A. I can pull my calculator out and do the
L 4	calculation.
L 5	Q. 118 times 4
L 6	MR. HOTCHKISS: 1,086 plus the 362.
L 7	MS. FOX: I stand corrected.
L 8	Q. (By Ms. Fox) Okay. So it was clear that
L 9	the 1,086 is made up of four hours a day for
2 0	181 days, plus 362 additional hours, in that chart.
21	A. That is correct.
22	MS. FOX: Okay. Now you all know why I
23	went to law school and not accounting school.
2 4	All right. I have nothing further for



this witness.

1	THE CHAIR: Thank you, Counsel.
2	Counsel Hill, do you have any redirect at
3	this time?
4	MR. HILL: I do.
5	THE CHAIR: Start the clock again, please.
6	REDIRECT EXAMINATION
7	BY MR. HILL:
8	Q. Ms. Poulos, will you go back to Exhibit 12
9	again, please?
LO	A. (Witness complies.)
L 1	Q. And on the first page of the exhibit, the
L 2	first paragraph, can you read the sentence starting,
L 3	"This is a violation of"?
L 4	A. "This is a violation of Federal and State
L 5	accessibility requirements."
L 6	Q. And the sentence before that, please.
L 7	A. "Only the receptionist has the key to"
L 8	have "to unlock the large wheelchair stall."
L 9	Q. And Ms. Fox had you look at some
20	recommendations on the second page. Is it your
21	understanding that those recommendations somehow
22	eliminate this violation of federal and state law?
23	A. No.
2 4	Q. And can you explain maybe more clearly
25	what that violation of law was?



- A. Yes. I believe the violation is not having the wheelchair-accessible stalls open to the public. And, further, I had a conversation with the author of this letter, who made multiple other recommendations, indicating that there were a multitude of ways the school could comply, including installing different types of doors.
 - Q. If we go to the next page of this exhibit, can you read that second-to-last paragraph into the record, please?
- 11 A. Starting with, "CEPi's school programs..."?
 - Q. On the second page, starting with, "A staff and student...."
 - A. "A staff and a student population of persons without disabilities does not eliminate the requirement for a 'wheelchair stall.' Every facility must comply with the ADA and not discriminate against any guest or visitors to your school on a daily basis and during special events: 'no qualified individual with a disability shall, on the basis of disability, be excluded from participation in or be denied the benefits of services, programs, or activities of a public or private entity.' See ADA Regulations, Section



2

3

5

8

9

10

13

14

15

16

17

18

19

20

21

22

23

24

35.130 and 36.201."

1

2

3

5

6

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

- Q. Thank you. If you go back to Exhibit 9, now, this is the school calendar.
 - A. (Witness complies.)
- Q. The first page of this exhibit, it has a calendar on it; correct?
 - A. That's correct.
 - Q. And that calendar has some marks on it. Some dates are in boxes; some are shaded; some are crossed out. What does that mean?
 - A. Certainly. You are -- there's instruction provided at the top, where the school is instructed to block non-instructional days -- that would be professional development days -- to shade observed holidays, and then to strike all days prior to the first day of instruction and after the last day of instruction.
 - Q. So, Ms. Poulos, if we look at each month, underneath the month, there is a -- there is a listing of the instructional days provided in that month; is that correct?
 - A. That's correct.
 - Q. And then if we go to the bottom of this page, it totals up to 181 instructional days; correct?





1	A. Correct.
2	Q. But we talked about earlier, this school
3	says, in this document, it's on a five-day week;
4	correct?
5	A. Correct.
6	Q. But it's not on a five-day week; correct?
7	A. Correct.
8	Q. So if we look at any month, on the column
9	for Fridays on the calendar, should those days be
10	crossed out, or should they be counted as
11	instructional days?
12	A. The school should not have them identified
13	as full instructional days.
14	Q. So the calendar says they have 181 days.
15	The boxes for each date indicate 181 calendar days.
16	But the school doesn't actually have 181 calendar
17	days; correct?
18	A. Correct.
19	Q. If we go to the second I'm sorry the
20	third page, again, it seems like there might have
21	been some confusion about this.
22	Can you explain what's going on in that
23	first that first table, "Statutory Requirements"?
24	A. Yes. That identifies the statutory



requirements for minimum instructional hours by

grade level.

1

6

- Q. And in that table, the school is only totaling 720 hours; is that correct?
- A. I'm sorry. Which one are you pointing me to?
 - Q. We're on Page 3, the table to the left.
- 7 A. Yes. That's correct.
- Q. So there's 180 days and four hours, and we get 720 instructional hours; is that correct?
- 10 A. I believe it's 724, when you multiply 181.
- 11 Q. Okay. So they're listing 180 rather than 12 181.
- And, Ms. Poulos, on the next -- the next table to the right, this is where we see additional hours per day, or additional hours?
- 16 A. Correct.
- Q. And so when you add those together, you get to the statutory minimum; is that correct?
- 19 A. Correct.
- Q. So in other words, what the school
 submitted to the Department indicated they had met
 that statutory minimum of hours?
 - A. Correct.
- Q. And your earlier testimony was, in reality, they had not.





A. Correct.
MR. HILL: I have no further questions.
THE CHAIR: Thank you. Stop the clock,
please.
Counsel Fox, do you have any recross at
this time?
MS. FOX: I do not.
THE CHAIR: Keep the clock stopped, I
believe, for Commissioners' questions. The clock is
stopped for Commissioners' questions. If any of you
have questions for this witness, now would be the
time to ask them.
Are there any Commissioners that wish to
ask a question?
Any Commissioners to my left? I see no
I see no questions. I believe we're all right.
Then I believe it's time to dismiss this witness.
Counsel Hill, do you have any other
witnesses?
MR. HILL: Mr. Chair, yes, at this point
I'd call Eileen Marrujo-Gallegos to the stand.
THE CHAIR: Start the clock, please.



1	EILEEN MARRUJO-GALLEGOS,
2	after having been first duly sworn under oath,
3	was questioned and testified as follows:
4	DIRECT EXAMINATION
5	BY MR. HILL:
6	Q. Please identify yourself and spell your
7	name for the court reporter.
8	A. Eileen Marrujo-Gallegos. E-I-L-E-E-N,
9	M-A-R-R-U-J-O, dash, G-A-L-L-E-G-O-S, Director of
10	Operations with the Public Education Department, and
11	also Acting School Budget Director at the time of
12	the current situation.
13	Q. Was the Board of Finance for CEPi taken
14	over by the Public Ed Department?
15	A. Yes.
16	Q. Why?
17	A. As a result of the federal outstanding
18	taxes tax liability that had not been paid and
19	the federal tax reports that had not been submitted.
20	Q. Can you turn to Exhibit 3?
21	A. (Witness complies.)
22	Q. It should be IRS documents. Have you seen
23	these documents before?
24	A. Yes.
25	Q. And can you explain briefly what they are?



1	A. These documents identify the outstanding
2	notices that the school has not filed their 941
3	reports for the periods identified, 3/30 for the
4	quarter ending 3/31/14, 6/30/14, 9/30/14,
5	12/31/2014, and March 31st, 2015; also amount owed
6	by the school in regards to penalties.
7	MR. HILL: Thank you. I'm going to move
8	the admission of Exhibit 3.
9	MS. FOX: I don't have any objection, Your
10	Honor, except for the fact that I will note that
11	although my memory of each of the 8,000 documents
12	that was provided to me is not crystal-clear, I
13	don't believe these were presented as part of our
14	the response to the IPRA request.
15	However, that's already been denied; so I
16	just wanted to note that for the record.
17	THE CHAIR: I will approve the submission,
18	with the note of Counsel Fox.
19	Q. (By Mr. Hill) Will you turn to Exhibit 6,
20	please.
21	A. (Witness complies.)
22	Q. Have you seen this document before?
23	A. Yes, I have.
24	Q. And what is this document?
25	A. This document is identifying the total



- amounts due by the school district -- I'm sorry -- by the charter school to the IRS and to the State of New Mexico.
- Q. At the time this letter was sent, you were the Acting School Budget Director for PED; correct?
- A. Correct.
- Q. What's disclosed in this letter from CEPi to the Public Education Department, among others, is this something you've ever seen before, as School Budget Director?
- 11 A. No.

2

3

5

8

9

10

14

15

16

18

19

20

21

22

23

24

- 12 Q. Is this a serious matter?
- 13 A. Very serious.
 - Q. Having reviewed this document, can you say whether this school has in place generally accepted fiscal management practices?
- 17 A. No, they do not -- or did not.
 - Q. Ms. Marrujo-Gallegos, can you explain to the Commission what payroll taxes are?
 - A. Payroll taxes are taxes that are held from the employee and, the portion that the employer must pay, also, which must be paid to the federal government and to the State of New Mexico in a timely manner.
 - Q. So -- and when a school pays its



personnel, do they withhold, from the payment,
payroll taxes?

A. Yes, they do.

3

4

5

6

7

8

9

10

11

12

13

14

15

16

- Q. What does the school -- or what should a school do with that withholding?
- A. Submit payment to the federal government and the State of New Mexico.
- Q. Is it a complicated process to submit the payment to the IRS or to the State Tax & Rev Department?
 - A. Currently, I do not serve as a business manager in a school district. But to my understanding, it is not. I have done it in a previous employment; and no, it is not.
- Q. Is this the sort of thing that there's any reasonable explanation for not paying withheld payroll taxes?
- 18 A. No.
- Q. In your experience as a school budget director, have you had occasion to operate the finances of a charter school?
- 22 A. Yes.
- Q. And that experience was part of your responsibilities approving payroll?
- A. Correct.



Q.	And when y	you approve	d payroll,	what	steps
did you	take to make	e sure the	tax withhol	lding	was
paid to	the IRS?				
-	1 1 '				. 1

- A. Worked in conjunction with our contracted business manager to ensure that payroll taxes were paid on a monthly basis or a quarterly basis.
- Q. If we go back to Exhibit 6 -- and we've talked about this before -- but there's a table that the school submitted showing a total amount due; is that correct?
- A. Correct.

2

3

4

5

6

8

9

10

11

14

15

16

17

18

19

20

21

22

23

24

25

- Q. And that total amount due is \$520,620; is that correct?
 - A. Correct.
 - Q. Ms. Marrujo-Gallegos, can you explain how a school submits its budget to the Department?
 - A. So a school is given a budget date when their budget is due. Typically, it is set in the month of April. The School Budget and Finance Analysis Bureau will work with the school -- in this case, the charter school -- to develop their budget.

The school is given a 910B5, which identifies what their State Equalization Guarantee is for that school. School Budget then has a checklist of required documents that must be

SANTA FE OFFICE 119 East Marcy, Suite 110 Santa Fe, NM 87501 (505) 989-4949 FAX (505) 820-6349



submitted, based on their due date that was previously set up, which includes -- and I don't have that in front of me right now -- a number of documents, which basically is all of the revenue, all of their expenditures, their school calendar, a list of documents that need to be submitted.

Once those documents are submitted, the School Budget Bureau reviews those documents and works with the school to ensure that they have budgeted the amount of their SEG that they were awarded, ensure that their budget is balanced, ensure that what is submitted is meeting all statutory requirements based on what was submitted.

If there are any issues or concerns, the Budget Bureau does work with the school to rectify any issues and ensure that a budget that is submitted is completely aligned with all statutory requirements.

- Q. When the school's budget is approved, would it reflect what is withheld for payroll tax purposes and what then should be sent to the -- to the federal or state government?
- A. Yes and no. Yes, because in the personnel, it includes the portion of the taxes that will be set aside. It is, again, a budget -- an



1

2

3

5

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

- estimated amount. It is not the exact amount; so, yes.
 - Q. So in other words, the budget contemplates, "You're paying staff this much; you're withholding this much; and that's going to be sent to the federal government." Correct?
 - A. Correct.
 - Q. If a school withheld the taxes, but didn't pay them to the government, would that be in violation of their approved budget?
 - A. Yes.

2

3

4

5

6

8

9

10

11

15

22

- 12 Q. Is that something they could do without a budget adjustment request being approved?
- 14 A. Yes.
 - Q. I'm sorry. They could?
- A. Can you restate the question?
- Q. Could the school take the withheld taxes
 and use it for some other purpose without having the
 budget adjustment request approved?
- 20 A. Yes, they could. They could use that 21 budget authority within that same function.
 - Q. And what function would that be within?
- A. Operational; if the funds are budgeted and operational.
 - Q. Okay. This Exhibit 6, in the first



paragraph on the second page, says, "The School has identified approximately \$300,000 in its account that was earmarked for such payment...."

If the school were to earmark cash on hand for a payment for past-due taxes, how would they go about doing that with your office, with the School Budget Office?

- A. So the -- if this amount was identified, the \$300,000, it should have been set up as a payable to the IRS; and it should have been identified -- it would have been on their audit listed as payable to the IRS. However, the cash would have still been budgeted in the subsequent school year.
- Q. So is that something that they would -the school would have to give the notice to PED that
 they've earmarked these funds for payment of
 past-due taxes?
- A. It would be included in their audit, in the financial audit, as a payable.
- Q. If we go to Exhibit 8, have you seen this document?
 - A. No.
- Q. Now, if we look at -- on Exhibit 8, there
 are eight numbered paragraphs. I want to give you a



1

2

3

4

5

6

8

9

10

11

12

13

14

15

16

17

18

19

20

second to review those, and then I'm going to ask you some questions about them.

If we look at the first paragraph, "Unrestricted cash that was budgeted has not yet been verified, or audited, so it may not materialize."

Can you explain, in maybe nontechnical terms, what that means?

- A. That would mean that the cash on hand has not -- we cannot be 100 percent sure -- certain that it is available to be utilized for any purpose.
- Q. Okay. And is -- generally speaking, is that a good thing for a school, or school district, to have no idea as to whether the cash is really on hand or not?
 - A. No, that is not a good thing.
- Q. Does that meet generally accepted standards of fiscal management?
 - A. No.

1

2

3

4

5

6

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

- Q. Second paragraph, "Invoices we continue to receive invoices for payments that have not been encumbered. Trying to determine available budget is a struggle."
 - What does that mean?
 - A. Services were rendered by individuals, or



- goods were received, and no PO was issued,

 potentially, to encumber these funds. So there

 isn't a mechanism to pay for these outstanding

 invoices.

 And the ability to identify available
 - And the ability to identify available budget is difficult because the school had encumbered all of their funds at the time that they were receiving these invoices.
 - Q. So if a school is running this way, what could happen?
 - A. Expenditures exceed the revenue; basically, not having cash to pay their bills.
 - Q. And if we look up to the first paragraph of this e-mail, it says, "As of February 2, 2016, CEPi has expended and encumbered \$1,844,994.67 for an over budget of \$3,736.67."

What does that mean?

- A. In layman's terms, basically, their checks are going to bounce.
 - Q. It's not a good thing?
- 21 A. No.

6

8

9

10

11

12

13

14

15

16

17

- Q. Is that a -- does that comply with generally accepted standards of fiscal management?
- 24 A. No.
- 25 O. This school was required by the PED to



1 employ an outside business manager; is that correct?
2 A. Correct.

- Q. This school was also required to engage an accounting firm to try to make sense of its finances; correct?
 - A. Correct.
- Q. As of today's date, have either been able to balance the school's accounts?
- A. No.

3

4

5

6

7

8

9

10

11

12

14

15

16

17

18

19

- Q. As of today's date at the hearing, has the school had an audit of its financial statements, rendering an opinion on those statements?
- 13 A. No.
 - Q. Ms. Marrujo-Gallegos, you've been involved with a number of charter school boards of finance and also school district, school budget issues.

 Where would you rank this sort of issue that you've seen with CEPi among the other schools you've dealt with?
- 20 A. On a scale from, 1 to 10, I would say 21 approximately 9.
 - Q. And so I'm assuming "10" is the worst?
- A. Correct.
- Q. In your opinion, is this a school that is solvent?





1	A. No.
2	Q. Is this a school that will be able to pay
3	for its encumbered expenses?
4	A. At this point, I would say I don't know;
5	because we don't know what the financial situation
6	is of the school.
7	Q. In your opinion, having seen the financial
8	issues at the school, is the PEC justified in
9	revoking this school's charter?
10	A. Yes.
11	MR. HILL: I'll pass the witness.
12	THE CHAIR: Thank you. And, actually, she
13	held up the "Time is up" sign. So I believe your
14	60 minutes did that include the added ten
15	minutes?
16	MS. ULIBARRI: Uh-huh. Yes.
17	THE CHAIR: That included the added ten
18	minutes. So your time is expired.
19	Counsel Fox, do you have
20	cross-examination?
21	MS. FOX: I do.
22	CROSS-EXAMINATION
23	BY MS. FOX:
24	Q. Ms. Marrujo-Gallegos, my name is Susan
25	Fox. We haven't met; but we've probably





- 1 corresponded in some way or another.
- 2 COMMISSIONER SHEARMAN: Please use the
- 3 mic.
- 4 MS. FOX: Sorry about that. I forgot my
- 5 microphone.
- 6 Q. Ms. Marrujo-Gallegos -- so we -- I think
- 7 | we all understand that the school received
- 8 disclaimed audits for fiscal year '14 and '15. What
- 9 | about prior year audits? '12? '13?
- 10 A. I don't have that information in front of
- 11 me.
- 12 Q. Okay. But is it not part of your
- 13 | presentation that they did receive any sort of poor
- 14 audit or disclaimed audit in those years?
- 15 A. (Indicates.)
- 16 Q. Okay. And part of audits is to test
- 17 | compliance with IRS requirements; correct?
- 18 A. Yes.
- 19 Q. Okay. Do you know, or have any reason to
- 20 know, why, in prior audits, the 2012, 2013, and 2014
- 21 | tax issues were not identified in those audits?
- 22 A. No, I do not.
- 23 O. Okay. PED didn't have any notice of that
- 24 | issue as a result of those audits; correct?
- 25 A. Correct.



1	Q. And neither did the school; correct?
2	A. Not that I'm aware of.
3	MS. FOX: Is it something I'm doing? Too
4	close?
5	COMMISSIONER PERALTA: Pull that other
6	microphone away.
7	Q. (By Ms. Fox) Ms. Marr excuse me I'm
8	sorry Marrujo-Gallegos I get tongue-tied when
9	I'm up here the PED audit you're familiar with
LO	the PED audit letter from 2014 and 2015 from Axiom?
L1	A. Somewhat; but my colleague is, I think, a
L 2	little bit more familiar than I am.
L 3	Q. Okay. Let me ask you this question. And
L 4	if I need to have you look at it, I'll hand it to
L 5	you.
L 6	Are you aware of that audit letter from
L 7	Axiom that specifically disclaims that the fiscal
L 8	year '14 and '15 audits don't provide an opinion of
L 9	the effectiveness on the school's internal controls
20	or compliance? Are you aware of that?
21	A. No.
22	Q. Let me hand you a copy of the volume two
23	of the PED financial statement from Axiom Certified

Public Accountants, Volume II, Pages -- it looks

like 20 through 24. And I'll direct your attention

24

1	to the bottom of Page 24.
2	Have you finished reading that?
3	A. (Witness indicates.)
4	Q. Is it fair to say that Axiom has has
5	stated, in the report, that these disclaimed audits
6	cannot be used to prove noncompliance and are not
7	intended to be used for that purpose?
8	A. Yes.
9	Q. Okay. Thank you.
10	Now, the PED has taken over the school's
11	finances; correct?
12	A. Correct.
13	Q. And you've been in that position for a
14	couple of months now? I believe the Secretary took
15	over January '14?
16	A. Correct.
17	Q. Do you have any evidence that any unpaid
18	payroll tax money was misappropriated, or fraud was
19	involved?
20	A. Can you clarify the question, in the sense
21	of "misappropriated"?
22	Q. Well, that anyone absconded with some
23	money.
24	A. No.



And as far as you know, no fraud is

Q.

Okay.

1	involved.
2	A. Not that I'm aware of at this time.
3	MS. FOX: Okay. Pass the witness.
4	THE CHAIR: Thank you. I guess, since PED
5	is out of time, there cannot be any redirect.
6	MR. LANGE: Let him redirect.
7	THE CHAIR: Our legal counsel has said,
8	Counsel Hill, if you'd like to do some redirect, you
9	may; I assume, untimed. Untimed.
10	MR. HILL: Thank you, Mr. Chair.
11	REDIRECT EXAMINATION
12	BY MR. HILL:
13	Q. Can you turn to Exhibit 10 in the
14	notebook?
15	COMMISSIONER SHEARMAN: 10.
16	MR. HILL: 10.
17	Q. I'm going to represent to you these are
18	excerpts from PED's fiscal year '14 and '15 audits;
19	is that correct?
20	A. Yes.
21	Q. And on the first page, there are two
22	paragraphs stating the basis for disclaimer of
23	opinion on the Creative Education Preparatory



Institute No. 1. Do you see those?

Α.

Yes.

24

- Q. And can you read the first paragraph into the record, please?
- "Management of the Creative Education Α. Preparatory Institute No. 1, CEPi, was unable to provide sufficient evidentiary material in support of certain transactions and account balances, as presented in the CEPi financial statements and the related fund financial statements as of and for the year ended June 30th, 2015. We were unable to satisfy ourselves by other auditing procedures concerning these reported balances for CEPi as a whole and its individual funds. Most notably, we noted that cash is not being properly reconciled on a monthly basis and that entries are being posted to fund balance without adequate supporting documentation. As a result of these, we were unable to determine whether any adjustments "... might have been -- "...may have..." -- "...may have been found necessary in respect of the balances reported on the CEPi's financial statements." So, in other words, they're saying here,

they can't -- they can't say whether the documents submitted by CEPi are accurate or not?

- A. Correct.
- Q. And the second paragraph, "Disclaimer of



1

2

3

5

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

Opinion on Creative Education Preparatory Institute
No. 1 and its funds," that ends with, "We have not
been able to obtain sufficient appropriate audit
evidence to provide a basis for an audit opinion.

Accordingly, we do not express an opinion on the
financial statements of CEPi for its related funds."

Is that correct?

A. Correct.

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

- Q. If we turn the page, however, and we go a couple of pages forward -- it looks like Volume II, Page 77 -- it looks like there are findings listed against CEPi; is that correct?
 - A. Correct.
- Q. Without going through each one of these findings -- that would take a long time, because there is a few of them -- can you explain to me what this "2009-24" means, just in general terms?

So let me ask that a different way. Would "2009" refer to the year that finding was first issued against the school?

- A. Yes.
- Q. And so if we're looking at an audit from the year ending June 30th, 2015, this 2009 audit finding would have been repeated all the way up to the 2015 time frame; correct?

SANTA FE OFFICE 119 East Marcy, Suite 110 Santa Fe, NM 87501 (505) 989-4949 FAX (505) 820-6349



- A. Correct. It would have been repeated for six years.
 - Q. That finding, it says it's a material weakness and compliance finding. Can you just explain, in sort of general terms, what that means.
- A. Could I defer that to my colleague, Molly
 Saiz?
- Q. Actually, let's go back to Page -- the
 second -- second page of this exhibit. And if we go
 sort of halfway down the page, it says, "A
 significant deficiency..."; do you see that?
- 12 A. Yes.

2

3

- Q. So this is -- this is telling you, "A sufficient..." -- "A significant deficiency is not as bad as material weakness"; right?
- 16 A. Correct.
- Q. Okay. So "material weakness" is not a good thing to get on your audit?
- 19 A. No.
- Q. Okay. If we keep going forward, it looks
 like there's a number of material weaknesses that -that the audit firm found against this school; is
 that correct?
- A. Correct.
- 25 Q. And we won't go through and add them all



- up. There's quite a number. It also looks like there's a number of findings that go back to 2009 and 2011; is that correct?
 - A. Correct.

6

7

8

9

19

- Q. Let's go to Volume II, Page 80. Here, we have a finding, "2011-1, Internal Control

 Structure." And, actually, let's -- it starts on

 Page 79. It's kind of a long finding -- on 78,

 rather.
- Now, this finding says, "Internal Control Structure."
- 12 What does that mean?
- 13 A. That the school did not have any controls 14 set up within the organization.
- Q. So this is a finding that has to do with more than just the financial statements; it's looking at the actual business office of the organization?
 - A. Correct. The whole structure of the business office.
- Q. And again, that's a material weakness?
- 22 A. Correct.
- Q. And it dates back to 2011. So it's been going on for some time when this audit was done; is that correct?





1	A. Correct.
2	MR. HILL: You know, I don't think it's
3	helpful for the Commission to go through this at
4	length. I think what would make more sense is if we
5	enter this exhibit into evidence.
6	And then it the Commission can take on
7	notice all these findings into their decision on the
8	matter.
9	MS. FOX: No objection.
L 0	THE CHAIR: So approved.
L1	(Exhibit 10 marked.)
L 2	MR. HILL: I have no further questions.
L 3	THE CHAIR: Counsel Fox, do you have some
L 4	redirect, then?
L 5	MS. FOX: I have some brief redirect.
L 6	THE CHAIR: Recross, actually?
L 7	MS. FOX: Recross. Yes, I'm sorry.
L 8	RECROSS-EXAMINATION
L 9	BY MS. FOX:
20	Q. Ms. Marrujo-Gallegos, you've testified
21	that the school had repeat audit findings; correct?
22	A. Correct.
23	Q. And those were concerning, over the years,
2 4	to the PED's Finance Office?
25	A. Correct.



1	Q. Okay. And you consider them to be
2	significant problems and deficiencies in the
3	school's financial practices?
4	A. Correct.
5	Q. Okay. I'm wondering, then, why, in
6	December of 2013, when the school was up for
7	renewal, and the PED School Finance Office was asked
8	to provide any issues that the school had with
9	respect to financial matters, the CSD's December
10	2013 recommendation or preliminary analysis for
11	CEPi's renewal states, on Page 22, quote, "The PED
12	School Finance Office reports no concerns with the
13	school."
14	And I'll be I'll read it in more
15	detail.
16	"The school is on a quarterly reporting
17	schedule and is both timely and current in its
18	financial reporting. The PED School Finance Office
19	reports no concerns with the school."
20	If these if these weaknesses or
21	deficiencies that are apparently repeated were so
22	bad, why wasn't that reported to the PEC as part of
23	the renewal process?



that the school was submitting their quarterly

So what was reported here is indicating

Α.

24

reports, which was in a timely manner, which was reported by the business manager, who was certifying that they are -- that they had reconciled their bank accounts on a monthly basis and that they have -- are submitting their reports accurately and that they reconcile to their general ledger.

Q. Well, perhaps. But you see on Page 21 of that report that audit findings are reported by PED. And then it appears to me that if you look at the summary, "The PED School Finance Office reports no concerns."

So it seems to me that this is an overall -- you understand that the PEC relies on this report to determine the school's overall financial status in determining whether or not the school should be renewed; correct?

- A. Correct.
- Q. Okay. And that was understood by whoever was making this report on behalf of the School Finance Office at that time?
 - A. I would assume so; but I don't know. Yes.

MS. FOX: Okay. Thank you.

THE CHAIR: Is that all, Counsel Fox?

Is that all?

MS. FOX: That's all.



1

2

3

5

8

9

10

11

12

13

14

15

16

17

18

19

20

21

23

24



```
Here, again, we're back
 1
               THE CHAIR:
                          Yes.
 2
     to the Commissioners now.
                                If Commissioners have
 3
     questions for this witness, this is the time to ask
 4
     them.
               I see nothing to my left.
 5
               Commissioner Carr?
 6
 7
               COMMISSIONER CARR: I have a few questions
 8
     that came up.
               One is, are employees liable for the tax
 9
10
     owed at the end of the year? So when an employee
11
     who files their tax return, and they haven't paid
12
     any taxes -- are they stuck with a multiple
13
     thousand-dollar bill at tax-return time?
14
                                  The liability is on the
               THE WITNESS: No.
15
     school.
16
               COMMISSIONER CARR: So the amount deducted
17
     from my check, if I was an employee there, you know,
     for withholding -- not the employer's part, but my
18
19
     part -- I wouldn't owe that; the school would owe
20
          Is that what you're saying?
21
               THE WITNESS: Correct.
22
               COMMISSIONER CARR: So there's an
23
     additional liability, possibly, that's not even
24
     mentioned here.
25
               THE WITNESS:
                             Potentially.
```



COMMISSIONER CARR: Have we seen the actual bank records to see where this money -- if this money is actually there, or if it's gone somewhere else? Can -- have we -- can we see -- I mean, is it possible for us to look at those? Or is that something that you would request, if there -- if you saw a red flag?

THE WITNESS: Yes. So currently, we do have copies of the bank statements. And it is a requirement with the monthly or quarterly cash report that is submitted to the Budget and Finance Analysis Bureau to submit a copy of their bank statement, which the business manager is then certifying that they reconciled.

COMMISSIONER CARR: So you would know if that \$300,000 was actually there or not.

THE WITNESS: Correct. If I remember correctly, I think the cash balance, the last time I was updated for CEPi, was approximately \$400,000. But, again, without reconciling their cash, we don't know what that cash belongs to. We don't know if that cash is from current year SEG or if it's from the payroll tax liabilities that's owed. It is unknown at this time.

COMMISSIONER CARR: Okay. Another, you



1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

know, question I would have as an employee is if my
federal taxes were not withheld, was my insurance
withheld and paid? Was my -- you know, do I
actually have any health insurance or not? And in
which case, I'd be calling a lawyer probably seeking
a lawsuit or something.

I just -- there's a lot -- to me, there's a lot of potentialities here that have not even been brought up and, I'm sure, will maybe could come to light later on.

So, I mean, is -- if -- is it part of the budget and something that you would look at if payroll deductions are actually being handled properly and people are being paid, such as insurance, which would be probably the biggest concern?

THE WITNESS: So that is not necessarily a process of the operating budget. It is a process that we look at when we have taken over the Board of Finance of a particular school.

COMMISSIONER CARR: Uh-huh.

THE WITNESS: During the process of the budget, it is a plan that is submitted, along with the anticipated expenditures; but the actual ensuring that that is being paid is on the business



8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

1 manager. When the Board of Finance has taken over, 2 then it's the responsibility of the Public Education 3 Department. 4 So now, since the Public Education 5 Department has taken over the Board of Finance, we 6 have worked with the business manager that was 7 hired, as well as the accounting firm, to ensure 8 that all the insurances and the payroll liabilities 9 for NMPSIA have been paid. So those have been paid. 10 COMMISSIONER CARR: They've been paid 11 since you've taken it over; but you're not --12 THE WITNESS: And in the past, as well. 13 COMMISSIONER CARR: And in the past, as 14 well. 15 Okay. I think that answers my question. 16 COMMISSIONER GIPSON: Can I just interrupt 17 for a second to tail into a part of that question? 18 COMMISSIONER CARR: Of course. 19 COMMISSIONER GIPSON: Can I ask about 20 Social Security? Some of that tax liability also 21 includes their Social Security payments. And would 22 they get credit for the quarters if they've been 23 That's -- you know -behind? 24 THE WITNESS: That is part of liability. 25 COMMISSIONER GIPSON: So are the employees



1	getting would you know, are the employees getting
2	credit for the quarters that they worked, if
3	those
4	THE WITNESS: Since the 941s have not been
5	filed, they are not receiving their credits.
6	COMMISSIONER CARR: So, again so
7	involved with that, that's an additional possible
8	liability on top of the money that we see here.
9	THE WITNESS: Potentially.
LO	COMMISSIONER CARR: Okay. That would be
L1	of great concern to me if I was an employee at that
L 2	school.
L 3	So I think my final question is, have you
L 4	found the information that you've received
L 5	sufficient to turn over to the well, I do see
L 6	there was a courtesy copy to our State Auditor
L 7	already in one of these documents.
L 8	Is there has there been has any of
L 9	this information been turned over to the New Mexico
20	Attorney General's Office?
21	THE WITNESS: I am not aware of that.
22	COMMISSIONER CARR: Okay. No further
23	questions.
2 4	COMMISSIONER SHEARMAN: Mr. Chairman, I
2.5	do





MR. HILL: Mr. Chair, Commissioner Carr, 1 2 if I could just address that question? 3 THE CHAIR: Go ahead. 4 MR. HILL: The Department has not made any referral to the Attorney General's Office. We're 5 really waiting to determine the outcome of the 6 7 accounting work that's being done by an outside 8 accounting firm to have evidence if there was a crime. 9 10 But we really just can't say where the 11 money went. It's possible it went to illegal 12 purposes, and it's possible that it was spent on 13 other things and was just really bad accounting. 14 don't know enough at this point to make a referral. 15 And that's why we haven't done so. 16 As you do note, the matter has been 17 referred to the State Auditor, and they are aware of 18 the issue. 19 COMMISSIONER CARR: Okay. 20 THE CHAIR: Thank you. Okay. I will --21 Commissioner Shearman. But no more testimony. 22 COMMISSIONER SHEARMAN: No. A question. 23 I'm looking at Exhibit 6, the letter to 24 Deputy Secretary Aguilar. The second paragraph, 25 "The school also contracted with Mr. Martinez, a



1	State Licensed Business Manager, on November 23
2	23rd, 2015, to train CEPi's business manager on
3	internal controls and procedure and to help
4	reconcile fiscal records," so forth and so on.
5	Did CEPi have a certified business manager
6	at that time?
7	THE WITNESS: Yes. Their licensed
8	business manager was Suzy Martinez.
9	MR. HOTCHKISS: Sanchez.
10	THE WITNESS: I'm sorry. Suzy Sanchez.
11	However, the school did hire Mr. Alfred Martinez to
12	assist her in training her to complete and submit
13	her monthly reports, and to assist in implementing
14	internal controls and procedures.
15	COMMISSIONER SHEARMAN: Okay. And then
16	I'm looking at Exhibit 8, the memo from Mr. Martinez
17	to Chris. And it says, on line No. 5, "Business
18	services has yet to be approved by PED. This could
19	cost \$30,000 to \$60,000."
20	What business services is that referring
21	to? Is that the business manager?
22	THE WITNESS: Yes, ma'am. When the Public
23	Education Department took over at that time
24	Ms. Suzy was the previous business manager was
25	resigned. So the PED had to enter into a contract



1 with the Vigil Group. It hadn't been determined yet 2 at that point who was -- the PED was going to enter 3 into a contract with. 4 But the specific business services that are mentioned here is the business manager from the 5 point that the Public Education Department took over the Board of Finance. 8 COMMISSIONER SHEARMAN: Thank you very 9 much. Thank you. 10 THE CHAIR: Thank you. Any other 11 questions from Commissioners? 12 I have yet to hear the PED actually say 13 they've rested; but they are out of time. 14 Does the PED rest at this time? 15 MR. HILL: Yes. 16 THE CHAIR: Is that an appropriate 17 question? 18 Okay. So the PED has rested. I believe before -- if both counsels 19 20 agree, perhaps it would be a time for us to take 21 another short break. This time, folks, please be 22 back in your seats at the appropriate time, which 23 will be, by that clock, ten till. And we'll start, 24 then, with the defense.



Thank you. We'll take a recess.

1	(Recess taken, 3:38 p.m. to 3:48 p.m.)
2	THE CHAIR: We're about a minute early;
3	but it looks like everyone that needs to be here is
4	here. And so I'm going to start we'll start now
5	It is time for the defense's turn. They also will
6	have 60 minutes.
7	Are you handing out materials/or what are
8	these
9	MS. FOX: This is probably a good time to
10	address that. The school has brought with it these
11	pretty green notebooks that have been tempting you
12	here during this whole proceeding.
13	And I would like to go ahead and
14	distribute those at this time our.
15	THE CHAIR: Stop the clock if it's
16	running. Okay. Yeah.
17	MS. FOX: Mr. Hotchkiss and Ms. Loftis
18	will be talking about documents in there.
19	Mr. Vigil, I'm going to have come up
20	first, since we were talking about the financial
21	matters.
22	THE CHAIR: If you need for us to have
23	these, we accepted their book. We will accept
24	yours.
25	MS. FOX: Are you telling me to go for it



and distribute them at this time? Okay. 1 THE CHAIR: Are we keeping these, I 2 3 presume? Okay. 4 (Exhibit notebooks handed out.) MR. LANGE: What are these documents? 5 That's a supplemental set of 6 MS. FOX: 7 documents that didn't make it into the green books. 8 THE CHAIR: All right. I believe that we've handed out all the documents now. Please 9 10 identify yourself once again, and then when she's 11 done with that, then you may start the clock. 12 have 60 minutes to present your case. 13 MS. FOX: I'm still --14 THE CHAIR: And, I quess, time to call a 15 witness. 16 MS. FOX: Still Sue Fox with the Matthews 17 Fox Law Firm. At this time, I'm going to call Michael 18 19 Vigil to the podium. And I'm going to proceed a 20 little bit differently than Dan has chosen to -- or 21 Mr. Hill has chosen to proceed. 22 I am going to -- the school is going to be 23 presenting most of its evidence through narrative. 24 I will ask a few preliminary questions. But due to 25 the time constraints that we have, we figured the



most effective way of addressing the issues was 1 going to be through narrative testimony. 2 3 going to proceed that way. 4 THE CHAIR: Proceed. 5 MICHAEL VIGIL, after having been first duly sworn under oath, 6 7 was questioned and testified as follows: DIRECT EXAMINATION 8 BY MS. FOX: 9 10 Okay, Mr. Vigil. Would you state your 11 name, please? 12 Michael Vigil. Α. 13 And you're -- are you the PED's contracted 14 business manager for the school for this fiscal 15 year? 16 Yes, I am. Α. 17 Okay. And when did you start in that Q. 18 position? 19 Α. We began February 1st of this year. 20 MS. FOX: Okay. Take it away with your 21 narrative, please. 22 THE WITNESS: And for the PEC's 23 information, just to go on the record, I am a licensed Certified Public Accountant. 24 I was 25 licensed in New Mexico in 1990. I originally became



a CPA in Arizona in 1982. So it's been quite a while I've been doing this.

I've been working with school finance since 1990, when I began working with the Albuquerque Public Schools. I left APS in 2006, where I last served as a superintendent for business. And I have been working with charter schools since.

As indicated, the Vigil Group has been contracted by the Public Education Department and this school to provide business management services for the remainder of this fiscal year FY16.

As I stated, we began on February 1st.

PED has taken over the school, the school's Board of Finance. And they do that, on occasion, with both schools -- charter schools and districts, when material irregularities have occurred. This has occurred in both charters and district.

The FY15 independent audit report, I just want to point out, did have a disclaimer opinion for this school, CEPi. It also had a disclaimer of opinion for six other entities in the same audit report. So this is not unusual -- well, it's not good; but it does happen to other entities, as well.

I want to first go over the independent





audit report. The auditor's main objective is to provide an opinion and ensure that financial statements of the entity being audited are fairly stated in accordance with generally accepted accounting principles.

Now, these are national standards that we put together as accountants so that financial statements can be comparable between similar entities. That's what the -- the reason we have -- what we call GAAP, "generally accepted accounting principles."

They give this opinion after reviewing the books and records of the entity and the policies and procedures of the entity, in accordance with generally accepted auditing standards.

They're required, the auditors, to file specific processes and procedures in the audit in determining the fairness -- whether or not GAAP was followed.

The auditors are not engaged to determine financial mismanagement. They don't look for fraud as a first basis. They look to determine that the financial statements are fairly stated.

PROFESSIONAL COURT REPORTING SERVICE

In a disclaimer of opinion report the auditor is not expressing an opinion on the



1

2

3

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

financial statements or the fairness of the 1 reporting. It is saying they could not do that. 2 Ιn 3 the school's disclaimer opinion for the fiscal school year '14 and '15 audited financial statements -- and it was read earlier -- but it 5 states, "The management of the school was unable to 7 provide sufficient evidential matter in support of certain transactions, account balances, as presented 8 in the financial statements...." 9

The auditors were unable to satisfy themselves by other auditing procedures concerning the reported balances as a whole or -- and/or the individual funds. The auditors noted that cash was not properly recorded -- reconciled on a monthly basis, and journal entries are posted to fund balances without adequate supporting documentation.

In addition, the school, as noted, did receive a number of audit findings.

Now, audit findings, as we saw in the paper recently -- schools receive audit findings.

And normally, you resolve your audit findings.

That's the goal of every school is to resolve any audit findings received. Some -- you look at the audit report. With every finding, there is a management response. And in reading the responses,



10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

you will see that management has indicated that some of these issues are being addressed or have been addressed.

CEPi has also entered into a Corrective Action Plan with the Public Education Department.

And this is also very helpful in resolving these audit findings.

Now, as we began working with the school and with the Public Education Department, we are implementing procedures -- we're trying to address all the audit findings. And our goal is to avoid a future disclaimers of opinion for this fiscal year. We would like to improve it to what's called a "modified opinion," which is still not that good of an opinion. But it's better than a disclaimer of opinion.

The -- the audit did not report on the payroll taxes. If you read the audit, there is no findings on payroll taxes. That was very interesting to me, because that's the major issue that we came across.

The school had not submitted payroll taxes correctly or completely for a number of years. The PED hired another CPA firm -- it is not mine; it is another firm that we are working with -- to



1

2

3

4

5

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

reconcile the school's cash. When they were reconciling the school's cash is when they discovered that taxes had not been paid, okay?

At that point, they were asked -- the other firm was asked to reconcile the federal tax liabilities. And we recently received those reconciliations. The reconciliations that we have show that the school did submit payments to the federal government of approximately \$4,000 over the past four years.

However, based on the records in the school, payments should have been approximately \$800,000. So they didn't submit -- that's -- that's a \$400,000 number you're hearing.

In addition, payments of approximately \$120,000 are owed to the State Tax & Revenue Department.

The school hired a tax attorney to resolve these tax issues. The attorney's preliminary calculations confirmed -- and we received those -- that information this morning -- confirmed the same numbers, showing liability of approximately \$403,000 of unpaid federal tax and approximately \$117,000 of unpaid State withholding tax.

And that's before penalties, interest, and



1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

any other fees that may be tacked on for them being late.

This was reported to the office of the State Auditor and the Public Education Department.

So we are working with a State tax attorney to get these resolved as quickly as possible, because it is important to the individual teachers, the employees, that we get those tax records fixed and done correctly and quickly; so that -- we're talking about quarters; we're talking about a lot of other issues. We want to make sure that everyone's records are correct.

I want to point out, though, that for the fiscal year '16, we have ensured that the current tax records are current. So for this fiscal year, all taxes are current; NMPSIA is current; IEB is current; all payroll deductions are current as of today.

And we may find that there may be something back there from prior years; but we are paying, as we are deducting correctly.

I want to go after, lastly, the school's current financial position.

We have reconciled cash. I know it was reported earlier that cash was not reconciled. It



1

2

3

4

5

6

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

is reconciled. The outside CPA firm and my firm have both reconciled the cash. We've come up with the same number. We have a proposed journal entry to enter into the books of the school to correct the school's -- the books.

And we're working with the Public

Education Department, the School Budget Finance

Analysis Bureau, with Ms. Marrujo-Gallegos and

Ms. Molly Saiz to get this corrected. We're waiting

for approval of our recommendation, so that the

books will be properly stated.

Currently, the cash balance is about \$400,000 in the school. Now, that's cash before making any payments for any of these tax liabilities, which you understand.

In addition, we reviewed the budget. So there's a little bit of problem on the way the budget was presented. So the letter originally issued by Mr. Martinez was back when he was --worked in the school back in November. All schools -- all school districts receive an SEG adjustment, final adjustment. It comes -- it just came at the end of March. With that adjustment, it put the school's budget into the positive by over \$100,000.



1

2

3

5

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

So they do not have a negative budget. They are not in deficit for the fiscal year. They are actually on a positive basis. So they do have \$100,000 of additional budget left. And that money, because we're working with both the school and with the Public Education Department -- and we're going to be very selective with any expenditures that are going to be allowed to be paid or entered into.

No purchase orders will be issued without the Public Education Department approving them; so we're going to be very strict.

It is my estimate, our opinion, that the school will end the fiscal year with a positive cash balance in excess of \$400,000. Now, that is before paying any of the taxes that are owed. We need to know what that final workout is going to be, and that is the biggest liability that is over this school at this point.

All other vendors, teachers' contracts, insurances, everything else is covered and still maintain that cash.

As I said before, we are making changes.

We're implementing new procedures. We're putting internal controls in place. No one person is going to have control over everything, as was done before.



1

2

3

5

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

And so with those changes, we believe we can put the 1 2 school back on a correct financial track. 3 However, I will tell you it is my opinion 4 it will not be finished by this year. It will take 5 more than a year to totally catch up, totally pay off and get everything back to where it needs to be. 6 7 Thank you. 8 THE CHAIR: Are you finished with that witness? 9 10 MS. FOX: I am finished with my direct. 11 Counsel Hill, do you wish to THE CHAIR: 12 cross? 13 Please stop the clock. 14 CROSS-EXAMINATION 15 BY MR. HILL: 16 Mr. Vigil, if you can go to what's in the book in front of you? It's Exhibit 10. And these 17 are excerpts from the fiscal year '14 and '15 18 financial audit, financial statement audits. 19 20 If you look at the second is page of this document -- it's Volume II, Page 25 -- it has a list 21 22 of entities and is -- it identifies when there's 23 been a material weakness finding; is that correct?



Can -- so as a CPA, I'm sure you know what

Α.

Yes.

24

a material weakness is; correct?

A. Yes.

1

2

3

4

5

6

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

- Q. Can you explain that, please?
- A. The audit findings are broken into three categories. So if it's a relatively minor issue that you need some correction on, we call it "Other Matters" and you will see items that sometimes findings that will be "Other Matters." And other CPAs use different terms for that.

As you get more material findings, the next level up is a "Significant Deficiency." It's items that should not occur. They're material weaknesses within a school, problems that have occurred. And they need to be corrected as quickly as possible.

When you get to a "Material Weakness," there is a number of these "Significant Deficiencies," or problems, that have occurred in such a rate that they have raised to the level of a "Material Weakness."

So it's the worst type of finding you could receive.

Q. Okay. And so if we look at the -- that worst category of finding, Material Weakness, am I correct when, looking at this table, a number of





- entities received a finding for that; but CEPi
 received -- actually, it looks like six separate
 findings that were deemed material weaknesses. Is
 - A. That is correct.
 - Q. And so no other entity received more than one material weakness finding; is that correct?
 - A. That is correct.
 - Q. When we go down the page, we have "Significant Deficiencies," which you've explained are kind of the middle tier. CEPi has one of those findings; correct?
 - A. Correct.

that correct?

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

- Q. And then on the next page, we have compliance and other matters. And if I am looking at this correctly, CEPi had four of those findings; is that correct?
 - A. That is correct.
- Q. So that puts their grand total of findings at 11, if I'm doing the math right; is that correct?
 - A. Their grand total of findings, I believe for this fiscal year, was 13. You don't have the fiscal year '15 findings there with them. So this -- these are the recurring, repeat findings; not all findings.

SANTA FE OFFICE 119 East Marcy, Suite 110 Santa Fe, NM 87501 (505) 989-4949 FAX (505) 820-6349



- Okay. So I messed that up. So these are just the ones that repeated and weren't corrected. And then there were two additional new findings on top of that.
 - Α. That is correct.
- Okay. Just sort of glancing at this -- at 0. this sheet, is there any other school with anywhere near the number of findings that CEPi has?
- It doesn't appear so. Α.
- Q. Now, as a CPA, I'm sure you're 11 familiar with the audit process.
 - (Indicates.) Α.

2

3

5

7

8

9

10

12

13

14

15

16

17

18

19

20

21

22

23

24

25

- Q. And part of the audit process is the entity that's being audited submits documents to the audit firm; correct?
- Α. Well, I wouldn't use that terminology. It's the -- the entity being audited provides its financial statements to the audit firm. And then the audit firm takes select samples and certain line items on which they wish to get backup documentation, supporting documentation, that will show compliance with laws; also, support for the
- Q. Okay. So the audit firm is looking at the documents that the school has provided?

numbers reported in the financial statements.



7\	$\nabla \cap c$
	Y A Q
	162.

2

3

5

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

Q. Now, let's say the school hasn't paid its taxes, and it's being audited, but it doesn't provide any documents to the audit firm saying, "We haven't paid our taxes."

How would the audit firm handle that sort of situation?

A. I -- from my experience, my belief would be the auditor should look at the federal tax reports that have been filed, verify those amounts against a bank statement that would show the reconciliation that the funds actually left the bank statement, per the report filed with the IRS.

If they could not find a match, then they're going to question. "You have a" -- for example, "You have the quarterly 941 reports. You have no payments. How was this -- how was this matching up?"

I don't understand why they did not see this.

- Q. Okay. Could one of the explanations have been that the school didn't submit documentation that would have allowed the audit firm to see that the money didn't leave the account?
- A. I can't speak to why -- what happened. I



1	just know that personnel costs make up the largest
2	percentage of the budget, and the related
3	liabilities. And in all the schools that we manage,
4	we are audited all the time on every deduction for
5	employees. So I do not know what happened in this
6	situation.

- Q. And so you mentioned that you're a CPA, and you're also a licensed business manager; is that correct?
- A. That is correct.

8

9

10

14

15

16

17

18

24

- Q. Now, as part of your job, then, is you manage the business offices for charter schools;

 correct?
 - A. That's correct.
 - Q. And my understanding is that's the only entity that you work for are charter schools; correct?
 - A. No, that is not correct.
- Q. Okay. Do you work for school districts, as well?
- A. We have helped school districts. We have helped regional educational cooperatives. And we have helped nonprofits.
 - Q. So when you're working for one of these entities, and you're operating as their business



manager, what would happen to you, personally, if it was later determined that the school hadn't paid its payroll taxes to the federal government or the state government and hadn't filed various tax forms?

A. First, let me clarify. There is a difference of the treatment between a contractor and an employee. So as a contractor, we do have -- I have liability insurance and such. If me or any of my business managers had incorrectly paid, or gotten into a situation like this, my liability insurance would kick in and pay -- pay whatever needs to be paid on our part.

As far as an employee, I do not know how the IRS is going to handle that, this specific situation.

- Q. Let me ask a different way. You're licensed by PED; correct?
 - A. Yes.

1

2

3

5

6

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

- Q. Would you expect there to be any consequence to your license if you failed to pay taxes?
- A. No. I've seen too many people do things, and school business managers throughout the state, and they -- none of them have ever had their license revoked.



- Q. Okay. Do you think they should?
- 2 A. I've recommended it on a few occasions,
- 3 and those business managers have not had their
- 4 licenses revoked by PED.
- 5 Q. Okay. Fair enough. But you think you
- 6 should have your license revoked if you had done
- 7 | this?

- 8 A. Yes, I do.
- 9 Q. What about as a CPA? You have another
- 10 | sort of license; correct?
- 11 A. That is correct.
- 12 Q. What would happen as a CPA if you didn't
- 13 pay payroll taxes for an entity where you're
- 14 operating as their business manager?
- 15 A. I would assume that my CPA license would
- 16 be at risk.
- Q. Okay. "At risk." You might lose your
- 18 license?
- 19 A. Yes.
- 20 Q. Mr. Vigil, you've already looked back and
- 21 | you've seen significant number of repeated findings
- 22 | for the school; correct?
- 23 A. Yes.
- 24 Q. You've only come to the school -- excuse
- 25 | me -- in this current school year; correct?





- A. That is correct.
- Q. And so you don't really have any knowledge of what happened in the past?
 - A. No, I don't.

2

3

4

5

6

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

- Q. And you can't really speculate as to what happened to that money that was meant for payroll taxes?
- A. I don't want to speculate as to what happened. I will tell you, though, that the books on the school's financial system, what it appears happened is that the previous business manager booked the expenditure and never processed it.

On the outstanding checklist, there is an excess of \$340,000 of outstanding items going back to 2011. So they reached a point of booking the expense, putting it on the system; but they never submitted it to the bank for payment.

- Q. So explain to me how that would work. When you're going to balance your cash statement, and you've booked the money as going out, but it hasn't actually gone out, how is your cash statement going to balance?
- A. I have not seen their cash reports or -that they've submitted before. I'm not sure how
 they balanced it.



	Q.	Okay.	And,	again,	your e	xper	ience a	as a
CPA,	if	you subm	it to	an audi	it firm	ı a c	ash bal	ance
sayi	ng,	"We're a	few h	nundred	thousa	.nd d	ollars	off,"
is t	hat	somethin	g they	y're go	ing to	look	at?	

- A. They did look at it. And one of the findings was the cash report was completed incorrectly and did not match the general ledger. So that is one of the findings that continues throughout, since the beginning. So that was a finding at the school.
- Q. As a CPA, and as your role as a school business manager, have you seen notices from the IRS before?
 - A. Yes, I have.

2

3

4

5

6

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

- Q. And typically, those are addressed to whom?
- A. It normally comes to the school, direct.

 And if you have listed a contact person, it will

 list -- usually, it's the business manager is listed
 on that notice; if not, the business manager or the

 principal.
- Q. Notices from the IRS. I'm assuming those are something that might get your attention?
 - A. Yes, they should.
 - Q. So in my understanding is that the IRS



typically doesn't, particularly with payroll
liabilities, go quietly into the good night if
you're not paying; correct?

- A. Yes.
- Q. And so those notices then get sent to the school; correct?
 - A. Yes.

5

6

8

9

10

13

14

15

17

18

19

20

- Q. I mean, as you sit here today, can you give any explanation for why those notices weren't seen by anyone at the school and acted upon?
- 11 A. I wasn't there. I don't know why it
 12 doesn't -- I have no idea why.
 - Q. Would you agree with me that it's generally better to try to take care of those issues sooner than later?
- 16 A. Yes.
 - Q. And had the school appropriately opened the mail and received the notices, they could have taken care of these issues years ago, as opposed to it all coming to a head now.
 - A. Assuming notices were received, yes.
- Q. That also would cut off potential penalties and interest; correct?
- A. Not necessarily. The IRS sends you the notice. You have so much time to take action. And



```
all along, you're penalized with penalties and
 1
 2
     interest, the longer you wait to respond.
 3
               It goes without saying, the longer you
          Ο.
 4
     wait, the more interest and penalties you're likely
 5
     to pay?
 6
          Α.
               Yes.
 7
               MR. HILL: I have no further questions.
 8
               THE CHAIR:
                           Thank you, Counsel.
 9
     have any redirect?
10
               MS. FOX: Just one, Your Honor.
11
               THE CHAIR: Start the clock again, please.
12
                     REDIRECT EXAMINATION
13
     BY MS. FOX:
14
               Mr. Vigil, would you confirm that the
          Ο.
15
     payroll tax liability issues preceded this current
16
     school year? Correct?
17
               Yes, that is correct.
18
               MS. FOX:
                        Okay.
                                Thank you.
                                             No further.
19
               THE CHAIR: And do you have any redirect?
20
               MR. HILL: No, Mr. Chair.
21
               THE CHAIR: Or recross? My eyes are
22
     starting to --
23
                          I have neither redirect nor
               MR. HILL:
24
     recross.
25
               THE CHAIR:
                           Thank you. So are you
```



1	dismissing this witness, then?
2	Oh, yes. Yes. Okay.
3	Do Commissioners have any questions for
4	this witness?
5	Commissioner Carr?
6	COMMISSIONER CARR: Sorry. I'm the only
7	one asking the questions. I have a couple.
8	If CEPi is over budget this year, and all
9	the money has been accounted for, why don't they
10	have enough money to pay their back taxes?
11	THE WITNESS: Mr. Chair,
12	Commissioner Carr, my belief is prior years, they
13	went they went in deficit. Current year, they're
14	not in deficit because of those taxes. So they
15	over-expended in prior years; so the amount of
16	liability has been has been accumulated over
17	these past four years. And so one year of positive
18	cannot take care of four years of negative.
19	COMMISSIONER CARR: So the has the
20	number of students in the school changed
21	dramatically?
22	THE WITNESS: Mr. Bergman, Mr. Carr, I am
23	not sure what their enrollments were prior to this
24	year. I do know that when we received the final SEG
25	adjustment that came to us the end of March, that



there was a large amount, given -- in excess of \$200,000, because of the growth factor.

So they did grow this year. And that generated those revenues to help them pull this year into the positive.

COMMISSIONER CARR: Okay. So it seems it appears to me that money was paid out somewhere, you know, salaries, expenditures for supplies, some -- something; but we don't really know for sure where those over-expenditures were.

THE WITNESS: Mr. Bergman and Mr. Carr, I don't -- I can't speak to last year, to be honest, or prior years. I have not looked at those. We're reconciling cash. We're not asked to go back and recreate prior years' reports and such.

 $\label{eq:solution} \mbox{So I do not know what they used the money} \\ \mbox{for in the past.}$

COMMISSIONER CARR: Okay. So based on that, based on our lack of knowledge, and based on the fact that you're a CPA, don't you think a forensic audit might be called for?

THE WITNESS: Mr. Bergman, Mr. Carr, the Public Education Department and I were just talking about that recently, that going -- we need to maybe go back and have someone come in and go back prior



1

2

3

4

5

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

years to determine what exactly happened. That has not been done, as of now.

COMMISSIONER CARR: So you're -- you're -- you would recommend a forensic audit, as a CPA, at this point? Is that what you're saying?

THE WITNESS: Mr. Bergman, Mr. Carr, I personally would not. I'll tell you why. Being -- with my APS experience -- and I had charter schools with APS back when they started in 1999 -- I think the financial statements have all been done. You have the fiscal year '15. And I know that people are saying, "Well, we don't even have cash balances already."

'14 and fiscal year '15, because the Public
Education Department threw out their original
auditor. If you remember, we did two year audits in
one year. So no one had cash balances; not one
State charter school, because we're all doing our
cash balance BARs now, because we barely got the
audit. To go backward would have to restate every
financial statement of the PED if we're going to
change the financial records.

So if -- if we feel there is fraud or something of that nature, yes, let's do it. But if



1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

we don't know -- if we're just quessing, I think 1 we're going to spend a lot of money and not get much 2 3 results from it. 4 COMMISSIONER CARR: So as a -- as a CPA, I -- I'm not a CPA; but that's why I'm asking you --5 if another CPA firm recommends a forensic audit, 6 7 and, indeed, another CPA firm is engaged for that purpose, and they do find some major issues, would 8 9 you be concerned about your reputation at that 10 point?

THE WITNESS: Not my reputation, Mr. Carr. I was not involved -- I was not involved in any of that issue. It was way prior to me. So what we've been contracted to do is to take the school from now to the end of the year and clean it up as much as possible so that we can do an audit for this fiscal year. We have not been directed to go backwards.

And so you're asking me my opinion as to whether or not we do an audit. That's -- my opinion is an audit is going to be very difficult to prove anything.

COMMISSIONER CARR: Okay.

COMMISSIONER SHEARMAN: Mr. Chairman?

THE CHAIR: Is that all?

COMMISSIONER CARR: Yes, sir.



11

12

13

14

15

16

17

18

19

20

21

22

23

24



1 THE CHAIR: Anyone else? 2 Commissioner Shearman? 3 COMMISSIONER SHEARMAN: This is sort of a 4 hypothetical question. But the business manager is 5 working with whatever software the school had. They expensed all of the money that was withheld for 6 7 taxes and so forth. In the system, they wrote the 8 checks. How were those checks never processed? 9 THE WITNESS: Mr. Bergman, Ms. Shearman, so in the -- for the IRS and for State taxes and for 10 11 most of the liabilities, you actually don't write 12 They're wires. You have to process a wire. 13 It's an ACH wire that goes to the IRS. And you use 14 the system for the federal IRS, called "Electronic 15 Funds -- "Electronic Payment Funds Transfer System." 16 And so you get these wires. So what you 17 do is you prepare on your system like you're going 18 to write a check; and you process them 19 electronically. That's what you tell the computer.

Then you go to your bank, and you actually -- or to the IRS website, the State of New Mexico website -- and you actually process, using the specific ID numbers and such they have given you, the actual payment. Then the State or the IRS basically gets the money from the bank direct on an



20

21

22

23

24

1 ACH wire.

2

3

5

6

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

SANTA FE OFFICE

Santa Fe, NM 87501 (505) 989-4949

FAX (505) 820-6349

119 East Marcy, Suite 110

So what they did is they processed everything on the computer; they never processed on the bank.

COMMISSIONER SHEARMAN: Would it be possible for perhaps an inexperienced business manager to honestly think they had completed the work, and they had not? It had not been sent --completed those last steps?

THE WITNESS: Ms. Shearman, I would think, yes, on occasion, you might forget to actually finish out. Because I'm training a very young staff to become business managers, I find that sometimes they do not follow all the way through. And that's why we have checks and balances to make sure it's done.

But the problem that I have is that it wasn't followed through sometimes. But a lot of -- sometimes it was. So not -- it wasn't like if there were -- it was a consistent practice; it was inconsistent.

COMMISSIONER SHEARMAN: Would you have a theory on how that could have happened, other than -- I'm not saying it's intentional. I'm not saying it isn't intentional. I'm just curious as to



how that might have happened.

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

THE WITNESS: I do believe there might have been a business manager that didn't understand the whole -- the way it was supposed to work, maybe got a little bit caught up in doing other things or was tight on cash in other areas and so forgot to -- used Peter to pay Paul and forgot to repay Peter.

COMMISSIONER SHEARMAN: Thank you, I appreciate that.

THE CHAIR: Any other Commissioners?

I -- let me say this, Mr. Vigil. It's not going to sound like a question. But if you wish to treat it as a question, please do, because I'd like to hear your response to it.

I know, speaking personally, my response when I heard that there was a fairly large tax liability that had not been uncovered in these audits, my first question was how would someone who's auditing any entity's finances not notice that payroll taxes and maybe other taxes were not being paid?

And that concerns me. I'm sitting here as a Commissioner; but I'm also a part of the public.

And I have -- as a part of the public, I would love to have faith that when I hear of an audit, that its



uncovering. So I think this shakes my faith a little bit when I hear about an audit. How could something that important be missed?

I know you've said how there's samples and -- but have you got an answer for that?

THE WITNESS: Mr. Bergman, I honestly don't know how they missed these taxes not being paid. When we audit -- when the schools that I am contracting with are audited, we are required, by the auditors that are auditing us, to provide all the 941s, to provide all the tax payments. And we do a schedule that reconciles the federal tax, the Social Security tax, Medicare tax, retiree health care, ERB, NMPSIA; every payroll deduction is reconciled.

And we usually have a variance of, you know, three or four dollars, because some of these deductions are percentages; so there's a rounding error issue. But we reconcile every single one for our auditors. So that this happened, I -- I'm at a loss myself.

THE CHAIR: Thank you. I thank you for that explanation. Is there anything more for this witness?

Did I get all the -- thank you. The





1	witness will be dismissed.
2	Counsel Fox, do you have another witness?
3	MS. FOX: I do, Mr. Chair.
4	THE CHAIR: Proceed. Start the time
5	again, please.
6	MS. ULIBARRI: You asked me to start it
7	earlier.
8	THE CHAIR: Was it running when we were
9	asking our questions? Then let's add some time at
10	the end.
11	MS. FOX: You may or may not need it.
12	I call Christopher Hotchkiss.
13	CHRISTOPHER HOTCHKISS,
14	after having been first duly sworn under oath,
15	was questioned and testified as follows:
16	DIRECT EXAMINATION
17	BY MS. FOX:
18	Q. Will you state your name, please, Chris?
19	A. My name is Christopher Hotchkiss,
20	H-O-T-C-H-K-I-S-S.
21	Q. And what's your position at CEPi?
22	A. I'm the Chief Executive Officer of CEPi
23	Charter High School.
2 4	Q. How long have you been at the school?
25	A. I began July 1st, 2015.





Q.	Okay.	Anc	d how	did	the	Ch	arter	Schoo	ols	5
Division	notify	you	that	they	wer	re	coming	for	a	site
visit in	January	<i>?</i> ?								

- A. The CSD arrived January 5th, approximately 9:00 a.m., unannounced.
- Q. Okay. How was the site visit conducted? You were there; correct?
 - A. I was there.

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

- Q. Okay. And how was that --
- A. I was called out, and I greeted them and brought them to my office. They read a prepared -- actually, Ms. Poulos read a prepared statement to me -- and that's the first page in the green binder -- and then presented me with our -- yeah, me -- with a list of documents that they wanted gathered, pretty extensive list. And that's the next few pages.
- Q. Okay. Did you gather and provide those documents?
- A. We did. It took us multiple days. And CSD was actually there January 5th, and they had to leave. They had training, I do believe. Then they came back that Monday, January 11th.
- Q. Okay. Did CSD ask you any questions during either of the site visits?



1	A. I provided them with a room. They stated
2	that they would conduct interviews. They also
3	stated that they would meet with me.
4	They never met with me. They never asked
5	me for any documentation, any questions, beyond
6	reading me the opening statement. They did not have
7	an exit interview, either.
8	Q. Okay. Did they follow up with you in any
9	way about that site visit?
10	A. They did not follow up with me in any way
11	about that site visit until we received the letter
12	of revocation.
13	Q. Okay. And you have a copy of that
14	February 8th letter, recommending revocation?
15	A. I do.
16	MS. FOX: Okay. Commissioners, in the
17	interest of time, I'm also going to ask
18	Mr. Hotchkiss to present narrative testimony on the
19	allegations raised in Ms. Poulos' February 8th
20	letter and the appendices, which are the operational
21	allegations.
22	THE CHAIR: However you wish to proceed.
23	MS. FOX: Okay. Go ahead, Chris.
24	THE WITNESS: Okay. Number one, to
25	address instructional hours, we meet daily



instructional hours through the waiver accepted during our charter renewal, as well as the automatic waiver provided in the State Statute NMSA 12-8B-5C.

This current waiver shows that we offer two instructional blocks of four hours each Monday through Thursday. Students choose the a.m. or the p.m. block that best suits their individual needs.

Also, students attend alternate Fridays.

This totals approximately 630 hours of instruction.

And this is noted in Tab A, under our waiver. We provide extra time through driver's education, PE, work study, dual enrollment, and distance learning. Distance learning is monitored by a certified teacher. That's, please note, in Tab A; also, a letter that she wrote.

We also encourage students to attend extra sessions, as well as every Friday. Every student also has an advisor who keeps check on progress and additional hours.

MS. FOX: Let me stop you, Chris, for a second. Is it Tab A that the explanation for distance learning monitoring is? Or is it Tab D?

COMMISSIONER GIPSON: Tab A on distance learning.

THE WITNESS: Distance learning is in Tab





A. It's .1 FTE explanation.

1

2

3

4

5

6

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

MS. FOX: Okay. Thank you. Go ahead.

THE WITNESS: So it was never intended as part of our charter to have the 1,086. It was always intended as a waiver. The charter has always had a waiver and conducted school and instructional hours in this manner.

Also, please note that in there is the instructional hours and response during the charter renewal process from Jeff Arthur.

That's Tab B. Also I do believe that there is the waiver from the past charter, which is 2009, which pretty much goes along with exactly what is said in our current waiver.

Also, I want you to note that on Page 2 of the waiver, it states that our students do attend school on alternate Fridays for three-hour blocks, and that they attend four days a week.

- Q. (By Ms. Fox) How does CEPi track and monitor these additional hours?
- A. We track and monitor additional hours by the distance learning teacher tracks the distance learners; the advisers who are the teachers and some of the staff track, every two weeks, the progress of our students. We track them through Next Step



1 Plans. Okay. Is that all you have with 2 MS. FOX: 3 respect to the instructional hours item? 4 THE WITNESS: Yes. 5 MS. FOX: Okay. Go ahead and proceed, 6 then. THE WITNESS: All-righty. Student count, 8 failure to comply with Compulsory School Attendance Act, NMAC 6.10.08. 9 10 In Tab G, there's an affidavit from 11 Cynthia Sanchez, who keeps track of our attendance, 12 in regards to tak- -- making daily phone calls in 13 regards to students being absent. 14 We also send out a letter during the 15 school year on students who were absent. Advisers 16 also keep track of their students. 17 I do want to note that we did keep track 18 of attendance the first two weeks of school, per 19 period, and the teachers had to do that by hand. 20 that point in time, the master schedule is not in our student information system, which is the vehicle 21 22 by which the teachers actually keep attendance in 23 that system. 24 So it was a new process getting that



master schedule into that system for our current

counselor at that time. And it wasn't in for the first two weeks; but there are examples of the teachers taking attendance per period during the first two weeks of school.

Please note that CSD did not request proof that we follow our attendance policy; nor did they request proof of early intervention. Ms. Sanchez' affidavit describes that she makes a phone call to students' parents for each absence; and then we follow up with a referral to our case manager, Ms. Bustos.

Also noted in Tab G are e-mails to the staff stating to take attendance during that first two weeks of school. And so before this school year, they took attendance one time during the pods; but we changed it to where they take attendance every period for each class period, which actually amounts to ten periods a day under the two instructional blocks.

MS. FOX: And the reason that, in past years, your understanding that they only took attendance once during each four-hour block was what?

THE WITNESS: That's correct. My understanding was they took attendance only one time





per hour block [verbatim], because the teachers rotated, and the students stayed in one place. And so they kind of took it as each pod being its individual classroom, and the student never left that classroom.

In this instance, two students do move throughout the classrooms or the pods. But regardless, the attendance needs to be taken every class period, per teacher. And we have it set up now that that's not only the way that they take attendance, but they also keep grades in that student information system.

On to No. 3?

MS. FOX: Yes.

THE WITNESS: The wheelchair stall issue in the women's restroom.

We received a letter from Hope Reed, the accessibility specialist with the Governor's Council on Disabilities. And in that letter, it was clear that it was a recommendation that we keep the wheelchair stall accessible at all times.

The code -- the zoning lady that we had come in and look at the stall and measure everything stated that we should make sure that that stall is available to anybody who comes in with a wheelchair.



1

2

3

5

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

So we do have a key that is upfront to make sure that that stall is available. It is very clear in that letter that it is a recommendation.

I also have an e-mail that was sent from Hope Reed to Ms. Poulos that states that, "GCB has written to Christopher Hotchkiss requesting that the wheelchair toilet stall be unlocked." And they state that the PED and her office has more authority, and that they should make it open.

Honestly, I actually tried to take the door down myself. I bent a couple of little Allen wrenches. We can open it all the way up. The reason that we have it closed down is it's a blind spot. It's hard to monitor. The students do like to hang out around that corner. I believe it's a safety issue.

But it's certainly not an issue that -that we want to protest over. We can easily take
the doors down. Well, I thought we could easily
take the doors down by just popping out the bolts;
but I guess we're going to actually have somebody
come in and do it, where I have to open it up and
take it off the hinges, if the PEC so desires.

And you have a letter from the -- from Hope, good. But I only have one letter from Hope



```
1
     Reed to Ms. Poulos. And I'm happy to pass that
     along amongst the Commissioners, if they would like
 2
 3
     to see it.
 4
               MR. LANGE: Do you want to offer this into
 5
     evidence?
                                We'll go ahead and offer
 6
               MS. FOX:
                         Sure.
 7
     it into evidence. Let me show it to Dan.
 8
               THE CHAIR: Has the other counsel seen it?
               MS. FOX: I'm just going to show it to him
 9
10
     now.
11
                         No objection.
               MR. HILL:
12
               THE CHAIR: No objection?
                                          I quess we will
13
     accept it.
                         Let's call it Exhibit BB.
14
               MS. FOX:
15
     exhibits are numbered -- are labeled A through Z.
16
     And I guess there's an extra one. So A through
17
     double A, and now A through double B.
18
               Go ahead, Chris. Go ahead and -- let's
19
     talk about the issues that Ms. Poulos alleges with
20
     the staff files.
21
               THE WITNESS: Okay. On the staff files,
22
     which are referred to as "personnel files," I want
23
     to note that it's noted in that section -- and these
24
     are all under Tab N -- "M" as in "Mike," and "N,"
25
     as in "Nancy."
```



Each Level 1 teacher was assigned a veteran teacher as a mentor at the beginning of the school year. And there are a couple of letters in there that state that they're receiving mentoring, as well as a document that's in our student information system that we forward out to S.T.A.R.S.

We've been working on getting our personnel files into compliance. I really honestly thought that it would be rather simple and that we would just send our staff that had either outdated background checks here to PED, or send them someplace to have that done.

It actually ends up being a little bit more complicated than that. We actually have to contact and get permission from the Department of Public Safety to get an ORI number. We are in the process of doing that. We have sent out that information.

In the past, I believe, before this semester -- this is how soon I think changes have occurred -- they used to go through the Licensure Department to get the background checks for PED. And they have discontinued that, requiring the school to have their own ORI number.

Each one of our teachers and staff that do



1

2

3

5

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

not have one that is current on our file have signed authorization release forms for us to send to the New Mexico Department of Public -- Public Safety, requesting any New Mexico background checks that they have.

We still need to have them do a current one; because if they didn't have it on file, they need one on file. And one of them had one on file that wasn't within the two years that they're required to have one within; it was off by about a week. All licensure information in the personnel files are now correct. And that was as simple as printing out licensure information off of the PED website.

All of our Level 1 teachers -- no, I'm sorry. Oh. It states in there that our PE teacher had no inclination of actually being certified. She was a certified teacher in English, and we had her teaching PE under a waiver that we received from PED. She has since passed her certification test and is currently licensed to teach PE. And that is also in the tabs.

On to governing council. Okay. We're on to the governing council. And these are going to be under Tab O.





reporting when governing council members have resigned. We actually just recently received some more guidance that was sent out, in fact, to the entire -- all of the charter schools, with some new procedures. We do believe that we are current with the new procedures that are out.

We have signed affidavits, and we have sent the report to the Public Education Commission of our current governing council members, which, at this point in time, equals six.

Am I doing Response to Intervention?

MS. FOX: Yes.

THE WITNESS: Okay. No. 8, which is the Response to Intervention, Student Assistance Team, are under Tabs R, S, T, U, V, and W.

CEPi follows the Tier 1 and Tier 2 process, as well as the SAT process, to intervention. Our SAT team has been in place since the beginning of the school year. SAT could be used for a couple of reasons. Sometimes it's used for initiating special ed services. And often, in the high school, it's used to help struggling students, as well as to help implement 504s.

It's rather rare that students actually



1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

come in needing special ed services that haven't had them prior in high school. It does happen, though.

But this process has been in place since the very beginning.

The staff was provided with strategies on improving school-wide reading and math performance to the principal on a variety of dates.

[Verbatim] -- actually, they provided them to me -- a variety of dates prior to CSD's visits. Contrary to what Ms. Poulos stated, as far as the e-mail that we gave to her, which was a forward of my e-mail, all of these interventions that the teachers had sent, and then a lot of professional development on Friday afternoons -- extra time on their part -- we did a lot of work in our public -- in our professional learning communities to address, increasing reading and math scores.

And so the staff was divided up into two PLCs, math being science and math, and reading being English and social studies. And they really took a long, hard look on how to help our students, and mostly, our students who are struggling in math and English.

I do believe that the results of the college-and-career ACCU tests that have been coming



1

2

3

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

out and we've taken an initial look at have shown some progress in this area. Also, the counselor at that time, who was heading the SAT, sent out information on Tier 1 and Tier 2, as well as the SAT process; so there are multiple documents in there showing those processes.

The special education process. I want to start off by noting that was correct, though note that there was an incorrect reporting on the 80th day of two C-level students, instead of them being as B-level students. And we actually asked NMPED to open the 80th day window so we could correct this issue, because it is a funding issue.

We were told by NMPED that as far as the 80-day count goes, we need to wait for them to send out the information to do the corrections at the same time as all the other districts. But that will be corrected before it becomes a funding issue.

The discrepancy has been corrected, and the 120-day is correct at this point.

CSD was mistaken to note that all students were B-level. We did have one B-level student, and we had two level A students. These are noted under Tab Z.

Also noted in there is a service log by



1

2

3

5

6

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

the social worker, and noted in there are accommodations and modifications that are given out and signed off by the faculty, which the CSD made reference that they did not appear to be giving special ed services of the students receiving those services. And that's some evidence showing that we do.

We did go for a period of time without a special ed teacher. I don't know if -- how many of you know how difficult it is to hire a special ed teacher; but it's pretty difficult. We actually put out an advertisement for it before we went on Christmas break. And over two months -- month and a half -- we got two applicants. The first applicant that we offered the job to turned it down. The next applicant that we offered the job to accepted, and since PED has control of our finances at this point, they have to approve all contracts.

And it is a learning process for both of us and NMPED as far as how we get those approved.

And so that actually goes all the way up to Deputy Secretary Aguilar's office, where he has to sign the contract. So it did take a little bit of time to get our special ed teacher on board; but he's on board, doing great. The students are -- are really



1	enjoying him. And we're making sure that we catch
2	up on any services that were not provided at that
3	time, because they are compensatory.
4	MS. FOX: Pass the witness.
5	THE CHAIR: Go ahead and stop the clock,
6	then.
7	Have you already made an adjustment I
8	think, in the interest of fairness, we allowed PED
9	an extra ten minutes. I believe we should allow
10	Counsel Fox also an additional ten minutes, if
11	everyone agrees to that.
12	So can we add ten minutes into whatever
13	calculation you've got going. Go ahead,
14	Counsel Hill.
15	CROSS-EXAMINATION
16	BY MR. HILL:
17	Q. Mr. Hotchkiss, I want to go back to the
18	green notebook and Tab A.
19	A. Green notebook, Tab A.
20	Q. These are "Waivers for Creative Education
21	Preparatory Institute"?
22	A. That's correct.
23	Q. And it looks like the third waiver you
24	were talking about looked like "Length of School Day
25	and year" [verbatim]; is that right?



1	A. There's three pages. On the first page is
2	notes that each student is assigned a morning or an
3	afternoon instructional block.
4	Q. Okay. My question was just, is that third
5	row? "Length of School Day and year" [verbatim]?
6	And that's referencing a waiver regarding that
7	topic?
8	A. Can you show me what line you're looking
9	at? Are you on the very first page?
LO	Q. Yes, I'm on the first page.
L1	A. And line what?
L 2	Q. It would be the third row.
L 3	A. Okay.
L 4	Q. The third line. "Length of School Day and
L 5	School year."
L 6	A. I don't know if I'm seeing the same thing
L 7	you're seeing.
L 8	Q. Okay. So this Tab A, it says, "Exhibit 2:
L 9	Waivers for Creative Education Preparatory
20	Institute."
21	And there's a third row.
22	MS. FOX: Can I approach, Dan?
23	MR. HILL: That's fine.
2 4	A. Okay. It talks about that I was just



Okay.

25

looking for the wording.

	Q.	(Ву	Mr.	Hil	11)	Okay	. If	we	go	to	the
seco	ond pag	e,	it's	lil	ce w	e're	stil	l in	ı tł	nis	waiver
for	length	of	scho	ool	day	and	year	; cc	rre	ecti	?

A. Correct.

- Q. Go to the third paragraph. Can you read that into the record, please?
- A. "The school will meet and monitor its state-required instructional hour requirements. It will meet this requirement through a combination of instructional approaches, each with its own scheduling demands."
- Q. Thank you. I want to go to Exhibit 1 in the other notebook now, the first page. Can you read paragraph A?
- A. "Except as otherwise provided in this section, regular students shall be in school-directed programs, exclusive of lunch, for a minimum of the following:"
 - Q. Now, skip to paragraph 3, please.
- A. "Grades seven through twelve, six hours per day or one thousand eighty hours per year."
- Q. Okay. And going back to the green book, this waiver said the school will meet and monitor its state-required instructional hours requirement -- will meet this requirement -- with a





combination of instructional approaches with its own scheduling demands.

I'm a little bit confused here, because it seems like you testified earlier that your school was waived from the 1,080-hour requirement. But in the green notebook, it seems like you're saying you are going to meet and monitor that requirement.

So I guess I don't understand what the requirement is you're talking about. Can you help me figure that out, please?

A. We've had a lot of discussion on the waiver. And we believe it wasn't written as clearly as we would have liked. But we do believe that it is a waiver of the 1,080 instructional hours. And if you note, just below the paragraph where it says we'll monitor our instructional approaches, it states four days a week with a three-hour block on alternate Fridays. And it does state that the block is four academic periods of 60 minutes long, which is four hours long.

And so I do believe that offering our other -- our other programs, driver's ed, PE, distance learning, dual enrollment, is another way of adding additional hours and offering more hours for our students.



1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

- Q. Well, that's right; because the next page has a table that shows the number of hours that your school offered. And if I'm reading that correct, it says you offered 1,602 hours; is that correct?
- A. Right. It states that we offer 1,602. It doesn't say that we require the students to be in class for 1,602. The requirement is the four core classes of 576 and the alternate core class of 54 hours.
- Q. So let me make sure I understand that.

 You're saying that your school -- at your school,

 students -- and you think that the waiver says

 this -- are only required to attend 576 hours of

 core instruction and 54 alternate core hours of

 instruction, and that, combined, is their entire -
 meets their entire school year requirement.
- A. According to the waiver, that's correct.

 But we also have them --
- Q. So can you show me in the waiver where it says that the students at your school only need to take 630 hours for a year? Does it say it somewhere in there?
- A. It actually also includes an additional hour. I'm sorry. I missed that part on the waiver. So on Page 2, under "Guided Computer-based"





instruction, you have "In-school," and you have
"Off-campus."

And so in-school, four days a week, four hours a day, and three-hour block on alternate Fridays.

Also, off-campus, they have an hour -- one hour per day. And they get that one hour per day through PE, distance learning, dual enrollment, and driver's education.

- Q. You would agree with me, there's nowhere in this waiver where it says a number of instructional hours per year that your students have to meet.
 - A. I would agree with you.
- Q. Okay. I want to go back to the other binder to Exhibit 9. Now, I know you've testified about what you say the waiver says. But this document, that there's already been testimony about today, is that you're operating on a five-day week; is that correct?
 - A. That is correct.
- Q. And in the calendar, it lists every

 Friday, except for a holiday or in-service days as
 being a day where students attend; is that correct?
 - A. That is correct.



1

2

3

4

5

6

7

8

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

- Q. And -- but, in fact, not all students attend on all of those days; correct?
- A. That is correct. But we have half the student population on Friday; then the next Friday, we have the other half of the student population. So we do have 181 days of instruction.
- Q. So the school has 181 days of instruction; but each student doesn't; correct?
 - A. That is correct.

1

2

3

5

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

- Q. So -- my math might not be right. But it seems like each student only has 164 or 165 days of instruction. And some of those days are three-hour days on Fridays; correct?
 - A. That sounds correct.
- Q. Okay. And so I guess I'm just trying to find out why this school calendar says something that really doesn't meet with what the school's doing. It says 181 instructional days. And then when we turn the page to Page 3, it sure looks like those 180 days are being counted for every student and not just across the school as a whole. So it seems like I'm missing something here.
- A. Having looked at the 2015-2016 school calendar check, which I did not prepare -- and this is actually the first time that I've seen it -- I



- would have to say that it is not reporting
 correctly.
- Q. And so when it says "Total Hours" there of 1,086, that's not accurate, either.
- A. I need to pull out my calculator and do
 the math. But I would say that it doesn't look
 correct; because it doesn't take into account the
 Fridays. And so I'm looking at this, and I'm
 looking at -- it's stating 181 days at four hours a
 day, which would mean that they're coming four hours
 a day on Friday. And then with the additional
- Without pulling out a calculator and actually adding it up, I don't know if that's exactly what it comes out to.

hours, it would add up to 1,086.

- Q. Staying in that same notebook, if we could go back to Exhibit 6, please.
 - A. (Witness complies.)
- 19 Q. Have you seen this letter before,
- 20 Exhibit 6?
- A. Okay. Are you talking about the tax
- 22 letter?

12

- 23 Q. Yes.
- A. Yeah, I helped prepare it.
- Q. And you don't dispute that the school has



- calculated that it owes a \$520,000, plus some change, tax liability; is that correct?
- A. I do not dispute that. I think that
 that's pretty close to accurate. Weiner and Company
 actually came out with the federal part to be
 absolutely accurate. I do not believe that the
 state payroll taxes have received the exact amount
 of detail.
 - Q. So we still don't know exactly what the numbers are; but you think they're basically right.
 - A. Yeah, they're basically right.
 - Q. Is this your first time running a school?
- 13 A. It is not.

1

2

9

10

11

12

14

15

17

18

19

20

21

22

23

24

- Q. How long have you been a school administrator?
- 16 A. Twelve years.
 - Q. So in your 12 years of being a school administrator at -- how would you react if someone came to you and said, "Well, I know we prepared the budget. But we owe \$500,000 this year; so figure it out"?
 - A. Well, this is how I reacted. The second Weiner and Company contacted me about the payroll taxes, I disclosed it to the State immediately. I disclosed it to our governing council immediately,



and to our attorney immediately.

And then we started coming up with a plan
on how we wanted to address that. I hired a
business manager to come in and work with the
current business manager to see if we could get our
books reconciled. I also brought in the Vigil Group
in November and asked them what their availability
was to help out. Yeah, it's --

- Q. You brought the Vigil Group in in November of what year?
- 11 A. 2015.

1

9

10

15

16

17

18

19

20

21

22

23

24

- Q. Okay. This letter is dated January 7th, 2016; correct?
- 14 A. Correct.
 - Q. So you brought in the Vigil Group two months before you sent this letter?
 - A. I brought them in to consult with them what we can actually do about helping out with the business management aspect of the school.
 - Q. So did you wait two months before disclosing this to the PEC and the State Auditor and PED? Or -- explain that to me.
 - A. No. If you look, on December 10th, 2015, Christopher Hotchkiss and Sean Weiner had a phone conference with Eileen Marrujo-Gallegos, Acting





- Director of NMPED's School Budget and Financial 1 2 Analysis Bureau, to disclose and alert NMPED to the 3 tax issues.
- So you disclosed it to 5 Ms. Marrujo-Gallegos on the 10th of December; but this letter, then, wasn't sent until January 7th; 6 7 correct?
 - Α. That's correct.

Ο.

4

8

9

10

- And you had brought in the Vigil Group some time before that. November; correct?
- 11 I brought in the Vigil Group late Α. 12 November, because we knew that the business office 13 was having some serious issues, and I wanted to see 14 if we could bring in another contractor to see if we 15 can clean that up.
- 16 What's the overall revenue from SEG for Ο. 17 CEPi, year to year, if you know?
- Approximately \$1,800,000, a little bit 18 Α. 19 over.
- 20 So 1.8 million. \$500,000 is a significant Q. 21 portion of that revenue; correct?
 - Α. That's correct.
- 23 It's more than a third? A little bit less 24 than a third?
- 25 Α. Right around a third.



Q. In your 12 years being a school
administrator, have you ever had just a little bit
under a third of your budget sitting around that you
could use for a rainy day, or maybe a giant tax
storm, that comes your way?

A. No, I have not.

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

- Q. So if the school is going to pay these tax liabilities, that money is going to have to come out of the revenue that would otherwise be going into the classroom; correct?
 - A. That is correct.
- Q. So ultimately, you know, paying back this liability is going to have an effect on the operation of your school and on the students in the school.
 - A. It would.
- Q. So there are things you might like to do, as a school, that you won't be able to do now because of this liability.
- A. I think that it would affect our carryover. I think that we could run our program as we're running it now and run it very well with the amount budgeted. But, yes, we would have to put our carryover toward paying the back taxes.
- Q. Are were you carrying -- did you have a



carryover of almost a third of your entire revenue?

A. Well, what it looks like now, and after listening to Michael Vigil and being involved in this process for quite some time, once they reconcile the books, it's looking like there's approximately \$350,000 to \$400,000 in cash that was meant to go toward the taxes that we could put toward the tax liabilities.

And it's looking like if we, you know, save for a rainy day, and we spend our money very frugally from now till the end of the school year we're going to have approximately \$100,000 carryover, of which case you would take that carryover and earmark that toward paying the back taxes the following school year; so it does not impact student learning.

- Q. Okay. But as we sit here, you don't really know what that cash balance is, do you?
- A. We will not know that cash balance until the Vigil Group, Weiner and Company, and NMPED decide on the process they want to go about reconciling the books. And I've been asking for that process to take place for the last month to three weeks; but --

MR. HILL: I have no further questions.



1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

1	THE CHAIR: Thank you for that.
2	Counsel Fox, do you have redirect?
3	MS. FOX: I have no redirect.
4	THE CHAIR: No redirect. So there's no
5	recross, then, I guess.
6	I guess, then, this witness is oh, no.
7	Here again, Commissioners, questions from
8	Commissioners for this witness?
9	I see none to my left. I see
10	Commissioner Ambruster?
11	COMMISSIONER ARMBRUSTER: I'm have two
12	questions about I think her name is Suzy Sanchez.
13	And one is she was the business manager. And I
14	wanted to know what her qualifications were and how
15	long she had been at CEPi. I don't just a
16	minute. Was that a personnel
17	THE WITNESS: She was a licensed business
18	manager.
19	COMMISSIONER CARR: Hey, point of order.
20	I think we're getting into a personnel matter here
21	by mentioning a name and of an individual
22	employee.
23	COMMISSIONER SHEARMAN: If I might point
24	out, it's already been mentioned earlier, by name.
25	By name.



1	COMMISSIONER CARR: Well, true.
2	MS. FOX: I don't have any problem with
3	it with the fact of her name. She was the
4	licensed business manager that's public record
5	or her qualifications. But once we get into sort of
6	more matters of opinion and and actions taken
7	with respect to her personnel actions, I'll jump up
8	if we get there.
9	THE CHAIR: So do you have a specific
10	question that needs to be answered then?
11	COMMISSIONER ARMBRUSTER: He said she was
12	a licensed business manager. I wondered how many
13	years she had been at CEPi.
14	THE WITNESS: I believe she began as the
15	business manager in 2009. And she was in another
16	capacity for a few years before that. But I can't
17	give you an exact date of when she started without
18	looking at her file.
19	THE CHAIR: Thank you. Anything else from
20	Commissioners?
21	Then I believe this witness is dismissed.
22	Counsel Fox, do you have any more
23	witnesses?
24	MS. FOX: I do. I have I'd like to
25	call Lisa Loftis, please.



1	Can you tell me how much time we do have
2	left? I know we're getting close to the end. And I
3	appreciate everyone's attention. It's getting late.
4	MS. ULIBARRI: You have about 25 minutes
5	left.
6	MS. FOX: Okay. Did you hear that, Lisa?
7	25 minutes?
8	MS. LOFTIS: Oh, excellent.
9	LISA LOFTIS,
10	after having been first duly sworn under oath,
11	was questioned and testified as follows:
12	DIRECT EXAMINATION
13	BY MS. FOX:
14	Q. Ms. Loftis, would you state your name,
15	please, for the Commissioners?
16	A. Lisa Loftis.
17	MR. HILL: And do you need that spelled?
18	THE REPORTER: Please.
19	THE WITNESS: L-O-F-T-I-S.
20	Q. (By Ms. Fox) What's your position at CEPi,
21	Lisa?
22	A. I am a teacher.
23	Q. Okay. And how long have you been at CEPi?
24	A. Eleven years.
25	Q. Okay. You've received a copy of Katie





Poulos' February 8th letter?

A. I have.

1

2

3

4

5

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

MS. FOX: Okay. And, again, in the interest of time, I'm going to ask Mrs. Loftis to provide narrative testimony with respect to two of the allegations contained in that February 8th letter.

THE WITNESS: As a teacher, or as one of their teachers, we were quite concerned with some of the allegations under No. 4, as far as our instructional program of instruction.

I was asked by my fellow teachers to gather information from each of them and to explain exactly what we do and to try to answer the things that she said she didn't receive but didn't ask for.

First of all, I'd like to explain to you what we do at CEPi. We're not like anything you've ever seen as far as the way we do our instructional stuff. They've taken a lot of time to go back and forth about instructional hours and whether we meet the 1,080 -- we are non-traditional. We do what we need to do in a smaller amount of time.

We don't have pep rallies; we don't have general assemblies; we don't waste time. In fact, until this year, we didn't even waste passing



periods, because we rotated. The students stayed there working; we came into their area; they switched to our subject.

So it may be something that's a little confusing, because we're not like any other school.

As far as the instructional hours, I won't go into that a lot, because that's already been talked about. But since I've been at the school for eleven years -- a little over eleven years -- and since both of my daughters graduated from the school, I do understand how there could be concern: "oh, they've just got four hours a day."

They go, required time, four hours a day, plus at least three hours every other Friday. They also have opened them, which they did not have at their traditional schools that they attended. They have that extra time.

We, as teachers, licensed teachers, are there, eight hours a day, to deal with any and all of the students. They must be there four hours. They can be there eight hours on Fridays. They must be there three hours. They can come every Friday. But if they work or something, and need a Friday off, they must come at least every other Friday.

Also, on Fridays, teachers stay until



1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

12:00. Sometimes we stay until 2:00. Last year, we took turns staying late so that students that needed to catch up could come in and have that more one-on-one time, as needed.

So I wanted to make that clear. And if you have questions later, feel free to ask. I can tell you all about the program.

And as you'll notice in the waivers, it's always been this way. We're not hiding anything. This is how we do it. But people misunderstand it sometimes. Both of my daughters did graduate from CEPi. One has already graduated from UNM. The other one is finishing nursing school. Our program does work.

Now, as far as our instructional program.

Most of our instruction is done on GradPoint; that's a Pearson product. You may have heard of PARCC; that's a Pearson product.

This is a Common Core, State standard-aligned program. It takes care of talking about the standards, the objectives for that lesson.

Sure, we've got stuff on the walls that show standards and objectives. But we might have a ninth-grader working on a Module 5, while a twelfth-grader is standing next to them working on



1

2

3

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

Module 2, something completely different.
We don't go in and interrupt them and say,

3 "Today, we're going to do Standard so-and-so."

We let them work with the instructional program, the GradPoint program, guiding them and telling them what they're learning.

We, as licensed teachers, rotate around the pods while they sit at their computers; and if they get confused on anything -- they can just almost have their hand up -- we're going to see it; we're going to be right there. We pull up a chair; we sit beside them. They get their own lesson, one-on-one, explaining it. When we're finished, we've written in their notebook; we've shown them how to do it. They've got it to refer to later.

And they say, "Why didn't GradPoint put it that way?"

I say, "I don't know."

Some people get it; some people don't. We sit down and customize it to their learning needs.

We ask them questions to see what they already understand. We figure out where they're missing it; we help them get it.

In the meantime, the ones who do get it continue on. We don't stop the class to re-teach



4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

everyone. The ones who get it keep on learning.

We have many students who finish in three years instead of four. Is it because they don't have enough seat time? They have the seat time they need.

They also get credit for work experience. They get to take CNM dual enrollment. They have opportunities they could never have if they were sitting in a seat listening to a boring lecture and not able to go out and do these internships and other things that we have provided.

Sure, this year, some of the things fell through the cracks because we do have a new administrator. He didn't realize many of the things we offer. A few of those were discontinued this year.

Does that mean we don't know what we're doing?

No. It means that we have things in place from the past that we could reimplement.

You don't shut us down because a few things went wrong one year out of 12. We have students who would not be in school if we didn't have our program.

And I'm sorry. I might be off of what I'm





supposed to be saying; but I want to give you this background first, so you understand.

We take the ones the traditional public schools either don't want to deal with or don't have the resources to deal with. And we welcome them. And then it pulls our test scores down, because these are students that come to us sometimes at fourth-, fifth-grade level in their reading and math.

We are held accountable to get their PARCC scores up to what everybody else is doing. They have average, maybe, three-fourths of the year of growth all of their school career. They come to us. We're supposed to make them increase 1.4 years if they're behind. How? But we do when we can.

Sometimes we fail. And we risk being shut down if our scores aren't good. We stick with it, anyway, because we believe in our kids. And I'd rather work with our type of kid than any of the other kids out there; because someone has to teach these kids.

Now, back to what I should be saying. I'm so sorry. But I do believe in our school or I wouldn't have been there as long as I have been.

As far as how we track their time that



1

2

3

4

5

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

they do as far as their additional hours at home, we track that through two-week plans. And I'm sorry.

Somehow it didn't get in our evidence book. I think we ran out of room to stick stuff.

But we do two-week plans that show the students exactly where they have to go for the semester, how much they have to do every two weeks in order to get there, what the plan is, if they've fallen behind, to get them caught back up.

Then we e-mail or call our parents every two weeks, and we tell them -- in fact, in

Exhibit -- in Tab E -- this is actually supposed to prove something else -- but it will show you an example of many of the letters that the teachers have sent out. My name's on a lot of those -- but they're not all mine -- where we tell them, "You must work from home. Parents, please encourage your students to come in, spend extra time. We're open for alternate sessions. If you have an a.m. kid, send them for p.m., as well."

In fact, I did that with my own daughter. She had to stay for two sessions a lot of times; because I wouldn't let her go home, because she wasn't driving. So she did finish a little early.

But we're open; we're available. We



1

2

3

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

1 encourage it; the parents know it; the students know 2 it. And we track that on Exhibit -- or Tab --3 sorry, I lost my notes on that. But there is a tab that shows all of the work they did over 5 Thanksgiving break, all the work they did over Christmas break. 6

We can pull that up on our program just like that. We do. Once someone in our data PHC printed that for us, gave it to all the teachers, so that we would know which of our advisees had been working and which we needed to encourage to do more work.

We have an upcoming spring break. All of my advisees -- and I'm sure the others, as well -have been advised to use this time to either catch up or get ahead. If they get blocked out because they can't take their tests at home, because they might cheat -- we don't want that -- they cannot take their tests at home.

They have access to the staff e-mails. All they have to do is e-mail me, say, "Could you excuse my post-test. I'll take it when I come back to school." And then they can keep working, taking notes. When they come back to school, they take the If they need help, we help explain it before



4

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

they go on to the test.

Okay. The observations by the CSD. They said they walked in, and they weren't provided copies of our lesson plans.

Well, first of all, they didn't ask.

Secondly, what kind of lesson plan would I have that would meet 9A, 9B, 10A, 10B, 11A, 11B, 12A and 12B, all my students that were there in the pod at one time? It wasn't asked for. That would be a strange thing to ask for. So to say it wasn't provided, that's kind of unfair.

Also, this was the first instructional day of the second semester. This was an unannounced visit. We would have been happy to have gathered any and all of this, which we have done. It is in here. And it wasn't hard to find. We had all of this stuff.

I have, locked in my drawer -- anytime any of you want to come, I can unlock my drawer, pull out all of these modifications and accommodations, all of the ELL learners. We have this. We know what we're doing. We do it well.

We were not asked for it. In fact, we were specifically told, "Don't mind us."

We were also told -- I'm going to skip





some of this for interest of time -- and I'm an
English language arts teacher. And it says that
when they went into the pod, there was one teacher
and one educational assistant. There were three
licensed English teachers, no educational
assistants, in the pod. I'm not sure where some of
this came from.

Also, when they went into some of the pullout electives, such as art history, they go in when it's not even the beginning of the class. Then they say, "No, no standards or objectives were mentioned during the ten minutes we happened to walk in at the end."

You know, how are you going to know that those things didn't happen?

I could not believe the wording of this. How can they make these accusations that we don't teach well, that we didn't do these things, when they did a quick, ten-minute visit to these things saying, "Don't mind us"?

In fact, while they were in the English pod, the discussion was about my service dog. No one asked me about my accommodations for my special ed students in the class.

This was unbelievable. And this is from



8

9

10

11

12

1.3

14

15

16

17

18

19

20

21

22

23

24

someone who had been attending our governance council meetings, someone that we thought was truly there to see what was going on with our school. And then how did this get in here? I'm baffled. I really am.

All of our teachers have licenses, have certifications, multiple endorsements. I, myself, have multiple endorsements. I've been at the school a long time. I've served as a reading specialist, as an English teacher. I've taught some business classes. We have TESL certifications for at least two staff members.

That brings me to the ELL stuff.

Supposedly, we didn't take care of ELL matters.

Okay. The school did not -- the school did not demonstrate that it ensures that ELL students can participate meaningfully and equally in educational programs, as required by -- all of the requirements.

Our response to that:

The teachers were not asked to demonstrate that they ensure that EL Learners can participate meaningfully and equally in the educational programs, as required. Each subject area teacher maintains a list of EL students, just as they also maintain a file of IEPs, 504 plans, and other



information needed to provide the extra help for identified students.

If asked, all teachers could, and would, have produced this up-to-date list, along with documentations of services they provide EL students.

Okay. The accusation was made that they reviewed both paper and student files and electronic student files located in PowerSource.

I have been at the school since -- part of the first year. We have never used PowerSource; so I assume they mean Schoolmaster or some other program that we use.

"More than half of the student files, both paper files and electronic files, did not contain home language surveys for those students who did not have a home language survey," and so on. Here's our response to that:

Most, if not all, CEPi students have, on file, home language surveys. I know I went and looked at the file. I got the key from the front and went and looked at the cumulative records.

"Or other proof of their home language."

So there was a little misunderstanding on a few, where we had something that proved their home language; but perhaps it was not the actual letter,





the actual form. We fixed that for any that we did find, because that was a misunderstanding.

Admittedly, about half of this documentation was in paper form, and half was in digital form, thereby causing the confusion for the -- the visiting CSD staff.

To alleviate this misperception in the future, I personally went through, pulled out hard copies, gave those to Mr. Hotchkiss' administrative assistant, who scanned those in. Now, we have them both places.

About half had been in one place; half had been in another. Now, they're in both places. We do what we can to fix anything brought to our attention. None of this was asked of us during the visit.

 $\hbox{ Is there something besides instructional} \\ \hbox{ and ELL that I --} \\$

MR. HOTCHKISS: Training, all our professional development at the beginning of the year.

THE WITNESS: Oh, for ELL. We also had professional development at the beginning of the year. We did sign in to each of those sessions.

All of the staff members attended.

SANTA FE OFFICE 119 East Marcy, Suite 110 Santa Fe, NM 87501 (505) 989-4949 FAX (505) 820-6349

1

2

3

4

5

6

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24



Also, it said that -- that we didn't have anybody in that position. She -- her last day had been right before the winter break. They came the first instructional day of second semester. We had not hired a special education teacher. That's who had done the English language stuff.

If you'll look at Tab -- so sorry -- P,
you will see that I am one of the people that has
now stepped up to take care of the ELL testing. I
am now certified as an online test administrator and
an online test coordinator.

One of my coworkers, Ms. Starla Vernon, who is also an English teacher -- you'll find her credentials in there, as well. She is also certified for both of those.

We took care of doing the testing that needed to take place. We took care of that within the window.

When they visited and said that the test scores were not in there, the window had not even opened yet. We had the list. We had them inputted. We could not give the test until the window opened.

We have now given all of the testing, as we had planned to the ones that were already input into the program. We will not have those scores





until later on in the school year; so, of course, 1 those weren't in the files. 2

So the accusation that the scores weren't in the files -- they couldn't be. They hadn't taken the test yet. The scores from previous years were in the files. I verified that.

MS. FOX: Is that the end of your 8 presentation, Lisa?

THE WITNESS: Tab L -- no. Actually, your I wish I had more time to spend on that, because that's kind of nice. And during public comment, if there's time for that, one of my co-teachers will go over that.

But I want you to notice, if you have time to flip through that -- that's some PARCC scores from last year, showing how we compare in some of our reading and math scores to other charter schools, as well as to our feeder schools, such as Volcano Vista and Cibola, the more traditional schools that didn't do well with our students.

They come to us. We got them up where their scores are in line with the other schools. We're pretty proud of that.

24 MS. FOX: Okay. Thanks, Ms. Loftis. 25 I know Dan probably has some cross. But I'd like



3

4

5

6

7

9

10

11

12

13

14

15

16

17

18

19

20

21

22



to, at this time, submit the green book of evidence, 1 2 as well as the two supplementary, AA and BB, 3 documents into evidence on behalf of the CEPi school. 5 THE CHAIR: Any objection? Then so -- so 6 approved. 7 Or are you objecting? 8 MR. HILL: I want to -- we didn't go 9 through each exhibit. My recollection is that not 10 every witness testified to the exhibits. 11 THE CHAIR: Stop the clock, please. 12 MR. HILL: So I suppose I don't have an 13 objection. The only exhibit, having reviewed it, is the -- the additional PARCC exhibit -- seems like 14 15 it's beyond the scope of the -- of the Notice of 16 Intent. I certainly understand why they'd want to 17 present it to you. But no one from PED has made an 18 argument that the school's performance on student 19 achievement was poor. 20 Aside from that, I just want to note my

Aside from that, I just want to note my objection that not all the exhibits were actually covered by witnesses, and foundation wasn't laid to all the exhibits. But aside from that, I don't object.

THE CHAIR: I would ask Counsel Fox, is it



21

22

23

24

1 your opinion that AA is outside the scope? Do you 2 share that opinion? 3 MS. FOX: I believe that those -- those 4 matters having to do with school performance are not within the scope of -- of the notice for revocation. 5 It was designed to be supplementary information that 6 7 perhaps someone will speak to on public comment; 8 but -- or perhaps not. But it's -- it's not that 9 big of a deal. 10 (Chair consults with PEC counsel). 11 All right. I will rule this THE CHAIR: 12 I believe that AA probably is outside the 13 scope and will not be a part -- considered part of 14 the exhibits. And I will note Mr. Hill's objection 15 generally; but he did not specifically identify 16 which parts of the book that you apparently did not 17 cover. 18 And -- but -- so I will accept, then, 19 the -- approve the submission of the rest of these 20 documents. Is that correct? 21 22 All right. So you will -- where are we on 23 Do you now have cross? 24 MR. HILL: I have no questions for the 25 witness.



```
1
               THE CHAIR:
                           Do you have --
 2
               MS. FOX:
                        I don't.
 3
               THE CHAIR: So is it -- you're through
 4
     with this witness, then?
 5
               MS. FOX: Yes, unless the PEC has
 6
     questions.
 7
               THE CHAIR:
                           I keep leaving us out of the
 8
            Are there any questions for this witness from
     the Commissioners?
 9
10
               I see none to my right; I see none to my
11
     left.
12
                                            Thank you.
               I quess you are dismissed.
13
               THE WITNESS: Thank you for your time
14
     here.
15
               THE CHAIR: Do you have more witnesses to
16
     present?
17
               MS. FOX: We do not.
               THE CHAIR: We do? Is that --
18
19
               MS. FOX: We do not.
20
               THE CHAIR:
                           "We do not."
21
               All right.
                           Well, then, based on that,
22
     then, we are to the next section, which is Public
23
     Comment. Could I impose on Director Poulos to bring
24
     us the Public Comment sign-up sheet that's out in
25
     the lobby, bring it up?
```





e-mail: info@litsupport.com

1	While we're doing that, I'll we've
2	thought about a break; but due to the lateness of
3	the hour, unless a Commissioner really needs a
4	break, is it okay if we go forth here?
5	Does anybody need a break? I see none.
6	Then let's proceed.
7	While she's bringing me the list, let me
8	start reading the instructions.
9	I will now allow 20 minutes of public
10	comment. There will be no further public comment
11	allowed.
12	Once the 20 minutes has run, following the
13	public comments, we will take closing arguments from
14	counsel.
15	I would like to remind those wishing to
16	make public comment that your comments should be
17	relevant to the scope of this revocation hearing.
18	This hearing is limited to whether or not to revoke
19	CEPi's charter. The PEC is not making a decision on
20	anything outside of this scope.
21	And as soon as I have the number here,
22	I'll tell you how much time you're going to have.
23	MR. LANGE: There's eight; so they'll get
24	two minutes.
25	THE CHAIR: I have eight speakers. I will



limit the time for each of those speakers to 1 2 two-and-one-half minutes. 3 I expect, Kimberly, that might complicate 4 your life a little. When they're two-and-a-half-minutes are up, be very loud. 5 When your two-and-a-half minutes are up, stop. 6 it. I'll give you a sign. 8 MS. ULIBARRI: 9 THE CHAIR: Hold the sign up. You will 10 have two-and-a-half minutes to speak. The speakers 11 shall present in the same order as they have signed 12 on the list. I'll have that in a second. 13 Each speaker is allowed to offer their 14 However, speakers are not permitted to comments. 15 question any witnesses or introduce evidence. 16 Counsel for both parties are entitled to 17 question a public speaker, if they so choose, and/or 18 request that public speakers be sworn in. 19 The time taken during the questioning will 20 not count toward the time allotted to each speaker. The Commission will give public comment its due 21 22 weight. 23 So I guess, if Counsel want to have these



people sworn, you'll need to tell me in advance

before they begin to speak.

24

1	MR. HILL: Mr. Chair, I think it would be
2	appropriate to swear them all in right now, as was
3	done with the witnesses.
4	THE CHAIR: Counsel Fox, do you
5	MS. FOX: I agree.
6	COMMISSIONER TOULOUSE: Mr. Chair?
7	THE CHAIR: Let me read the list. Okay.
8	All right. Mr a J. Lloyd. I ask you to stand
9	as I call your name.
10	Cathy Bullock.
11	Mary Aragon. Kelly Wogenrich. Did I get
12	your name wrong? Please bear with me.
13	Lisa Loftis, who just spoke. Is that
14	going to be allowed to speak again?
15	MS. LOFTIS: I spoke for CEPi. I can
16	speak as a community member and parent of former
17	students.
18	THE CHAIR: My fellow Commissioners are
19	shaking their heads "No."
20	We allowed to you to be very passionate.
21	Kim Torres.
22	Flip Rowen.
23	And Linda "Klock" or "Klack"?
24	FROM THE FLOOR: "Klock."
25	THE CHAIR: So I'll ask you to raise your





```
1
     right hands, please, and I will read the oath to
 2
     you.
 3
               Do you solemnly swear or affirm that the
 4
     testimony you are about to give -- or in this case
 5
     public comment -- will be the truth, the whole
     truth, and nothing but the truth? Do you all -- let
 6
 7
    me hear you say that.
 8
     (All Public commenters sworn.)
               MS. FOX: Commissioner, I'm afraid they
 9
10
     have someone who says they signed in and whose name
11
     wasn't called.
12
               MS. SANCHEZ: I was the last one to sign
13
     in.
14
               THE CHAIR:
                           There was a name here; but
15
     someone had scratched it out. Sanchez?
16
               MS. SANCHEZ: That's me, Traci Sanchez.
17
               THE CHAIR: Did you scratch your name out?
18
     Then you may speak. Did you have your hand up?
19
               MS. SANCHEZ: Yes, sir, I did.
20
               THE CHAIR: Okay. All right.
                                              Then you
21
     will be last; last, but not least, perhaps.
22
     understand. I've told you, two-and-a-half minutes
23
     each. I ask you to come to the podium. Use the
```



mic, if it's still laying there. Identify yourself

for the recorder. And then the time will start, as

24

soon as they've identified themselves.

When the sign goes up, please stop.

All right. The first speaker is "J.

4 Lloyd."

1

3

5

6

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

MR. LLOYD: My name is Jimmy Lloyd. It's with a little bit of trepidation and under fear that I'm going to be speaking. So I do not envy the council.

A lot of information has been presented to you all today. And for myself, I've been actually watching the school and trying to understand the school for -- ever since probably about January 2015 -- so a lot earlier than a lot of the dates we've had presented today -- for my own reasons.

And you've had a lot of sides kind of shown. So the information being presented is being presented to you, I'll say, with a perspective. So I'm really going to encourage and ask for a little bit of thought in what has been presented today from both sides to try to seek the truth of what really is happening.

So that is what I really want to ask the council to do is seek the truth before making the decision and really look at what's been presented and how it's been presented and what may not be



getting presented; and particularly the last, what 1 may not be getting presented from either side. 2 3 THE CHAIR: Thank you. 4 Cathy Bullock. 5 MS. BULLOCK: Okay. Hi. My comments are 6 written, so I can go fast. 7 THE CHAIR: State your name, please. 8 THE WITNESS: My name is Cathy Bullock. 9 am the grandmother, raising a grandchild who is a 10 senior at CEPi. I spoke to you at the November 12th 11 I shared with you my love for CEPi and my meeting. 12 concerns for CEPi. 13 I felt great relief when you ordered an 14 investigation of CEPi. We had no idea where that 15 would take us. The financial issues were not known 16 back then. 17 My hope after the investigation was that the PED would take over the entire school, the 18 19 administration, the governance council, and the 20 finance office. That didn't happen.

The only thing -- because I felt that was the only way change could happen this year. PED did take over the finance office, and I was very pleased with that.

That said, I need to tell you that CEPi is



21

22

23

24



an absolutely amazing school, in spite of its financial and leadership crisis. It has literally saved children, including my granddaughter. And at the last -- at the PEC meeting in November, I told you some of her circumstances, and I've written to you of her circumstances.

She would have been lost to us, literally. She would have been dead, had it not been for CEPi.

I feel that CEPi teachers are both victims and survivors of a horrendous year; yet they are still doing an amazing and phenomenal job with our students.

I'm a retired teacher and administrator, and I know amazing teaching when I see it. And you saw the passion of CEPi teachers. They are what has kept this school going.

My granddaughter was a semester behind when she started school at CEPi two years ago. She is a semester ahead and has 16 hours of dual credit. CEPi kids do well -- I'm sorry you didn't accept the PARCC scores, because how can a school be bad when the kids do so well?

I think you need to consider that and consider the fact that it saves the lives of kids.

Please do not revoke the CEPi charter.





Thank you.

THE CHAIR: Thank you. And I'll remind Counsel, I'm waiting for you. If you want to ask questions, I'll expect you to indicate to me -- no, you're -- next name on the list is Mary Aragon.

MS. ARAGON: Hello, Chairperson -- is this on? -- Chairperson Bergman, Commissioners, my name is Mary Aragon. I'm a grandparent, also raising a granddaughter. I hope you have received the letters that I have sent you in reference to my granddaughter.

I also want to say what a wonderful school CEPi is. It has saved her life. Very quickly, after the sudden death of my husband and being the only father she knew, as we were raising our granddaughter, she fell very behind in her studies. She had always attended private school.

After the loss of my husband, the funding was not there. Financially, I could not keep her in private school. I sent her to a traditional public school, where -- still traumatized. She got severely behind. Her self-esteem was just declining.

Then a friend told us about CEPi. I put her at CEPi. The first day of school, she came out





and said, "Grandma, I'm going to make it. I'm going to graduate on time."

These teachers immediately took her under their wing, and they nurtured her broken spirit.

Alexandra -- oh, I'm sorry. I am so proud of her and these teachers. She is graduating on time.

She started in February of '15. She needed 14 credits to graduate. That child is nonstop on that computer. She gets the assistance she needs from the teachers. If there is something she doesn't understand, they take the time.

There are so many other students who need the school. Please don't close it.

I understand that when we started all this, we had no idea what was going to come out.

Our goal was to save the school and keep it as it -- as it was.

So, please, you know, these teachers are amazing; this school is amazing. Please save it for all those at-risk students that have no place to go.

You know, they nurture the children. They bring their self-esteem back, and they can seek graduation. And we have enough children that are not graduating in traditional schools. This is school that helps them get there. And these kids



1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

1 need that. 2 Thank you for your time. 3 THE CHAIR: Thank you. 4 Kelly Wogenrich. 5 MS. WOGENRICH: My name is Kelly Wogenrich, and I'm a teacher at CEPi. I have some 6 7 letters here from current students and past students 8 and parents. We have asked our students to stay at 9 school today. I'm sorry. This is hard for me. But I would like to turn these letters over to you in 10 11 support of our school. 12 Mr. Bergman and Mr. Lange, we already had 13 the letters sent to you in the past; so I don't know 14 if you've shared them with the Commissioners. 15 think they have a right to see them. 16 THE CHAIR: I don't want to be rude. But 17 I did say we're not accepting testimony or letters, 18 documents. 19 MS. WOGENRICH: But they were sent to you 20 previously. So, Commissioners, I do ask that you 21 ask to read these from our students, because they 22 have been sent, over the past month, to Mr. Bergman 23 and Mr. Lange, and we ask that you do read them. 24 The only other thing I have to say is the



reason we put in our PARCC scores is there were

accusations made that we were not teaching to Common Core standards, which was false. And we wanted you to look at our PARCC scores to show that we've taken kids who have flunked out of other schools and made them reach the levels of other schools. And we think it's important that you see that.

THE CHAIR: Thank you.

Kim Torres.

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

MS. TORRES: Hello. My name is Kim Torres, Chairperson, Board Members.

I'm a parent to two former students of CEPi. I feel it's important that you guys really understand how important this school is to these kids, like they've said, that nobody else wanted.

One of my children came from a Catholic private school, went to a public high school and was eaten alive. This child was not going to go back to school. But because of CEPi, that child went back, graduated, and is now in college.

My second child was a freshman, reading at a fifth-grade level.

Okay. I know what an IEP is, because of the CEPi teachers. It was always made very clear to me that, "This is what the State expects. This is what we expect."

SANTA FE OFFICE 119 East Marcy, Suite 110 Santa Fe, NM 87501 (505) 989-4949 FAX (505) 820-6349



I was there for meetings. I was there to sign off on everything. I knew my child's project. This child graduated because of CEPi and because of these teachers.

They weren't just given a pass. These children had to work hard. They knew what was expected of them. They knew they had to do their work on the computers. They knew they had to pass. And they knew they had outside hours they needed to complete.

Let me tell you, as far as attendance,
Cindy knows me well. If one my students was not in
school, I was called immediately. So they kept
track of my children. And because of this four-hour
block, my one child with the ADHD would not have
made it through a six-, seven-hour school day. But
my child was there for the four hours, did the work
that was expected of them, again, and did the extra
work, because of this school, because of these
teachers.

So, please, again, like they said, enrollment has been up for CEPi. So please, give future generations -- give the future kids that have -- that nobody else wants that don't have a chance wants, please, give them this opportunity.



Don't punish everybody for the acts that may have happened.

I mean, these people care. The school cares; the children care. Please keep the school

Thank you.

5

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

open.

THE CHAIR: Thank you. Flip Rowen.

MR. ROWEN: Good afternoon,

Commissioner -- Mr. Chairman. My name is Flip Rowen. I'm a retired Air Force hospital administrator.

You've heard a great deal today about the wonderful things CEPi has done over the years. The passion that the teachers exhibit in here is not lost on the students in the classroom or the pods.

But I want to make sure you draw a distinction between all of the financial issues that are going on, the current year operational budget issues that are going on, even the contractual and statutory issues that you've been made aware of through various avenues.

I know I, myself, have sent numerous pieces of correspondence to Ms. Poulos and Mr. Lange. I can only hope those were forwarded to the rest of you.





But the point I make here is all of those 1 2 issues are outside the realm of the staff, the 3 teachers, who are helping these kids succeed. 4 So I would like to implore you to consider 5 that and specifically to consider keeping CEPi open. I do understand there are issues that have 6 7 to be addressed, and possibly those could be 8 qualifications to keeping it open. I know myself, through all the professional organizations I've been 9 10 in -- and I've been CEOs of tertiary care teaching 11 hospitals, if I expended my annual budget in six 12 months, I'd have been fired a long time ago. 13 I think that the principal should be 14 I think that the governance council removed. 15 president should be removed. I think they've failed 16 the school, the teachers, the students, the parents. 17 But that doesn't mean the school is a bad place, and 18 I implore you to keep it open. 19 Thank you.

THE CHAIR: Thank you.

Linda Klock.

MS. KLOCK: I don't like microphones. My name is Linda Klock. It's K-L-O-C-K. And my son goes to CEPi. If you close that school down, he will lose everything he's worked so hard to get.



20

21

22

23

24

He was at Volcano Vista, and they just trashed him. I have not seen him so energized to go to school to take care of what he needs to do to graduate.

He's my last one. I've raised four boys.

And I'm telling you, we need this school. We need this school for the kids. And the teachers that are there, they are awesome. And I'm -- I'm begging you, don't take this away from him. He needs it.

There's a lot of kids at that school that need it. And it's not because they just want to be there. They enjoy going and learning. And my son is one of those kids that if he doesn't have something like this, he'll be lost. And he's here with me today, as a testament to that.

So please do not close that school down. You know, we can do anything. But if you close the school down, you're going to have more delinquents on your hands. And that's not fair. These kids can be productive citizens in this world if we give them a chance.

Thank you.

THE CHAIR: Thank you. That is the last name on the list.

Oh, I'm sorry. It's still scratched out.





I should have made a mark or something. I can't read the first name.

MR. SANCHEZ: It's Traci Sanchez. My daughter is also a student at CEPi. My daughter has always gone to parochial or non-traditional schools, like charter schools. She's an avid softball player. So public school was the only route to get her in there, hoping for a scholarship.

In her eighth-grade year she was being approached by scouts to play college. We put her into traditional high school, Sandia High School. And she completely got -- fell through the cracks. She completely got lost. After three attempts of suicide and 54 unexcused absences, which I had never been notified about, in a two-month period, we decided that it -- this just wasn't working for her.

And she had gone down a path of drugs, and she's gone down a path of severe depression and destroying herself, from a very straight-A student, bright and diligent child, that we thought was going to be our success child, to a complete nightmare that I had never expected to go through with my child.

We put her -- we did a lot of research on charter schools, a lot of them, because I really had



1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

my doubts about -- kids that are, you know, in

charter schools are kids that won't succeed, or kids

that can't make it, or kids that need this or that.

So we did our research, and we went to CEPi. We

agreed to put her there. And we told her it was a

test.

When we went to enroll her, Ms. Bustos told her, "There's nobody holding your hand here. There's not a counselor that's going to baby-sit. If you want to do this, you have to do it yourself. You have to step up and decide you want to graduate from high school. The 54 absences aren't going to cut it. You have 'X' amount of absences that you can do."

She went in there lacking one credit; luckily; she was behind in one credit. All D's; but she was lacking. She now -- she went into that school as a junior. She now will graduate early. She has one credit at the end of this year.

When we first got there, it was a rough start, and I didn't -- wasn't aware of all of the issues that were going on. The school called me, because she was having a panic attack, and she was going to go and hurt herself, and she had her keys to her car.



8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24



Mr. Hotchkiss took those keys from her and 1 2 made her stay until we could get there. He also 3 offered to go with us to Behavioral Health, where we had to check her in. This school does make a difference for 5 these children that can't survive in public school 6 or traditional school. These children need this. 7 You've heard many stories here today, that these 8 children need this type of environment and this type 9 of school. 10 11 I honestly believe my daughter will go on 12 to be a success and the leader I always knew that 13 she could be. She's talking about going back and 14 playing softball. 15 THE CHAIR: Time. 16 MR. SANCHEZ: Thank you. 17 THE CHAIR: Thank you. 18 Now, I believe that satisfies the Public 19 Comment portion. 20 We have another portion now is time for 21 closing arguments, which may be received from either 22 party. 23 We'll start with PED. And the time limit 24 on that will be ten minutes, if you need it. 25 MR. HILL: Mr. Chair, I hate to impose.



1	But can I take a quick recess?
2	THE CHAIR: Yes. Is that amenable?
3	COMMISSIONER GIPSON: It's fine by me.
4	Thank you.
5	THE CHAIR: Please be back in five
6	minutes. Is that suitable? Five minutes?
7	MR. HILL: That's perfect. Thank you.
8	THE CHAIR: Be back at 6:00.
9	(Recess taken, 5:55 p.m. to 6:03 p.m.)
10	THE CHAIR: Now recess is over. We are,
11	once again, to the part of the proceeding where we
12	have closing arguments. Each counsel will have ten
13	minutes.
14	We'll start with Counsel Hill.
15	MR. HILL: Mr. Chair, members of the
16	Commission, when we started about five hours ago, I
17	told you that, to be honest, I didn't want to be
18	here.
19	And that hasn't changed. It's hard to
20	close a school. It's it's one of the hardest
21	things that the Commission does, part of your role.
22	I also told you at the outset I wasn't
23	going to defame the school or challenge the
24	credibility or the character of the folks at the
25	school. I believe there are a lot of committed



individuals at this school, a lot of parents and teachers who support the mission of the school. That's clear.

I've been an educator, been a teacher. In the course of this job, I've been able to go to a lot of schools in New Mexico. And I've never come across a school where the educators aren't passionate, they don't care about their students where people aren't working hard and advocating for those students.

But at the end of the day, that's not what this hearing is about. We're not here because PED is saying CEPi has failed as a school, that their student achievement is poor, that what they're doing for kids is poor. Rather, there are serious issues that were testified to today, and evidence was submitted about the management of the school.

And all too often, this body sees schools where it's the management -- where it's the adults in charge of the adults in charge who aren't doing right by kids, who aren't doing right by the staff.

At a certain point, it's the Commission's discretion to determine when enough is enough and when a school has reached a point where the misconduct -- where the violations of law or the



1

2

3

4

5

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

failures of accounting warrant revoking the charter.

I understand that this is a hard decision and that there are a lot of parents and students and staff members who feel very passionately about this school. I think it makes your job all that much harder; because your role, as the Commission, is really to do what's right systemically and to follow And if schools are continued to be allowed the law. to persist and continue in operations with very serious financial transgressions, very serious violations of law, very serious management issues, that sends a message to the rest of the charter community that, "You know what. If we just go in front of the PEC, and we talk about how everyone is passionate about the school, how our students are doing well, that any of those other issues are secondary."

I wish that I didn't have to make the argument to you to revoke this school. I wish that the management of the school had been better and that the governing council of the school had exercised more authority and more oversight over the school.

It pains me to hear parents who are so committed to a school; yet the staff -- or, rather,



1

2

3

5

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

the management -- of the school, isn't able to deliver on their responsibility and, really, promise to that school community.

When we have the issues like were presented today at a school, it is very hard to see that school being able to turn around and come back from the financial precipice that it faces.

It's undisputed that the school did not pay taxes. It's not disputed.

It's not disputed that they owe over \$500,000 in tax liabilities, not including penalties and interest. That's a substantial sum of money. For a school with an operating budget that's under \$2 million, it's very hard to imagine that sort of liability being saddled on a school.

I think the issues that were presented here showed clear violations of the law, clear instances where generally accepted standards of fiscal management were not met, instances where the charter's contract was violated.

I think, individually, these transgressions alone justify revocation; but taking the totality of them together, I think that the Commission should revoke this school's charter.

Thank you.





1 THE CHAIR: Thank you. 2 Counsel Fox? 3 MS. FOX: So let's just start with 4 operational allegations and recap what you've heard 5 today. With respect to instructional hours, the 7 school believed, and continues to believe, that it 8 has a statutory waiver from the length of the school 9 day requirements pursuant to State statute in the Charter Schools Act. And it believes that that was 10 11 confirmed in 2009 and then again in renewal on -- in 12 2014. 13 The school's block schedule is what it has 14 been, with additional student time, depending on 15 individual student needs, as contemplated by the charter and the waivers. 16 17 With respect to attendance, the testimony 18 has been that attendance is regularly and properly 19 taken and communicated with parents. And the issue 20 in the first two weeks has been explained. The wheelchair stall issue in the women's 21 22 restroom has been addressed. 23 With respect to program of instruction, the levels of criticism leveled by Ms. Poulos are 24



unfair, unwarranted, represent a fundamental

misunderstanding of the CEPi model, and are outside of CSD's jurisdiction.

Moreover, the school has demonstrated that PEC need not be concerned that CEPi's teachers are not teaching its students properly. They are. And as student letters and testimony demonstrate, CEPi's teachers go above and beyond.

With respect to staff files and background checks, this is a classic area where CSD site visits and technical assistance can and should point out areas where improvement is necessary. In fact, this has been CSD's approach in the past. Corrections easily can be made in this area, and, in CEPi's case, have been made, or will be made, once CEPi is given access to the new computerized system for background checks. All staff are indeed properly licensed or are in process for licensure.

Yes, governing council turnover occurred, and board members have resigned and been replaced. The board now has six members, committed to seeing this process through.

Ms. Loftis' testimony effectively rebuts the conclusions reached by the CSD during the brief site visit regarding ELL implementation.

With regard to RtI and SAT allegations,





the school's testimony again demonstrates that many
of the criticisms that were leveled against the
school were the result of the material not being
requested from the correct people, or the correct
information not being requested, or a
misinterpretation of what the school actually has
been doing, which has been complying with RtI and
SAT.

With regard to special ed, the school's evidence shows that the school has 17 special ed and two gifted students, with a full-time, licensed, special ed teacher serving the students. Faculty do comply with accommodations and modifications, and services are being provided. There was a discrepancy in two student service levels in S.T.A.R.S., which is being addressed with PED.

Notably, as you've heard, the school was afforded zero opportunities to address these operational criticisms with CSD in an exit conference or even just a conversation. CSD proceeded straight to revocation with a rather bizarre zeal.

Certainly, as with any organization, issues may exist that need correction. And as in any professional workplace, the school welcomes



9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24



criticism and suggestions for improvement as part of a continuous improvement effort. To the extent that the PEC feels that issues exist with this school's operations, the proper avenue is a Corrective Action Plan, pursuant to the provisions of the charter contract. And the school remains willing to pursue that avenue with the PEC.

On the financial side, you heard that CEPi's financial problems occurred in years past, not this year. CEPi's taxes are paid up for 2016, and the school is projected to end the year with a cash balance.

The school's financial issues in past years are serious. No one's disputing that. But they're fixable.

The opportunity -- the school is working with PED and its contractors to get the school's books reconciled and the school's financial processes put back in order.

The school has to own the tax situation from past years, and CEPi does.

What CEPi can say about this situation, however, is that despite numerous audits, a full renewal process, and frequent monitoring by and reporting to PED by the school, the failure to pay



1

2

3

5

6

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

payroll taxes for fiscal years 2012 through '15 wasn't discovered by anyone until the fall of 2015, and only then by a contractor hired by the school.

CEPi needs to stay open in order to pay the tax liabilities, plus any penalties and interest.

Current year taxes are up-to-date. CEPi is committed to working with PED outside contractors and PEC to put its financial house in order.

On behalf of the school, I ask that you find that revocation is not warranted here under the circumstances or under the law, and that you consider a Corrective Action Plan as the better alternative, and that you allow this school to continue serving its students.

Thank you.

THE CHAIR: Thank you, Counsel. I'm going to very quickly summarize where I think we're at right now.

Counsel did tell us early on in this session -- remind us that we are late in the school year. There's a great deal of uncertainty at this school because of the -- uncertainty. And I believe my recommendation would be we, as a Commission, need to resolve this this evening, even though given the



1

2

3

4

5

6

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

late hour. So we need to either make that decision 1 2 either to revoke or not to revoke. 3 Given that, if that's acceptable to the Commissioners -- I'm looking to see if it's 4 5 unacceptable -- then our counsel has given us a 6 couple of ways we can get to that point. 7 If the Commission wishes, we can go into Executive Session to deliberate and discuss this. 8 He said we are not required to do that. If this 9 10 Commission wishes, we can stay right here in open 11 session and have our deliberations and discussions 12 here in front of the audience. 13 Now, this is not audience participation. 14 It will be only Commissioner input, if we choose to 15 stay here. So what is the will of the Commission? 16 17 Executive Session, or stay right here? 18 THE CHAIR: Executive Session? 19 All right. Then what do I -- I need to 20 read this, then. Our legal counsel says I need to 21 read this. 22 This hearing is now closed. 23 Commission will now enter into its deliberations regarding this matter, and no one other than the 24



Commission members and the Commission's attorney

1	will be permitted to participate in the
2	deliberation.
3	This hearing is being closed, pursuant to
4	NMSA 1978, 10-15-1(H)(3), of the Open Meetings Act.
5	The PEC will only deliberate on the revocation of
6	CEPi's charter.
7	After the deliberation, the Commission
8	will announce its decision, if one is reached.
9	I will now call for a motion to enter into
10	an Executive Session.
11	COMMISSIONER PERALTA: So move.
12	COMMISSIONER CARR: Second.
13	THE CHAIR: Commissioner Peralta has
14	moved; Commissioner Carr has seconded. We do need a
15	roll-call vote, Mr. Secretary.
16	COMMISSIONER PERALTA: Commissioner Carr?
17	COMMISSIONER CARR: Yes.
18	COMMISSIONER PERALTA: Commissioner
19	Chavez?
20	COMMISSIONER CHAVEZ: Yes.
21	COMMISSIONER PERALTA: Commissioner
22	Shearman?
23	COMMISSIONER SHEARMAN: Yes.
24	COMMISSIONER PERALTA: Commissioner
25	Armbruster?



1	COMMISSIONER ARMBRUSTER: Yes.
2	COMMISSIONER PERALTA: Commissioner
3	Toulouse?
4	COMMISSIONER TOULOUSE: Yes.
5	COMMISSIONER PERALTA: Commissioner
6	Peralta votes "Yes."
7	Commissioner Gipson?
8	COMMISSIONER GIPSON: Yes.
9	COMMISSIONER PERALTA: Commissioner
10	Bergman?
11	THE CHAIR: Yes.
12	COMMISSIONER PERALTA: Mr. Chairman, all
13	eight members have voted in favor of the Executive
14	Session.
15	
16	THE CHAIR: Thank you. The motion and the
17	second have been approved by an eight-to-zero vote.
18	I will ask everyone in the room, except
19	Commissioners, to leave. Don't go too far, folks.
20	Don't go too far, 'cause we'll call you as soon as
21	we're through.
22	(Executive Session conducted
23	off the record.)
24	THE CHAIR: All right. I will note that
25	we are coming back from our Executive Session. I'm



1	told we don't have to take a vote on that; so we are
2	out of our Executive Session.
3	I will read this statement.
4	Pursuant to NMSA 1978, 15-10-1J, all
5	matters discussed in the Executive Session were
6	limited only to those relating to the possible
7	revocation of CEPi's charter, period.
8	I have a motion, if we are ready to offer
9	a motion.
10	I can see heads shaking.
11	All right. I will make the following
12	motion, then.
13	Based on the substantial evidence,
14	testimony, argument, and public comment presented
15	today, I, Vince Bergman, Chair of the Public
16	Education Commission, move to revoke the charter of
17	Creative Education Preparatory Institute, effective
18	June 30th, 2016.
19	Do I have a second?
20	COMMISSIONER GIPSON: Second.
21	THE CHAIR: I have a motion made by
22	myself; I have a second made by Commissioner Gipson.
23	Is there any further discussion?
24	I see no further discussion.
25	Mr. Secretary, can we have a roll-call





1	vote?
2	COMMISSIONER PERALTA: Commissioner
3	Shearman?
4	COMMISSIONER SHEARMAN: With a heavy
5	heart, yes.
6	COMMISSIONER PERALTA: Commissioner
7	Toulouse?
8	COMMISSIONER TOULOUSE: Yes, based only on
9	the fiscal mismanagement and the my feeling that
10	the board needs to have been responsible for that.
11	I can't condone that sort of fiscal mismanagement;
12	so I must vote "No."
13	COMMISSIONER SHEARMAN: No?
14	COMMISSIONER TOULOUSE: Sorry. I mean
15	"Yes."
16	COMMISSIONER PERALTA: That is "Yes" in
17	favor of the motion?
18	COMMISSIONER TOULOUSE: Yes, in favor of
19	the motion, based on my low blood sugar.
20	COMMISSIONER PERALTA: Commissioner
21	Ambruster?
22	COMMISSIONER ARMBRUSTER: Yes.
23	COMMISSIONER PERALTA: Commissioner Carr?
24	COMMISSIONER CARR: Yes.
25	COMMISSIONER PERALTA: Commissioner



1	Chavez?
2	COMMISSIONER CHAVEZ: Yes.
3	COMMISSIONER PERALTA: Commissioner
4	Peralta votes "Yes."
5	Commissioner Gipson?
6	COMMISSIONER GIPSON: Yes.
7	COMMISSIONER PERALTA: Commissioner
8	Bergman?
9	THE CHAIR: I vote "Yes," and with the
0 ـ	same caveat I've given in the past, that this is by
.1	far, the most difficult decision I'm asked as a
. 2	Commissioner to make in this. And I do it with a
. 3	heavy heart, also.
4	COMMISSIONER PERALTA: Mr. Chair, that is
L 5	eight to zero in favor of the motion to revoke.
- 6	THE CHAIR: Thank you, Mr. Secretary. I
L 7	will note that that motion has been approved by an
8 .	eight-to-zero vote.
_ 9	I have one final statement to read here.
20	Within 30 days from today, I will prepare
21	a written decision. The Commission will make and
22	issue its decision in accordance with the Uniform
23	Licensing Act.
2 4	A decision to revoke a charter may be
25	appealed by the governing body, pursuant to NMSA







1	BEFORE THE PUBLIC EDUCATION COMMISSION	
2	STATE OF NEW MEXICO	
3		
4		
5		
6		
7	REPORTER'S CERTIFICATE	
8	I, Cynthia C. Chapman, RMR, CCR #219, Certified	
9	Court Reporter in the State of New Mexico, do hereby	
10	certify that the foregoing pages constitute a true	
11	transcript of proceedings had before the said	
12	NEW MEXICO PUBLIC EDUCATION COMMISSION, held in the	
13	State of New Mexico, County of Santa Fe, in the	
14	matter therein stated.	İ
15	In testimony whereof, I have hereunto set my	
16	hand on March 29, 2016.	
17		
18		
19	Cynthia C. Chapman, RMR-CRR, NM CCR #219	***
20	BEAN & ASSOCIATES, INC.	
21	201 Third Street, NW, Suite 1630 Albuquerque, New Mexico 87102	
22]
23		
24		
25	Job No.: 5197L (CC)	

