

Hello Missy!

Thank you (again) for all of your help and guidance. Here is the recommended response from Patty. If there is anything I should remove, add, or amend, please let me know. Have a Happy Thanksgiving!!!!

1. Part E. The School should have provided a Certificate "A" unsure if this was received. –Should we pull that certification from the current year lease reimbursement application and provide it to CSD?

2. On the PEC Performance Framework, LTMAS received a "does not meet standard" for item 2b. Item 2b ranks the following:

- The school received an unmodified audit opinion for the last audit.
- The school's last audit opinion is devoid of significant findings, material weaknesses, significant internal

control weaknesses, or findings related to waste, fraud, or abuse.

As you can see the measures rely on data from the audit. The 2020-2021 audit has not yet been released, it is inaccurate and the CSD does not have the

data required to respond (i.e. this data cannot be publicly released yet).

4. In reference to the discussion about the declining enrollment referenced briefly on page 4. There are measures the school is taking to address this decline. First and most importantly, we are working very hard to provide authentic, high fidelity Montessori education for our students. We believe that in doing so, families will see the "Montessori difference" and want more than what the district has to offer. We used the time we were remote during the pandemic to make significant changes and improvements to our classrooms and campus. We took the "if you build it, they will come" approach. We are relying on word of mouth and social media as to not spend monies we can use for our students on advertising or marketing. It seems to be working, we increased enrollment this school year from 56 students to 82 students. This moved our school from 35% capacity to 52% capacity.

Very Truly Yours,

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Head Learner

La Tierra Montessori School